



KARPAGAM ACADEMY OF HIGHER EDUCATION

(Deemed to be University)
(Established Under Section 3 of UGC Act 1956)
Coimbatore - 641021.

DEPARTMENT OF COMMERCE

Subject : International Business (Practical)

Semester : VI

Subject Code : 16CCU611B

CLASS : III B.COM (CA)

SCOPE:

To learn about different types of **documents used in Foreign trade** (import and export), which documents are usually required by customs, the requirements for various documents and how to fill in these documents correctly.

OBJECTIVES:

To analyze the various types of documents required for International Trade

To learn the **functions** export documents

To learn the different types of **documents of origin** that evidence the origin of products.

To analyze the various **commercial and administrative** documents.

To examine other documents that may be required in International business transactions.

List of Practical

1. How to prepare the following documents
 - a. Documents of origin
 - b. Certificate of origin
2. How to fill up the following documents
 - a. Commercial documents
 - b. Proforma Invoice
 - c. Invoice,
 - d. Packing List/Packing specialization
3. How to prepare Transport documents.
 - a. Shipping Bill
 - b. ARE 1

- c. Master's Receipt
 - d. Bill of Lading
 - e. Airway Bill
4. Explain the Administrative documents.
 5. Discuss in group the other documents required for import and export.
 6. Prepare the procedure for
 - Documents needed for export to Brazil.
 7. Prepare the Documentation for export of fish to Angola

Note: Record note to be submitted and Viva-voce will be conducted.

Suggested Readings:

Text Book

1. Subba Rao,(2008) *International Business*. New Delhi, Himalaya Publishing House.

Reference Books:

1. Charles W.L. Hill and Arun Kumar Jain. (2008). *International Business*. New Delhi, McGraw Hill.
2. Daniels John, D. Lee H. Radenbaugh and David P. Sullivan. *International Business* [15th Edition]. New Delhi, Pearson Education,
3. Johnson, Derbe, Colin Turner(2015). *International Business - Themes & Issues in the Modern Global Economy*. [2nd Edition] London: Routledge
4. Cherunilam, Francis. *International Business: Text and Cases* [5th Edition]. New Delhi, PHI
5. Michael R. Czinkota. et al. *International Business* [9th Edition]. Fortforth, The Dryden Press
7. Bennett, Roger (2003). *International Business*. New Delhi, Pearson Education
7. Peng and Srivastav (2011). *Global Business*. New Delhi, Cengage Learning
8. Sumati Varma, *International Business* [2nd Edition] New Delhi, Pearson Education

CERTIFICATE OF ORIGIN

AIM

Write a program to prepare certificate of origin

ALGORITHM

Step 1: Write exporters business name, address, country in goods consigned from

Step 2: Write importes business name, address, country in goods consigned to

Step 3: Write notify party name and address

Step 4: Fill the details of transport and route

Step 5: Write item number, number of packages and description of goods.

Step 6: Fill the details of gross weight

Step 7: Fill the details of date and invoice

Step 8: Write certificate of origin number

Step 9: Fill the details of declaration given by exporter

RESULT

The above program has been executed successfully

DOCUMENT OF ORIGIN

AIM

Write a program to prepare Document of origin

ALGORITHM

Step 1: Write exporters business name, address, country in goods consigned from

Step 2: Write importers business name, address, country in goods consigned to

Step 3: Write notify party name and address

Step 4: Fill the details of transport and route

Step 5: write item number, number of packages and description of goods.

Step 6: fill the details of gross weight

Step 7: fill the details of date and invoice

Step 8: write certificate of origin number

Step 9: fill the details of declaration given by exporter

RESULT

The above program has been executed successfully

COMMERCIAL INVOICE

AIM

To prepare a commercial invoice statement for export order

ALGORITHM

- Step 1: Write exporters name and address with identification number
- Step 2: Write the details of ship consigning including company name and address with tax identification number
- Step 3: Write the date of export
- Step 4: Write the order number and commercial invoice number
- Step 5: Fill the details of consignee phone number
- Step 6: Write the details of origination state and exporters contact name.
- Step 7: Write the details of unit value, total value and total weight.
- Step 8: fill the details of proforma invoice number and customer account number
- Step 9: Write the details of harmonized code.
- Step 10: write the details of shipment term and write the details of description.

RESULT

The above program has been executed successfully

PROFORMA INVOICE

AIM

To prepare a proforma invoice

ALGORITHM

- Step 1: Write the details of name and address of seller with tax identification number
- Step 2: Write the details of name and address of buyer with tax identification number
- Step 3: Fill the details of date of enquiry and buyer reference number
- Step 4: Write the details of commercial and proforma invoice number
- Step 5: Write the required product details with description and quantity
- Step 6: Fill the details of price of items and trade discount details.
- Step 7: write the details of weight and size of packages.
- Step 8: write the details of insurance cost and shipping code.
- Step 9: write the details about delivery point
- Step 10: fill the details of product ID, unit price and total price
- Step 11: erite the details of description and country of origin and authorized signatory.

