

**COURSE OBJECTIVES:****To make the students**

1. To Understand the Concept of Financial reporting standards, difference between IFRS and IAS and the users of the financial statements for the decision making.
2. To understand and apply tools and techniques to analyse the financial statement analysis.
3. To critically evaluate the results of the tools applied, interpret the result.
4. To communicate orally and in written form the financial statement analysis, and results interpretation of the results.
5. To utilize the knowledge of financial statement analysis for lifelong practice.

**COURSE OUTCOMES:****Learners should be able to**

1. Comprehend the Concept of Financial reporting standards, difference between IFRS and IAS and the users of the financial statements for the decision making.
2. Understand and apply tools and techniques to analyse the financial statement analysis.
3. Critically evaluate the results of the tools applied, interpret the result.
4. Communicate orally and in written form the financial statement analysis, and results interpretation of the results.

**UNIT I : FINANCIAL REPORTING**

Accounting Standards, Accounting Standards Interpretations and Guidance Notes on various accounting aspects issued by the ICAI and their applications.

Overview of International Accounting Standards (IAS)/International Financial Reporting Standards (IFRS)- Interpretations by International Financial Reporting Interpretation Committee (IFRIC), Significant difference vis-a-vis IAS and IFRS.

Corporate Financial Reporting – Issues and problems with special reference to published financial statements

**UNIT II FINANCIAL STATEMENTS - AN INTRODUCTION**

**Traditional Assumptions of the Accounting Model :** Business Entity - Going Concern or Continuity - Time Period - Monetary Unit - Historical Cost - Conservatism - Realization - Matching - Consistency - Full Disclosure - Materiality - Industry Practices - Transaction Approach - Cash Basis - Accrual Basis

**The Financial Statements :** Balance Sheet (Statement of Financial Position) - Statement of Stockholders' Equity (Reconciliation of Stockholders' Equity Accounts) - Income Statement (Statement of Earnings) - Statement of Cash Flows (Statement of Inflows and Outflows of Cash)

**Auditor's Opinion :** Auditor's Report on the Firm's Internal Controls - Report of Management on Internal Control over Financial Reporting

**Basic Elements of the Balance Sheet :** Assets - Liabilities - Stockholders' Equity - Quasi-Reorganization - Accumulated Other Comprehensive Income - Equity-Oriented Deferred Compensation - Employee Stock Ownership Plans (ESOPs) - Treasury Stock - Stockholders' Equity in Unincorporated Firms

**Basic Elements of the Income Statement :** Net Sales (Revenues) • Cost of Goods Sold (Cost of Sales) • Other Operating Revenue • Operating Expenses • Other Income or Expense

### **UNIT III FINANCIAL ANALYSIS – 1**

#### ***Common-Size Analysis (Vertical and Horizontal), Year-to-Year Change Analysis***

**Ratio Analysis** - Liquidity of Short-Term Assets

***Current Assets, Current Liabilities, and the Operating Cycle***

Cash - Marketable Securities - Receivables - Inventories - Prepayments - Other Current Assets - Current Liabilities

***Current Assets Compared with Current Liabilities***

Working Capital - Current Ratio - Acid-Test Ratio (Quick Ratio) -Cash Ratio

***Income Statement Consideration when Determining Long-Term***

***Debt-Paying Ability-*** Times Interest Earned

***Balance Sheet Consideration when Determining Long-Term***

***Debt-Paying Ability***

Debt Ratio - Debt/Equity Ratio

### **UNIT IV FINANCIAL ANALYSIS - 2**

#### ***Profitability Measures***

Net Profit Margin - Total Asset Turnover - Return on Assets - DuPont Return on Assets - Interpretation Through DuPont Analysis - Variation in Computation of DuPont Ratios Considering Only Operating Accounts - Operating Income Margin - Operating Asset Turnover - Return on Operating Assets - Sales to Fixed Assets - Return on Investment (ROI) - Return on Total Equity - Return on Common Equity - The Relationship Between Profitability Ratios - Gross Profit Margin For the Investors

***Earnings per Common Share, Price/Earnings Ratio, Dividend Payout, Dividend Yield***

***Book Value per Share***

***Basic Elements of the Statement of Cash Flows***

***Financial Ratios and the Statement of Cash Flows***

Operating Cash Flow/Current Maturities of Long-Term Debt and Current Notes - Payable - Operating Cash Flow/Total Debt - Operating Cash Flow per Share - Operating Cash Flow/Cash Dividends

### **UNIT V THE USERS OF FINANCIAL STATEMENTS**

***Financial Ratios as Perceived by Commercial Loan Departments :*** Most Significant Ratios and Their Primary Measure • Ratios Appearing Most Frequently in Loan Agreements.

***Financial Ratios as Perceived by Corporate Controllers :*** Most Significant Ratios and Their Primary Measure • Key Financial Ratios Included as Corporate Objectives

*Financial Ratios as Perceived by Certified Public Accountants*  
*Financial Ratios as Perceived by Chartered Financial Analysts*  
*Financial Ratios Used in Annual Reports*

**Note:** Distribution of marks - 40% theory and 60% problems

**SUGGESTED READINGS:**

1. Subramanyam, K. R. and John, J.W.(2014), “Financial Statement Analysis”, 10th Edition, Tata McGraw Hill, New Delhi.
2. Stephen H. Penman(2014) “Financial Statement Analysis and Security Valuation”, 4th Edition, Tata McGraw Hill, New Delhi.
3. M.S Narasimhan (2016), Financial Statement Analysis, 1st Edition, Cengage Learning India Private Limited, New Delhi.
4. Charles H. Gibson (2013), Financial Statement Analysis, 13th edition, Cengage Learning India Private Limited, New Delhi.
5. Lawrence Revsine , Daniel Collins , Bruce Johnson , Fred Mittelstaedt , Leonard Soffer (2015), Financial Reporting and Analysis, 6th Edition, McGraw-Hill Education, New Delhi.
6. Deepa Agarwal (2017), Financial Reporting and Auditors Responsibility, 2nd edition, Bloomsbury Professional India, New Delhi.
7. Deepa Agarwal (2018), The Law & Practice of Financial Reporting and Auditor’s Responsibilities under Companies Act, 2013,1st edition, Bloomsbury Professional India, New Delhi.



**KARPAGAM ACADEMY OF HIGHER EDUCATION**  
**(Deemed to be University)**  
**(Established under section 3 of UGC Act 1956)**  
**Coimbatore-641021**  
**Department of Management (UG)**

**Name : Dr. M.Usha** **Department : Management**  
**Course Code : 18BAU403A** **Semester: IV** **Year : 2018-21 Batch**  
**Course : Financial Analysis and Reporting LESSON PLAN**

| UNIT I  |               |  |                         |
|---|---------------|--|-------------------------|
| Sl.No   | Lecture Hours | Contents   | References              |
| 1   | 1             | Financial Reporting:<br>Basis of financial reporting<br>Meaning and Introduction of financial Reporting, Objectives of financial reporting<br>Elements and Nature of Reporting | T: Pg.No.: 2-7          |
| 2   | 1             | Accounting Standards Interpretations and Guidance Notes on various aspect issued by the ICAI and their applications  | R1: Pg.No.: 13-14       |
| 3   | 1             | Financial Statement: Meaning<br>Difference between Financial reporting and Statement   | R1: Pg.No.: 15-17       |
| 4   | 1             | Overview of International Accounting Standards (IAS)/International Financial Reporting Standards (IFRS)  | R1: Pg.No.: 17-19       |
| 5   | 1             | Interpretations by International Financial Reporting Interpretation Committee (IFRIC)  | R2: Pg.No.: 21-23       |
| 6   | 1             | Significant difference between IAS and IFRS<br>Main users of financial reporting – Investors, Employee, Lenders, Management, Competitors and Government Agencies               | T: Pg.No.: 11-15        |
| 7   | 1             | Corporate Financial Reporting<br>Issues and problems with special reference to published financial statements  | R2: Pg.No.: 45-46<br>W1 |
| 8   | 1             | Recapitulation and discussion of important questions   |                         |
| <b>Total number of hours planned for Unit I</b> |               |  | <b>8</b>                |