RESULT

The above program has been executed successfully

INVOICE

AIM

Preparation of Invoice

ALGORITHM

Step 1: Write the details of name and address of company with phone number and Zip code.

Step 2: Write the details of invoice number and customer ID

Step 3: Write the details of date of invoice and number of days

Step 4: Write the details of bill to (company name and address with phone number and zip code.

Step 5: Write the details of ship to (company name and address with phone number and zip code.

Step 6: write the details of description with quantity, unit price and total value.

RESULT

The above program has been executed successfully

PROFORMA INVOICE

AIM

To prepare packing list for import and export

ALGORITHM

Step 1: Write the details of name and address of company

Step 2: Write the details of order number and order name

Step 3: Fill the details ship to (name and address)

Step 4: write the details about shipped by name and address with final draft)

Step 5: to write the details of invoice number with date.

Step 6: write the details of number of items shipped.

RESULT

The above program has been executed successfully

SHIPPING BILL

AIM

To prepare Shipping bill

ALGORITHM

- Step 1: Create a document with company name with address, contact number and other detail.
- Step 2: Write the invoice number and date of invoice
- Step 3: Write the name and address of the exporters with zip code.
- Step 4: Write the name of the exporting country
- Step 5: Write the name of bill of lading number, voyage and port of lading details.
- Step 6: Fill the details of destination and number of packages.
- Step 7: Write a gross and net package of the product
- Step 8: Fill the details of destination and number of packages.
- Step 8: Write the description with quantity, unit price and total value of the exporting product.
- Step 9: Write the total value with service tax.

RESULT

The above program has been executed successfully

MASTERS RECEIPT

AIM

Preparation of master's receipt

ALGORITHM

Step 1: Write the details of name and address of company with phone number and Zip code.

Step 2: Write the details of receipt number and customer ID

Step 3: Write the details of date of receipt

Step 4: Write the details of bill to (company name and address with phone number and zip code.

Step 5: Write the details of ship to (company name and address with phone number and zip code.

Step 6: write the details of description with quantity, unit price and total value.

RESULT

The above program has been executed successfully

BILL OF LADING

AIM

Preparation of Bill of Lading document

ALGORITHM

Step 1: Write the name and address of shipper

Step 2: Write the details of consignee

Step 3: Write the details of routing and carrier

Step 4: Fill the details of customer goods with description

Step 5: Write the details of quantity, rate , weight and total amount.

Step 6: Fill the reference number

RESULT

The above program has been executed successfully

AIRWAY BILL

AIM

Preparation Airway Bill

ALGORITHM

Step 1: Fill the details of name and address of shipper.

Step 2: Write the consignees name and address.

Step 3: Write the issuing carriers agent name and address.

Step 4: Fill the details of airport IATA Code with Account number

Step 5: Fill the details of airport departure and routing

Step 6: Goods details and gross weight, net weight, rate.

Step 7: Fill the details of air consignment note.

RESULT

The above program has been executed successfully

PREPARATION OF ADMINISTRATIVE DOCUMENTS

The administrative document is a form Search for available translations of the preceding link used for customs declarations in the EU, Switzerland, Norway, Iceland, Turkey, Macedonia and Serbia. It is composed of a set of eight copies each with a different function. Using one single document reduces the administrative burden and increases the standardization and harmonization of data collected on trade.

- ❖ Proforma invoice
- ❖ Commercial invoice
- ❖ Freight invoice
- ❖ Weight note
- ❖ Packing list
- ❖ Manufacturer's analysis certificate
- ❖ Certificate of inspection
- ❖ Certificate of Origin
- ❖ Radiation Certificate
- ❖ Consular invoice

Documents required for import and export

Commercial Documents

Quotation

An offer to sell goods and should state clearly the price, details of quality, quantity, trade terms, delivery terms and payment terms.

Prepared by: exporter

Sales Contract

An agreement between the buyer and the seller stipulating every detail of the transaction. Since this is a legally binding document, it is therefore advisable to seek legal advice before signing the contract.

Inspection Certificate

A report issued by an independent surveyor (inspection company) or the exporter on the specifications of the shipment, including quality, quantity, and / or price, required by certain buyers and countries.

Prepared by: inspection company or exporter

Insurance Policy

An insurance document, with full details of the insurance coverage, evidencing insurance has been taken out on the goods shipped.

Prepared by: insurer or insurance agent or insurance broker

Insurance Certificate

This certifies that the shipment has been insured under a given open policy and is to cover loss of or damage to the cargo while in transit.

Prepared by: insurer or insurance agent or insurance broker

Product Testing Certificate

This certifies the products are conformed to a certain international / national technical standard, such as product quality, safety and specifications.

Prepared by: accredited laboratories

Health Certificate

Document issued by the competent country when agricultural or food products are being exported, to certify that they comply with the relevant legislation in the exporter's country and were in good condition at time of inspection, prior to shipment and fit for human consumption.

Transport Documents

Shipping Order S/O

A document with details of the cargo and the shipper's requirements, and is the basic document for preparing other transport documents such as bill of lading, air waybill, etc.