| UNIT II                                   |               |  |                     |
|---|---------------|--|---------------------|
| Sl.No                                     | Lecture Hours | Contents   | References          |
| 1   | 1             | Financial Statement: Meaning<br>Objectives of financial statements<br>Structure of financial statements  | T : Pg.No.: 1-3     |
| 2   | 1             | Traditional Assumptions of the Accounting Model : Business Entity, Going Concern or Continuity, Time Period, Monetary Unit, Historical Cost  | R 2: Pg.No.: 1 – 4  |
| 3   | 1             | Traditional Assumptions of the Accounting Model : Conservatism: Realization, Matching, Consistency, Full Disclosure, Materiality, Industry Practices, Transaction Approach, Cash Basis , Accrual Basis   | T: Pg.No.: 4-5      |
| 4   | 1             | The Financial Statements :Balance Sheet (Statement of Financial Position)<br>Statement of Stockholder's Equity (Reconciliation of Stockholder's Equity Accounts)<br>Income Statement (Statement of Earnings) -<br>Statement of Cash Flows (Statement of Inflows and Outflows of Cash)      | T: Pg.No.: 5-7      |
| 5   | 1             | Auditors Report on the firm's internal controls<br>Report of Management on Internal control over financial reporting   | W2                  |
| 6   | 1             | Basic Elements of the Balance Sheet : Assets, Liabilities, Stockholders' Equity, Quasi, Reorganization, Accumulated other comprehensive income, Equity Oriented Deferred Compensation, Employee Stock Ownership Plans (ESOPs), Treasury Stock, Stockholders Equity in Unincorporated firms | R 2: Pg.No.: 7 - 10 |
| 7   | 1             | Basic Elements of the Income Statement : Net Sales (Revenues), Cost of Goods Sold, Operating Revenues and Expenses   | T: Pg.No.:8-15      |
| 8   | 1             | Recapitulation and discussion of important questions   |                     |
| Total number of hours planned for Unit II |               |  | 8                   |

| UNIT III                                   |               |   |                           |
|--|---------------|---|---------------------------|
| Sl.No                                      | Lecture Hours | Contents  | References                |
| 1  | 1             | Financial Analysis: Common-Size Analysis (Vertical and Horizontal), Year-to-Year Change   | R1: Pg.No.: 204-210       |
| 2  | 1             | Ratio Analysis: Meaning and importance of ratio analysis, Advantages and limitations of ratio analysis  | R1: Pg.No.: 211-213       |
| 3  | 1             | Liquidity ratio analysis: Current Assets, Current Liabilities, and the Operating Cycle<br>Cash, Marketable Securities, Receivables, Inventories, Prepayments, Other Current Assets, Current Liabilities | R1: Pg.No.: 214-215<br>W2 |
| 4  | 1             | Current Assets Compared with Current Liabilities, Working Capital, Current Ratio, Acid-Test Ratio (Quick Ratio), Cash Ratio   | R1: Pg.No.: 215-216       |
| 5  | 1             | Income Statement Consideration when Determining Long-Term, Debt-Paying Ability- Times Interest Earned\  | R1: Pg.No.: 216-217       |
| 6  | 1             | Balance Sheet Consideration when Determining Long-Term, Debt-Paying Ability   | T: Pg.No.: 146-147        |
| 7  | 1             | Debt Ratio - Debt/Equity Ratio<br>Activity/Turnover ratio analysis<br>Profitability ratio analysis<br>Financial statement variation by type of industry   | T: Pg.No.: 150-155<br>W3  |
| 8  | 1             | Recapitulation and discussion of important questions  |                           |
| Total number of hours planned for Unit III |               |   | 8                         |

| UNIT IV                                   |               |  |                          |
|---|---------------|--|--------------------------|
| Sl.No                                     | Lecture Hours | Contents   | References               |
| 1   | 1             | Financial Analysis : Profitability Measures<br>Net Profit Margin, Total Asset Turnover, Return on Assets, DuPont Return on Assets, Interpretation Through DuPont Analysis                                      | R2: Pg.No.: 188-190      |
| 2   | 1             | Variation in Computation of DuPont Ratios<br>Considering Only Operating Accounts , Operating Income Margin, Operating Asset Turnover, Return on Operating Assets, Sales to Fixed Assets                        | R2: Pg.No.: 191-193      |
| 3   | 1             | Return on Investment (ROI) , Return on Total Equity, Return on Common Equity, The Relationship Between Profitability Ratios, Gross Profit Margin For the Investors   | R2: Pg.No.: 194-195      |
| 4   | 1             | Earnings per Common Share, Price/Earnings Ratio, Dividend Pay-out, Dividend Yield<br>Book Value per Share  | R2: Pg.No.: 195-196      |
| 5   | 1             | Basic Elements of the Statement of Cash Flows<br>Financial Ratios and the Statement of Cash Flows  | T: Pg.No.: 183-185       |
| 6   | 1             | Operating Cash Flow/Current Maturities of Long-Term Debt and Current Notes , Payable   | T: Pg.No.: 185-189<br>W4 |
| 7   | 1             | Operating Cash Flow/Total Debt, Operating Cash Flow per Share, Operating Cash Flow/Cash Dividends, Financial ratios used in Annual reports, International Financial Reporting Standards (IFRS) basic framework | R1: Pg.No.: 451-452      |
| 8   | 1             | Recapitulation and discussion of important questions   |                          |
| Total number of hours planned for Unit IV |               |  | 8                        |

| UNIT V   |               |  |                     |
|--|---------------|--|---------------------|
| Sl.No  | Lecture Hours | Contents   | References          |
| 1  | 1             | The users of Financial Statements:<br>Internal Users and External Users:<br>Owners and investors, management, suppliers, lenders, employees, customers, the government, and the general public.  | R4: Pg.No.: 195-200 |
| 2  | 1             | Four main financial statements:<br>Balance sheets, Income statements, Cash flow statements and Statements of shareholders' equity.<br>Financial Ratios as Perceived by Commercial Loan Departments, Most Significant Ratios and their primary measure, Ratios appearing most frequently in loan agreements | R4: Pg.No.: 200-204 |
| 3  | 1             | Financial ratios as perceived by corporate controllers : Most significant ratios and their primary measure, Key financial ratios included as corporate objectives  | R4: Pg.No.: 45-47   |
| 4  | 1             | Financial Ratios as Perceived by Certified Public Accountants, Financial Ratios as Perceived by Chartered Financial Analysts, Financial Ratios Used in Annual Reports\   | R4: Pg.No.: 47-57   |
| 5  | 1             | Recapitulation and discussion of important questions   |                     |
| <b>Total No. of Hours Planned for Unit – V</b>   |               |  | <b>5</b>            |
| 6  | 1             | Discussion of previous ESE Question papers   |                     |
| 7  | 1             | Discussion of previous ESE Question papers   |                     |
| 8  | 1             | Discussion of previous ESE Question papers   | <b>3</b>            |
| <b>Total No. of Hours Planned for Unit – V<br/>&amp;<br/>Previous ESE Question Papers Discussion</b> |               |  | <b>08</b>           |



**SUGGESTED READINGS:****TEXT BOOK**

T1: Grewal, T.S (2018), Introduction to Accounting, (3<sup>rd</sup> ed.) Sultan Chand & Co, New Delhi.

**REFERENCES**

R1: Subramanyam, K.R and John, J.W. (2018), Financial Statement Analysis, (10<sup>th</sup> ed.), Tata McGraw Hill, New Delhi.

R2: Maheshwari S.N (2018) , An Introduction to Accountancy, (5<sup>th</sup> ed.), Vikas Publishing House Pvt.Ltd. New Delhi.

R3: M.S Narasimhan (2017), Financial Statement Analysis, 1st Edition, Cengage Learning India Private Limited, New Delhi.

R4: Deepa Agarwal (2017), Financial Reporting and Auditors Responsibility, 2nd edition, Bloomsbury Professional India, New Delhi.

**WEBSITES**

W1: [www.edupristine.com/blog/financial-reporting/](http://www.edupristine.com/blog/financial-reporting/)

W2: [www.patriotsoftware.com/](http://www.patriotsoftware.com/)

W3: [www.kfkknowledgebank.kalpana.co.uk/kfka/](http://www.kfkknowledgebank.kalpana.co.uk/kfka/)

W4: [www.cleartax.in/s/auditreport/](http://www.cleartax.in/s/auditreport/)

W5: [www.mca.gov.in/searchable-act/schedule3.htm](http://www.mca.gov.in/searchable-act/schedule3.htm)

**UNIT-I**

**SYLLABUS**

**FINANCIAL REPORTING:** Accounting Standards, Accounting Standards Interpretations and Guidance Notes on various accounting aspects issued by the ICAI and their applications. Overview of International Accounting Standards (IAS)/International Financial Reporting Standards (IFRS)- Interpretations by International Financial Reporting Interpretation Committee (IFRIC), Significant difference vis-a-vis IAS and IFRS. Corporate Financial Reporting Issues and problems with special reference to published financial statements

**FINANCIAL REPORTING:**

**FINANCIAL STATEMENT**

**Definition**

Financial Statements represent a formal record of the financial activities of an entity. These are written reports that quantify the financial strength, performance and liquidity of a company. Financial Statements reflect the financial effects of business transactions and events on the entity.

## **FINANCIAL REPORTING**

### **Meaning:**

Financial reporting is the process of producing statements that disclose an organization's financial status to management, investors and the government.

In any industry, whether manufacturing or service, we have multiple departments, which function day in day out to achieve organizational goals. The functioning of these departments may or may not be interdependent, but at the end of day they are linked together by one common thread – Accounting & Finance department. The accounting & financial aspects of each and every department are recorded and are reported to various stakeholders. There are two different types of reporting – Financial reporting for various stakeholders & Management Reporting for internal Management of an organization. Both these reporting are important and are integral part of Accounting & reporting system of an organization. But considering the number of stakeholders involved and statutory & other regulatory requirements, Financial Reporting is very important and critical task of an organization. It is vital part of Corporate Governance. Let's discuss about various aspects of Financial Reporting in following paragraphs.