Prepared by: shipper / transport companies

Bill of Lading (B/L)

An evidence of contract between the shipper of the goods and the carrier. The customer usually needs the original as proof of ownership to take possession of the goods. There are two types: a STRAIGHT bill of lading is non-negotiable and a negotiable or shipper's ORDER bill of lading (also a title document) which can be bought, sold or traded while goods are in transit and is used for many types of financing transactions.

Prepared by: shipping company

Sea Waybill

A receipt for cargo which incorporates the contract of carriage between the shipper and the carrier but is non-negotiable and is therefore not a title document.

Prepared by: shipping company

Air Waybill (AWB)

A kind of waybill used for the carriage of goods by air. This serves as a receipt of goods for delivery and states the condition of carriage but is not a title document or transferable / negotiable instrument.

Prepared by: airline

Packing List (sometimes as packing note)

A list providing information needed for transportation purpose, such as details of invoice, buyer, consignee, country of origin, vessel / flight date, port / airport of loading, port / airport of discharge, place of delivery, shipping marks / container number, weight / volume of merchandise and the fullest details of the goods, including packing information.

Prepared by: shipper

Financial Documents

Documentary Credit D/C

A bank instrument (issuing or opening bank), at the request of the buyer, evidencing the bank's undertaking to the seller to pay a certain sum of money provided that specific requirements set out in the D/C are satisfied.

Prepared by: the issuing bank upon an application made by the importer

Bill of Exchange (B/E) or Draft

An unconditional written order, in which the importer addressed to and required by the exporter to pay on demand or at a future date a certain amount of money to the order of a person or bearer.

Promissory Note

A financial instrument that is negotiable evidencing the obligations of the foreign buyer to pay to the bearer.

Government Documents

Certificate of Origin (CO)

This certifies the place of manufacture of the exported goods to meet the requirements of the importing authorities.

Landing Certificate

A document issued by the government of country of destination, certifying a specific commodity has been arrived in the designated country. In Hong Kong, it is issued by the Census and Statistics Department. Application requirements include letter stating the reason for the application, import declaration & receipt; bill of lading, sea waybill & land manifest; supplier's invoice; and packing list (if any).

Prepared by: Census and Statistics Department

Customs Invoice

A document specified by the customs authorities of the importing countries stating the selling price, costs for freight, insurance, packing and payment terms, etc, for the purpose of determining the customs value.

Documentation in Brazil for Export

1. Verify that the product can legally be exported to Brazil
2. Before shipment, a proforma invoice must be sent to the Brazilian importer
3. The Brazilian importer have to request a Import License (LI) from Integrated Foreign Trade System
4. The exporter must send the Brazilian importer all necessary document following embarkation. This

include:

- Shipping information
- Commercial invoice
- Certificate of origin
- Other certificates if required

The Import Duty and the Tax on Industrial Products (IPI) will have to be paid.

When goods arrive to Brazil the importer must prepare the Import Declaration (DI).

All documents including the Import Declaration, a receipt generated by the Siscomex and ICMS payment receipt (or waiver) must be presented to the Secretariat of Federal revenue (SRF).

DOCUMENT FOR EXPORT

AIM

To prepare the document for export of fish to Angola

ALGORITHM

- Step 1: Create a document with company name with address, contact number and other detail.
- Step 2: Write the invoice number and date of invoice
- Step 3: Write the name and address of the exporters with zip code.
- Step 4: Write the name of the exporting country
- Step 5: Write the name of bill of lading number, voyage and port of lading details.
- Step 6: Fill the details of destination and number of packages.
- Step 7: Write a gross and net package of the product
- Step 8: Fill the details of destination and number of packages.
- Step 8: Write the description with quantity, unit price and total value of the exporting product.
- Step 9: Write the total value with service tax.

RESULT

The above program has been executed successfully

Certificate of Origin

Shipper Name and Address Saint India Pvt Ltd SIPCOT Industry Growth Centre Erode Dist	Forwarding Agent - References MAFIC USA LLC
Consignee Name and Address MAFIC USA LLC, 119 Melrodena NC 28150, UK.	Notify Party SANCO TRANS
Exporting Carrier By Road	Country of Manufacture India
Total Number of Packages -	Date of Export

Marks & Numbers	Commodity Description	Quantity / Unit of Measure	Weight (kg)	
			Gross	Net
1	Miscellaneous	105	52.23	856.23

These commodities, technology or software were exported from the United States of America in accordance with the Export Administration Regulations. Diversion contrary to U.S. law prohibited.

Dated at 25 on the 2 day of 5, 20 10. Signature of Notary: [Signature]

Sworn to before me this 5 day of 6, 20 10. Signature of Notary: [Signature]

The _____, a recognized Chamber of Commerce under the laws of the State of Kerala.

has examined the manufacturer's invoice or shipper's affidavit concerning the origin of the merchandise and, according to the best

of its knowledge and belief, finds that the products named originated in the _____.