### **Definition of Financial Reporting**

Financial Reporting involves the disclosure of financial information to the various stakeholders about the financial performance and financial position of the organization over a specified period of time. These stakeholders include – investors, creditors, public, debt providers, governments & government agencies. In case of listed companies the frequency of financial reporting is quarterly & annual.

Financial Reporting is usually considered as end product of Accounting.

The typical components of financial reporting are:

1. The financial statements – **Balance Sheet, Profit & loss account, Cash flow statement & Statement of changes in stock holder's equity**
2. The **notes to financial statements**
3. **Quarterly & Annual reports** (in case of listed companies)
4. **Prospectus** (In case of companies going for IPOs) Any prospectus issued to potential investors concerning the issuance of securities by the organization
5. **Management Discussion & Analysis** (In case of public companies)

The Government and the Institute of Chartered Accounts of India (ICAI) have issued various accounting standards & guidance notes which are applied for the purpose of financial reporting. This ensures uniformity across various diversified industries when they prepare & present their financial statements. Now let's discuss about the objectives & purposes of financial reporting.

### **OBJECTIVES OF FINANCIAL REPORTING**

According to International Accounting Standard Board (IASB), the objective of financial reporting is “to provide information about the financial position, performance and changes in financial position of an enterprise that is useful to a wide range of users in making economic decisions.”

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**The following points sum up the objectives & purposes of financial reporting –**

- Providing information to management of an organization which is used for the purpose of planning, analysis, benchmarking and decision making.
- Providing information to investors, promoters, debt provider and creditors which is used to enable them to make rational and prudent decisions regarding investment, credit etc.
- Providing information to shareholders & public at large in case of listed companies about various aspects of an organization.
- Providing information about the economic resources of an organization, claims to those resources (liabilities & owner's equity) and how these resources and claims have undergone change over a period of time.
- Providing information as to how an organization is procuring & using various resources.
- Providing information to various stakeholders regarding performance management of an organization as to how diligently & ethically they are discharging their fiduciary duties & responsibilities.
- Providing information to the statutory auditors which in turn facilitates audit.
- Enhancing social welfare by looking into the interest of employees, trade union & Government.

### **IMPORTANCE OF FINANCIAL REPORTING**

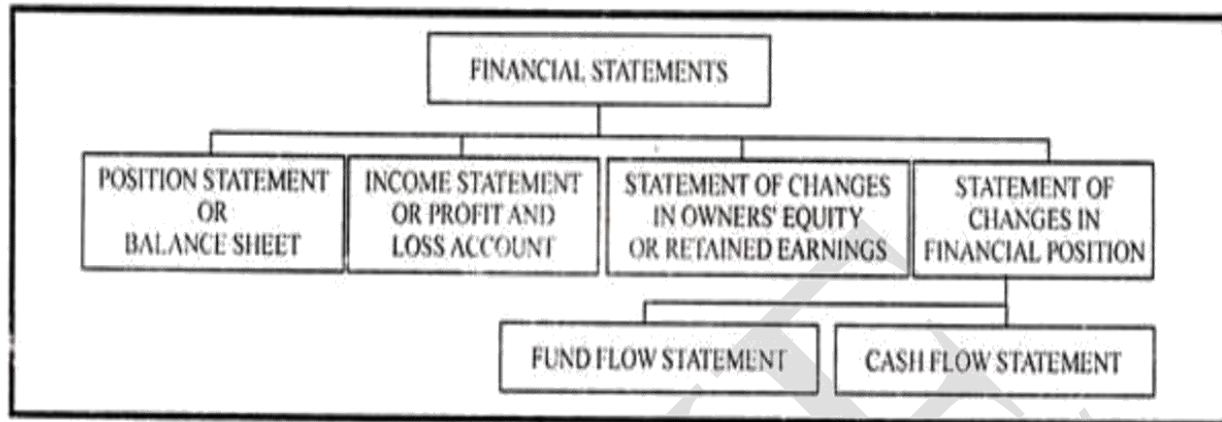
The importance of financial reporting cannot be over emphasized. It is required by each and every stakeholder for multiple reasons & purposes. The following points highlight why financial reporting framework is important –

- In helps and organization to comply with various statues and regulatory requirements.  
The organizations are required to file financial statements to ROC, Government Agencies. In case of listed companies, quarterly as well as annual results are required to be filed to stock exchanges and published.
- It facilitates statutory audit. The Statutory auditors are required to audit the financial statements of an organization to express their opinion.
- Financial Reports forms backbone for financial planning, analysis, bench marking and decision making. These are used for above purposes by various stakeholders.
- Financial reporting helps organizations to raise capital both domestic as well as overseas.
- On the basis of financials, the public in large can analyze the performance of the organization as well as of its management.
- For the purpose of bidding, labor contract, government supplies etc., organizations are required to furnish their financial reports & statements.

### **COMPONENTS OF IMPORTANT FINANCIAL STATEMENTS**

Components of a financial statement can be described as the building blocks used for constructing the financial statement and these items represent, in words and numbers, various resources, claims to those resources, and any transactions that create changes in those resources and claims.

Below is a list of components of the most important financial statements – balance sheet, profit and loss (P&L) statement and cash flow statement – and their importance.



### **1. Balance Sheet**

Balance Sheet is a statement of the assets, liabilities, and capital of an organization at one particular point in time. This statement gives an idea as to what the company owns and owes and also the amount of shareholding. The critical components of this statement are as below.

#### **Assets:**

An asset can be tangible or intangible and is often owned or controlled with the belief that it would provide some future benefit and can be tangible or intangible. While the former includes current assets and fixed assets, the latter refers to rights and other non physical resources that provide value to the business. Current assets consist of inventory, accounts receivables and other short term investments. Fixed assets could be buildings, equipment and other physical resources. Intangible assets usually include goodwill, copyright, trademarks and patents.

**Liabilities:**

Liabilities are a company's legal debts or obligations that might arise during the course of business operations. These are usually settled over time through the transfer of economic benefits like cash, goods or services. Liabilities include accounts payable, salaries or wages payable, interest due, customer deposits and other such obligations to third parties. Liabilities might be of two types – current or long term. While the former could be liquidated within a year, the latter can be repaid only in the long term (more than a year). Long-term liabilities include long-term bonds issued by the firm, notes payables, leases, pension obligations, and long-term product warranties.

**Equity or owner's equity:**

It is the residual assets of an entity that remain after deducting liabilities. Theoretically, this is the capital available for distribution to shareholders. Hence, from a company's liquidation perspective, equity would be considered the residual claim on the assets of a business, available to shareholders, after liabilities have been paid. For instance, if Company X has Rs. 3,000,000 as assets and Rs.800,000 as liabilities, then equity would be Rs.2,200,000 ( $=Rs.3,000,000 - Rs.800,000$ ). Equity usually comprises funds contributed by shareholders, reserves and retained earnings. Therefore, the only way to increase the amount of owners' equity is by either getting more funds from investors or by increasing profits.



## **2. Profit and Loss Statement OR Income statement:**

### **Income Statement:**

An income statement is one of the three important financial statements used for reporting a company's financial performance over a specific accounting period, with the other two key statements being the balance sheet and the statement of cash flows. Also known as the profit and loss statement or the statement of revenue and expense, the income statement primarily focuses on company's revenues and expenses during a particular period.

The income statement focuses on the four key items - revenue, expenses, gains and losses. It does not cover receipts (money received by the business) or the cash payments/disbursements (money paid by the business). It starts with the details of sales, and then works down to compute the net income and eventually the earnings per share (EPS). Essentially, it gives an account of how the net revenue realized by the company gets transformed into net earnings (profit or loss).

The following are covered in the income statement, though its format may vary depending upon the local regulatory requirements, the diversified scope of the business and the associated operating activities:

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**REVENUES AND GAINS:**

**Operating Revenue:** Revenue realized through primary activities is often referred to as operating revenue. For a company manufacturing a product, or for a wholesaler, distributor or retailer involved in the business of selling that product, the revenue from primary activities refers to revenue achieved from sale of the product. Similarly, for a company (or its franchisees) in the business of offering services, revenue from primary activities refers to the revenue or fees earned in exchange of offering those services.

**Non-operating Revenue:** Revenues realized through secondary, non-core business activities are often referred to as non-operating recurring revenues. These revenues are sourced from the earnings which are outside of purchase and sale of goods and services, and may include income from interest earned on business capital lying in the bank, rental income from business property, income from strategic partnerships like royalty payment receipts or income from an advertisement display placed on business property.

**Gains:** Also called as other income, gains indicate the net money made from other activities, like sale of long-term assets. These include the net income realized from one-time non-business activities, like a company selling its old transportation van, unused land, or a subsidiary company.