Secretary: _____

SEZ CARGO SEFPRO

COMMERCIAL INVOICE

Manufacturer Exporter

SAINT GOBAIN INDIA PRIVATE LTD

SEZ UNIT, PLOT NO.23,24,25,37,40,41

SIPCOT INDUSTRIAL GROWTH CENTRE, ENGINEERING SEZ

PERUNDURAI, ERODE DIST, TAMILNADU, INDIA - 638 052

On Account of

SAINT GOBAIN INDIA PRIVATE LTD

KANJIKODE WEST, PALAKKAD

KERALA 678623, INDIA

GST NO:32AABCS4338M1ZA

Consignee

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY - CLEVELAND NC 28150

USA

Invoice No. & Date

PL810968 dt 26.12.2017

Exporter's Ref.

Buyer's Order No. & Date

PO # 1023

Other Reference(s)

IEC NO: 0498029204

GST NO

33AABCS4338M3Z6

Other Reference(s)

IEC Code: 0498029204

PAN : AABCS4338M

Buyer (if other than consignee)

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY NC 28150

USA

Pre-Carriage by

BY ROAD

Place of Receipt of Pre-carrier

SIPCOT, SEZ - PERUNDURAI

Country of Origin of Goods

INDIA

Country of Final Destination

USA

Vessel/Flight No.

Port of Loading

COCHIN SEA PORT

Terms of Delivery and Payment

DAP SHELBY NC

Port of Discharge

SHELBY

Final Destination

USA

WIRE TRANSFER

Net 60 Days

Marks & Nos./

Container No.

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY - CLEVELAND NC 28150, USA

PO # 1023

MADE IN INDIA

No & Kind of Packages

30

PINE WOOD
PALLETS

Description of Goods

HIGH ALUMINA BRICKS AND SHAPES AND
(ALUMINA FUSED CAST REFRACTORIES)
HS CODE 6902 20 20
HS CODE 6903 90 40

Quantity

Nos

Unit Price

USD

Value

USD

CONTAINER NOS

UACU 5295350

FSCU 7608780

Inner Seal

1961921/1905140

Unit Seal

26007.850 KGS

24957.850 KGS

HIGH ALUMINA BRICKS AND SHAPES - AZS
CASTABLES & MORTARS

210

13

423.260

104.33

88,884.60

1,356.29

TOTAL

223

90,240.89

PACKING EXPENSES

5,888.41

CARRIAGE EXPENSES

11,658.86

INSURANCE

538.93

FOB VALUE

96,129.30

USD

108,327.09

Amount Chargeable (in words)

TOTAL AMOUNT

DAP SHELBY NC

SD ONE LAKH EIGHT THOUSAND THREE HUNDRED AND TWENTY SEVEN CENTS ZERO NINE)

IE SAID CONSIGNMENT HAVE BEEN REMOVED FROM SEZ UNIT AFTER COMPLETING A SUBCONTRACTING WORK AS PER SEZ RULE 43 OF 2006

SHIPPING BILL TO BE FILED UNDER "CLAIM REWARDS UNDER MERCHANDISE EXPORTS FROM INDIA SCHEME (MEIS).

BANK NAME:

STANDARD CHARTERED BANK

ADDRESS:

1ST FLOOR, 19 RAJAJI SALAI,

CHENNAI - 600001

DOCUMENT HAVE FILED JOINTLY

COUNT NO:

42705463334

VIFT CODE:

SCBLINBBXXX

EX ID CODE:

8959358

CODE

6470040

DECLARATION

I hereby certify that merchandise is of Indian Origin. We also declare that this Invoice shows the actual price of the goods described and that all the particulars are true and correct.

For Saint Gobain India Pvt Ltd

Authorised Sign.

K. Ambikapathi Prakash - Executive - Commercial



S. BALASUBRAMANIAM
SUPT OF CUSTOMS
AUTHORISED OFFICER
SIPCOT SEZ, PERUNDURAI.





Your Company Name

Street Address
City, ST ZIP Code
Phone Number, Web Address, etc.

INVOICE

DATE: November 5, 2009
INVOICE #:

Bill To:

Ship To:

P.O. #	Sales Rep. Name	Ship Date	Ship Via	Terms	Due Date
	Sales1	11/5/2009	UPS	Net 60	

Product ID	Description	Quantity	Unit Price	Line Total
P1003	Motorola E815		420.00	
P1004	Non-taxable item		200.00	

SUBTOTAL -

PST 8.00% -

GST 6.00% -

SHIPPING & HANDLING -

TOTAL -

PAID -

TOTAL DUE -

NOTES:

THANK YOU FOR YOUR BUSINESS!

2.d
SEZ CARGO

SEFPRO

PACKING LIST

Manufacturer Exporter

SAINT GOBAIN INDIA PRIVATE LTD

SEZ UNIT, PLOT NO.23,24,25,37,40,41

SIPCOT INDUSTRIAL GROWTH CENTRE, ENGINEERING SEZ
PERUNDURAI, ERODE DIST, TAMILNADU, INDIA - 638 052

On Account of

SAINT GOBAIN INDIA PRIVATE LTD

KANJIKODE WEST, PALAKKAD

KERALA 678623, INDIA

GST NO:32AABCS4338M1ZA

Consignee

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY - CLEVELAND NC 28150

USA

Invoice No. & Date

PLB10968 dt 26.12.2017

Exporter's Ref.