Revenue should not be confused with receipts. Revenue is usually accounted for in the period when sales are made or services are delivered. Receipts are the cash received, and are accounted for when the money is actually received. For instance, a customer may take goods/services from a company on 28 September which will lead to the revenue being accounted for in the month of September. Owing to his good reputation, the customer may be given a 30-day payment window.

It will give him time till 28 October to make the payment which is when the receipts are accounted for.

**EXPENSES AND LOSSES:**

Expenses linked to primary activities: All expenses incurred for earning the normal operating revenue linked to the primary activity of the business. They include cost of goods sold (COGS), selling, general and administrative expenses (SG&A), depreciation or amortization, and research and development (R&D) expenses. Typical items that make up the list are employee wages, sales commissions, and expenses for utilities like electricity and transportation.

Expenses linked to secondary activities: All expenses linked to non-core business activities, like interest paid on loan money.

Losses: All expenses that go towards loss-making sale of long-term assets, one-time or any other unusual costs, or expenses towards lawsuits.

While primary revenue and expenses offer insights into how well the company's core business is performing, the secondary revenue and expenses account for the company's involvement and its expertise in managing the ad-hoc, non-core activities. Compared to the income from sale of manufactured goods, a substantially high interest income from money lying in the bank indicates that the business may not be utilizing the available cash to its full potential by expanding the production capacity, or it is facing challenges in increasing its market share amid competition. Recurring rental income gained by hosting billboards at the company factory situated along a highway indicates that the management is capitalizing upon the available resources and assets for additional profitability.

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## **INCOME STATEMENT STRUCTURE - FROM REVENUES TO NET INCOME**

Mathematically, the Net Income is calculated based on the following:

$$\text{Net Income} = (\text{Revenue} + \text{Gains}) - (\text{Expenses} + \text{Losses})$$

### **Profit and Loss Statement**

This statement is a summary of the financial performance of a business over time. This is usually prepared after every quarter or year. The components in this statement include:

**Revenues:** The amount of cash that a company actually receives during a specific period, through the sale of goods or services, is referred to as the company's revenue. This would include discounts and deductions for returned merchandise. Revenues would also include the amount received as a result of using the capital or assets of the business as part of the operations of the business. Revenue is the "top line" or "gross income" of the business.

**Expenses:** The outflow of money or incurring of liabilities (or a combination of both) through production of goods, rendering services, or carrying out any activity that would form a part of the business's operations, are the expenses of the company. Typical business expenses include wages or salaries, utilities such as rent, depreciation of capital assets, and interest paid on loans. The purchase of an asset such as a building or equipment is not an expense. Expenses also include the Cost of Goods Sold (COGS), which is the cost incurred for selling goods during the period, and includes import duties, freight, handling and other costs for converting inventory to finished goods.

**Gains:** A company's gain is an increase in equity through peripheral or incidental transactions by a firm, other than those from revenue or investments by owners (shareholders). It refers to any economic benefit that is outside the normal operations of a business. Typically, gains refer to unusual and nonrecurring transactions, such as gain on sale of land, change in a stock's market price or a gift. It is often shown in the P&L statement as non-operating income.

**Losses:** A company's losses are decreases in equity through peripheral or incidental transactions carried out by the firm, other than those from expenses or distributions to owners. This could be loss on sale of an asset, writing down of assets or a loss from lawsuits. It could also include costs that give no benefit. It is often shown in the P&L statement as non-operating expense.

### **3. Cash Flow statement:**

This statement is a summary of the actual or anticipated inflows and outflows of cash in a firm over an accounting period. This could be prepared at the end of a month, quarter or year.

The cash flow statement would reflect the liquidity position of the business. This is used as the basis for budgeting and business-planning. The components in this statement include:

#### **Cash Flow from Operating Activities:**

Operating activities of a business refer to the production, sales and delivery of the finished product and collection of payment from customers. Cash outflows here could include purchasing raw materials, advertising, and cost of shipping the product. They

might not include payment to suppliers, employees and interest payments. Depreciation and amortization are also included in the cash flow statement. Cash inflows here consist of receipt from sale of goods and services and interest received.

**Cash Flow from Investing Activities:** These are cash flows related to investments and include purchase of assets, gains or losses through investments in the financial market or in subsidiaries, and other related items.