Buyer's Order No. & Date

PO # 1023

Other Reference(s)

IEC NO: 0498029204

PAN :

AABCS4338M

GST NO

33AABCS4338M3Z6

Buyer (if other than consignee)

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY NC 28150

USA

Pre-Carriage by

BY ROAD

Place of Receipt of Pre-carrier

SIPCOT, SEZ - PERUNDURAI

Country of Origin of Goods

INDIA

Country of Final Destination

USA

Vessel/Flight No.

Port of Loading

COCHIN SEA PORT

Terms of Delivery and Payment

DAP SHELBY NC

Port of Discharge

SHELBY

Final Destination

USA

WIRE TRANSFER

Net 60 Days

Marks & Nos./

Container No.

MAFIC USA LLC

119 METROLINA DRIVE

SHELBY - CLEVELA

PO # 1023

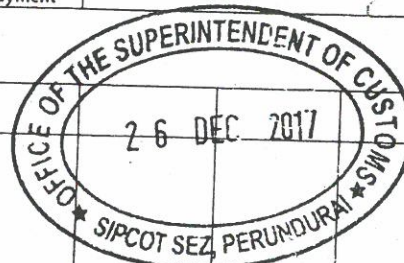
MADE IN INDIA

No & Kind of
Packages

30

PINE WOOD
PALLETS

Description of goods

HIGH ALUMINA BRICKS AND SHAPES AND
(ALUMINA FUSED CAST REFRACTORIES)
HS CODE 6902 20 20
HS CODE 6903 90 40

BOX NO	BOX SIZE	ITEM	QUALITY	DESCRIPTION	QTY	NT.WGT	GR.WGT
1	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
2	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
3	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
4	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
5	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
6	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
7	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
8	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
9	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
10	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
11	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
12	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
13	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
14	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
15	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
16	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	821.23	856.23
17	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
18	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
19	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
20	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
21	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
22	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
23	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
24	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
25	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
26	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
27	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	7.00	820.96	855.96
28	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	10.00	1097.58	1132.58
29	125 X 105 X 50	MISCELLANEOUS	BP MULLITE V	HIGH ALUMINA BRICKS AND SHAPES	10.00	1097.58	1132.58
30	100 X 70 X 50	MISCELLANEOUS	BP MULLITE MORT CASTABLES AND MORTORS	HIGH ALUMINA BRICKS AND SHAPES	8.00	1088.68	1123.68
30.00					13.00	325.00	360.00
					223.00	24957.85	26007.85

THE SAID CONSIGNMENT HAVE BEEN REMOVED FROM SEZ UNIT AFTER COMPLETING A SUBCONTRACTING WORK AS PER SEZ RULE 43 OF 2006
SHIPPING BILL TO BE FILED UNDER " CLAIM REWARDS UNDER MERCHANDISE EXPORTS FROM INDIA SCHEME (MEIS).

BANK NAME: STANDARD CHARTERED BANK

ADDRESS: 1ST FLOOR, 19 RAJAJI SALAI,

CHENNAI - 600001

ACCOUNT NO: 42705463334

SWIFT CODE: SCBLINBBXXX

DOCUMENT HAVE FILED JOINTLY

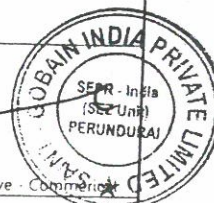
For Saint-Gobain India Pvt Ltd


Authorized Sign

K. Ambikapathi Prakash - Executive - Commercial

DECLARATION

We hereby certify that merchandise is of Indian Origin. We also declare that this Invoice shows the actual price of the goods described and that all the particulars are true and correct.



SHIPPING BILL FOR EXPORT OF DUTY FREE GOODS					
Exporter: Saint Gobain India Pvt Ltd PLOT NO S23 TO S25 S-37 S-40 & S-41, SIPCOT INDUSTRIAL GROWTH CENTRE, PERUNDURAI ERODE DIST. Tamil Nadu India, 638052 GSTIN: 33AABCS4338M3Z6(33) ONA/C SAINT GOBAIN INDIA P LTD, P.B.NO. 1, KANJIKODE WEST, PALAKKAD, KERALA-678623 GSTNO: 32AABCS4338M1ZA Consignee Details: MAFIC USA LLC, 119 METROLINA DRIVE, SHELBY - CLEVELAND NC 28150, UNITED STATES.			Invoice No & Date: PL810968 DT. 26/12/2017 AR4/AR4A No & Date: Q/Cert No & Date: Export Trade Control: Free Export under para 2.01 of foreign Trade Policy 2015-2020 Read with rule 46 of SEZ Rules 2006. SEZ Cargo SIPCOT Limited Engineering (Perundurai) (INPYS6) Supply meant for Export by SEZ Entity under Bond or Letter of Undertaking without Payment of Integrated Tax LOA No. : 8/8/2010/SIPCOT PERUNDURAI We intend to claim rewards under Merchandise Exports From India Scheme (MEIS)		
Custom House Agent: SANCO TRANS LTD/AAACS7690FCH001			SB No & Date: 4000890 26/12/2017 Import-Export Code No: 0498029204 BIN No./RBI Code No: AABCS4338M State of Origin of goods: Tamil Nadu [90] If export under: <input type="checkbox"/> Deferred Credit <input type="checkbox"/> Joint Ventures <input type="checkbox"/> Rupee Credit <input checked="" type="checkbox"/> Others RBI's Approval/Cir.No. & Date: Type of Shipment: <input type="checkbox"/> Outright Sale <input type="checkbox"/> Consignment Export <input checked="" type="checkbox"/> Others Sub Contracting		
Pre-Carriage By: BY ROAD Vessel/Flight No: Sea Port of Discharge: Shelby		Place of Receipt By Pre-Carrier: SIPCOT SEZ, PERUNDURAI Rotation No: Port of Loading: Cochin Sea Country of Destination: UNITED STATES(US)		Nature of Contract: <input checked="" type="checkbox"/> CIF <input type="checkbox"/> CF <input type="checkbox"/> CI <input type="checkbox"/> FOB Exchange Rate U/S 14 of CA: 63.2 Currency of Invoice: USD	
<div style="text-align: center;">  </div>					
S.No	Marks & Nos.	No. & Kind of Pkgs. Container Nos.	Statistical Code & Description of Goods, & EXIM Scheme Code.	Quantity	Value-FOB in INR
1	1 TO 30 PINE WOOD PANELS	30, PLT For Container Details, Please refer annexure	59022020 HIGH ALUMINA BRICKS AND SHAPES 9ALUMINA FUSED CAST REFRACTORIES)	210.000000 NOS	5984050.98
2			59039040 CASTABLES AND MORTARS	13.000000 BAG	91310.78
S. BALASUBRAMANIAM SUPT OF CUSTOMS AUTHORISED OFFICER SIPCOT SEZ, PERUNDURAI					
Net Weight: 24957.85KGS Gross Weight: 26007.850KGS					
Total FOB Value in Words: :- (Rupees Sixty Lakh Seventy Five Thousand Three Hundred and Seventy Two Only)					
Analysis of Export Value		Currency	Amount in specified currency	Amount in INR	Full export value OR Where not ascertainable the value which exporter expects to receive on the sale of goods Currency: USD 108327.09 Amount in INR: Net Realisable 6846272
FOB value		USD	96129.3	6075372	
Freight		USD	11658.86	736840	
Insurance		USD	538.93	34061	
Commission (5%)		USD	4512.04	285162	
Discount			0	0	
Other Deductions			0	0	
Packing Charges		USD	5888.41	372148	
1x40' & 1x20' / THE SAID CONSIGNMENT HAVE BEEN REMOVED FROM SEZ UNIT AFTER COMPLETING A SUBCONTRACTING AND EXPORT AS PER SEZ RULE 43 OF 2006. Declaration: I/We declare that all particulars given herein are true and correct. I/We also attach the declaration(s) under clause No.(s)..... Public Notice No dated..... I/We certify that the above declared goods meant for export have been packed & sealed in my presence as per statutory requirement under SEZ Act 2005 & SEZ Rule 2006.					
This SB Form is Digitally Signed & Submitted by K AMBIKAPATHIPRAKASH on behalf of SEZ Entity. For Saint-Gobain India Private Limited SEPR - India (SEZ Unit)					

HARVEST

TAX INVOICE

From **Harvest**
187 Lafayette St
New York, NY 10013
United States

Invoice ID **552**
Issue Date **11/14/2011**
Due Date **11/14/2011**
Subject **Internationalization Edition - Examples of the word "Hello"**

Invoice For **Danny Tanner**
1882 Girard Street
San Francisco, CA 94134
United States

Type	Description	Unit Price	Amount
Service	English - Hello	\$10.00	\$10.00
Service	French (français) - Bonjour / Salut	\$10.00	\$10.00
Service	Hungarian (magyar) - Szép jó napot!	\$10.00	\$10.00
Service	Polish (język polski) - Dzień dobry! / Cześć!	\$10.00	\$10.00
Service	Greek (ελληνικά) - Γειά σας	\$10.00	\$10.00
Service	Russian (русский) - Здравствуйте!	\$10.00	\$10.00
Service	Chinese (中文, 普通话, 汉语) - 你好	\$10.00	\$10.00
Service	Japanese (日本語) - こんにちは / こんにちは	\$10.00	\$10.00
Service	Korean (한글) - 안녕하세요 / 안녕하세요	\$10.00	\$10.00

Subtotal **\$90.00 USD**
Tax (4.00%) **\$3.60 USD**

Amount Due \$93.60 USD

Not negotiable / Non negociable

UNIT NO. / NO.D'UNITE					
BILL OF LADING NO. / N° DE CONN.					
D/J 25 09 M 2015 Y/A					
SHIPPER / EXPÉDITEUR CUSTOMER CODE CODE DU CLIENT					
NAME / NOM					
ADDRESS / ADRESSE					
CITY / VILLE					
CONSIGNEE / CONSIGNATAIRE CUSTOMER CODE CODE DU CLIENT					
NAME / NOM					
ADDRESS / ADRESSE					
CITY / VILLE					
ROUTING / ROUTE CARRIER / TRANSPORTEUR					
# PIECES MORCEAUX PARTICULARS OF GOODS, MARKS AND EXCEPTIONS DESCRIPTION DES MARCHANDISES, MARQUES ET PARTICULARITÉS					
TRANSFER POINT / POINT DE TRANSBORDEMENT DANGEROUS GOODS PROD. DANGEREUX CLASS PIN WEIGHT POIDS					
BILL THIRD PARTY FACTURER UNE TIERCE PARTIE Name of Third Party Nom de la troisieme partie Address Adresse					
P.O. # REF# SHIPPER'S #					
SHIPPER: PLEASE COMPLETE THE FOLLOWING / EXPÉDITEUR: S.V.P. REMPLIR CE QUI SUIT					
TOTAL NO. OF PIECES DIMENSIONS OF SHIPMENT / DIMENSIONS DU CHARGEMENT TOTAL CUBIC FEET TOTAL WEIGHT DIMENSIONAL WEIGHT / NOMBRE TOTAL DE COLIS LENGTH / LONGUEUR WIDTH / LARGEUR HEIGHT / HAUTEUR TOTAL PIEDS CUBES POIDS TOTAL POIDS DIMENSIONNEL * 10 lb/cu ft. / kg./p.c.					
1. Any agreement covering transportation of the goods described herein with other than due dispatch, or for specific time, must be endorsed on this bill of lading and signed by the parties hereto. 2. When a shipment is at shipper's risk, the words "At Shipper's Risk" must be entered and initialed by both parties hereto.					
C.O.D. C.O.D. FEE PREPAID AMOUNT / MONTANT \$ C.O.D. FEE COLLECT C.O.D. charges will be collect unless marked prepaid Les frais C.O.D. seront à percevoir à moins d'avis contraire					
SHIPPER / EXPÉDITEUR CARRIER / TRANSPORTEUR CHECKER CONTRÔLEUR PER: PER:					
NOTE UNCRATED MERCHANDISE AT SHIPPER'S RISK / THIS BILL OF LADING TO BE SIGNED BY SHIPPER AND CARRIER NOTE: MARCHANDISE NON-EMBALLÉE AU RISQUE DE L'EXPÉDITEUR / CE CONNAISSEMENT DOIT ÊTRE SIGNÉ PAR L'EXPÉDITEUR ET LE TRANSPORTEUR					

3.d

MAWB No.: 000

309218



Shippers Name and Address ABC SHIPPER 123 MAIN STREET RICHMOND BC CANADA		Shippers Account Number		Not negotiable	
Consignee's Name and Address ABC Cosignee 123 Main Street Richmond BC V1A1A4 CANADA		Consignee's Account Number		Air Waybill <small>(Air Consignment note)</small>	
Issuing Carrier's Agent Name and City ABC Carrier 234 Main Street Calgary AB V7V7V7 CANADA		Agent's IATA Code		WinPos Cargo Demo V8 Unit 123, Very Fast Lane Winnipeg, MB CANADA V5H2A9 TEL: 604-273-8989 FAX: 604-273-8181	
Airport of Departure (Addr. of first Carrier) and requested Routing YVR		Account No.		It is agreed that the goods described herein are accepted in apparent good order and condition (except as noted) for carriage SUBJECT TO THE CONDITIONS OF CONTRACT ON THE REVERSE HEREOF. THE SHIPPER'S ATTENTION IS DRAWN OF THE NOTICE CONCERNING CARRIERS' LIMITATION OF LIABILITY. Shipper may increase such limitation of liability by declaring a higher value for carriage and paying a supplemental charge if required. Accounting Information	
to		By first Carrier		Routing and Destination	
HKG		CATHAY			
Airport of Destination		Flight/Date		For Carrier Use only	
HONG KONG		888			
Handling Information		Amount of Insurance		INSURANCE: If shipper request insurance in accordance with conditions on reverse hereof, indicate amount to be insurance in figures in box marked amount of insurance	
		NIL			
These Commodities licensed by U.S. for ultimate destination Diversion contrary to U.S. law prohibited.					
No. of Pieces RCP	Gross Weight	Commodity Item No.	Chargeable Weight	Rate / Charge	Nature and Quantity of Goods (Incl. Dimensions or Volume)
1000	11.00	KG 345 789	11.00	KG	Wood 10x10x10/999 Plastic 1x1x1/1
Prepaid		Weight Charge		Collect	
PREPAID AS ARRANGED		Valuation Charge		Tax	
Total Other Charges Due Agent		Total Other Charges Due Carrier		Total prepaid	
Currency Conversion Rates		cc charge in Dest. Currency		Total collect	
For Carriers Use Only at Destination		Charges at Destination		Total Collect Charges	
Insurance Charge: 0.00		Cartage Charge: 0.00		Disbursement Fee: 0.00	
Shipper certifies that the particulars on the face hereof are correct and that insofar as any part of the consignment contains restricted articles, such part is properly described by name and is in proper condition for carriage by air according to the International Air Transport Association's Restricted Articles Regulations.					
WinPos Cargo Demo Version 8. Signature of Shipper or his Agent 04/27/2011 Canada AS Agent for the carrier: Executed on (Date) at (Place) Signature of Issuing Carrier or its Agent					

ORIGINAL 3 (FOR SHIPPER)

309218

4
Your company name LTD
Address: 79W 40th St, New York, NY 10018, USA
Vat Number: 123456789
Tel: 00-123-456-789 Fax: 11-123-456-789
www.website.com
my@email.com



Commercial Invoice 7

Page 1

10-05-2017
ORIGINAL

Billing Information:

Company: Nop Solutions Ltd
Name: John Smith
Phone: 12345678
Address: 21 West 52nd Street
New York, New York 10021
United States
Vat number 123456

PO Number:

Pickup point:

Address: 21 West 52nd Street
New York
United States
10021

Product(s)

Name	Price	Qty	Total
PDF Invoice <i>Domain License: Single Domain License</i> <i>Store URL: asc</i>	\$29.00	1	\$29.00

Shipping: \$1.99
Sub-total: \$30.99
Tax: \$0.00
Order total: \$30.99

Payment method: Purchase Order

Shipping method: Pickup at New York store

Order notes:

Created on	Note
6/13/2017 12:16:07 PM	note example

my notes

Left column

Right column

PRO FORMA INVOICE

Date	1/1/2011
Expiration Date	1/30/2011
Invoice #	[123456]
Customer ID	[123]

Expiration Date	17/30/2011
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Invoice #	[1 23456]
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Customer ID	[123]
-------------	-------

Customer ID	[123]
-------------	-------

SHIP TO

[Name]

[Company Name]

[Street Address]

[City, ST ZIP]

[Phone(s)]

SHIPPING DETAILS

Freight Type	[Air or Ocean]
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Est Ship Date	[Date]
---------------	--------

Est Gross Weight	[weight] [units]
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Est Cubic Weight [weight] [units]

Total Packages	[Qty]
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TERMS OF SALE AND OTHER COMMENTS
 [Include and terms of sale or other information as needed]
 [Include payment terms such as Letter of Credit, Open Account or other terms.]

Subtotal	\$	135.69
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Taxable	\$	135.69
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Tax rate	6.250%
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Tax	\$	8.48
-----	----	------

Freight	1	0.45
---------	---	------

Health	\$	-
Insurance	\$	-

↑	↓
↑	↓

Inspection / Port

Other (specify) _____

Other (specify)	\$	-
Other (specify)	\$	

Other (specify)	\$	-
TOTAL	\$	1,000

TOTAL	\$ 144.17
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Currency USD

ADDITIONAL DETAILS

Country of Origin	[Country]
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Port of Embarkation [Name]

Port of Discharge [Name]

Reason for Export:

I certify the above to be true and correct to the best of my knowledge.

x

[Typed Name]

[Company Name]

Date _____



CERTIFICATE OF ORIGIN

The undersigned Harvest, 187 Lafayette St,
New York declares that the
following mentioned goods shipped via _____ on the date
of _____ consigned to SAINT INDIAN, INDIA
_____ are the
product(s) of _____.

Marks & Numbers (Air Waybill/Tracking #)	No Pkg.	Gross Wgt(kg)	Net Wgt(kg)	Description of Goods
<u>Motorola</u>	<u>520</u>	<u>956.23</u>	<u>488.23</u>	<u>Miscellaneous</u>

These commodities, technologies or software were exported from the United States of America in accordance with the Export Administration Regulations. Diversion contrary to U.S. law prohibited.

Dated at 2 Feb/2015 on _____

Exporter

Sworn to before me on 10/09/2015

Notary Public

The _____ Chamber of Commerce, a recognized Chamber of Commerce under the laws of the State of _____, has examined the manufacturer's invoice or shipper's affidavit concerning the origin of the merchandise and, according to the best of its knowledge and belief, finds the products named originated in _____.

Secretary _____

Registration No.(Optional)		3. Country Ref. No.228			
1. Exporter (Name and Office Address) Lal Indian India Pvt Ltd 818001 Industrial estate K. S. Road, Tamil Nadu		SOUTHERN AFRICAN DEVELOPMENT COMMUNITY (SADC) CERTIFICATE OF ORIGIN			
2. Consignee (Name and Office address) MAFIC USA Ldc 119 Melroline Drive Cleveland ave 28150, USA					
4. Particulars of transport:		5. For official use only			
6. Marks and numbers; number and kind of package, description of goods		7. Customs Tariff No.	8. Origin Criterion (See overleaf)	9. Gross weight or other quantity	10. Invoice No. & date (Optional)
(i) Marks & Nos. (ii) Description of goods 210 Castables & KORFATS		223	210	26007.850	891503.
11. CUSTOMS ENDORSEMENT		12. CERTIFICATION			
Declaration certified				
Export Document (2) Form.....N°				
Customs Office.....				
Issuing Country or Territory.....		Signature.....			
Date.....		Certificate of Customs or other Designated Authority			
Signature.....		STAMP			