**Cash Flow from Financing Activities:** This would account for activities that aid a firm in raising capital and repaying investors. The cash flow might include cash dividends, adding or changing loans or issue of stock. Cash flow from financing activities reveals the company's financial strength. Financing activities that produce positive cash flow include cash from issued stocks and bonds. Financing activities that produce negative cash flow include cash for repurchasing stock, paying off debt or interest or payment of dividend to shareholders. Every item in financial statements is important and provides insights into the workings and performance of the firm. These components are useful to all stakeholders including the management, employees, suppliers and shareholders, for putting in place sound business plans and following a financially viable strategy.

#### **4. Notes to the financial statements**

The notes to the financial statements usually begin with a section on accounting policies. This is where the reader looks to see what accounting policies have been chosen for the company. For example, this section will explain whether shares that a company owns in other companies are recorded at cost or at fair market value. The type of valuation basis used can make a large difference to the values reported on the balance sheet.

The notes also include disclosures about the risks faced by the company, related party transactions (which can be transacted at a different amount than if they were with a party at arm's length), tax values of the capital stock, or loan repayment terms. These disclosures can be critical to understanding how the business has been operating and how it will operate in the coming year. For example, the disclosures may refer to a loan that has been repaid in previous years at Rs. 5,000 per month, but will need to be repaid in full in the coming year. This kind of information can help explain why the company has significantly more cash on hand this year compared to the year before.

### **ACCOUNTING STANDARDS**

**Accounting standards** are authoritative **standards** for **financial reporting** and are the primary source of generally accepted **accounting** principles (GAAP). **Accounting standards** specify how transactions and other events are to be recognized, measured, presented and disclosed in financial statements.

#### **Definition:**

An accounting standard is a common set of principles, standards and procedures that define the basis of financial accounting policies and practices”.

Accounting standards improve the transparency of financial reporting in all countries. In the United States, the Generally Accepted Accounting Principles form the set of accounting standards widely accepted for preparing financial statements. International companies follow the International Financial Reporting Standards, which are set by the International Accounting Standards Board and serve as the guideline for non-U.S. GAAP companies reporting financial statements.

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## **HISTORY OF ACCOUNTING STANDARDS AND PURPOSE**

The American Institute of Accountants, which is now known as the American Institute of Certified Public Accountants, and the New York Stock Exchange attempted to launch the first accounting standards in the 1930s. Following this attempt came the Securities Act of 1933 and the Securities Exchange Act of 1934, which created the Securities and Exchange Commission. Accounting standards have also been established by the Governmental Accounting Standards Board for accounting principles for all state and local governments.

Accounting standards specify when and how economic events are to be recognized, measured and displayed. External entities, such as banks, investors and regulatory agencies, rely on accounting standards to ensure relevant and accurate information is provided about the entity. These technical pronouncements have ensured transparency in reporting and set the boundaries for financial reporting measures.

## **LIST OF ICAI'S MANDATORY ACCOUNTING STANDARDS (AS 1~29)**

List of Mandatory Accounting Standards of ICAI (as on 1 July 2017 and onwards), is as under:

1. **AS 1 Disclosure of Accounting Policies:** This Standard deals with the disclosure of significant accounting policies which are followed in preparing and presenting financial statements.
2. **AS 2 Valuation of Inventories:** This Standard deals with the determination of value at which inventories are carried in the financial statements, including the ascertainment of cost of inventories and any write-down thereof to net realisable value.



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**3. AS 3 Cash Flow Statements:** This Standard deals with the provision of information about the historical changes in cash and cash equivalents of an enterprise by means of a Cash Flow Statement which classifies cash flows during the period from operating, investing and financing activities.

**4. AS 4 Contingencies and Events Occurring After Balance Sheet Date:** This Standard deals with the treatment of contingencies and events occurring after the balance sheet date.

**5. AS 5 Net profit or Loss for the period, Prior Period Items and Changes in Accounting Policies:** This Standard should be applied by an enterprise in presenting profit or loss from ordinary activities, extraordinary items and prior period items in the Statement of Profit and Loss, in accounting for changes in accounting estimates, and in disclosure of changes in accounting policies.

**6. AS 7 Construction Contracts:** This Standard prescribes the accounting for construction contracts in the financial statements of contractors.

**7. AS 9 Revenue Recognition:** This Standard deals with the bases for recognition of revenue in the Statement of Profit and Loss of an enterprise. The Standard is concerned with the recognition of revenue arising in the course of the ordinary activities of the enterprise from: a) Sale of goods; b) Rendering of services; and c) Interest, royalties and dividends.

**8. AS 10 Property, Plant and Equipment:** The objective of this Standard is to prescribe the accounting treatment for property, plant and equipment (PPE).

**9. AS 11 The Effects of Changes in Foreign Exchange Rates:** AS 11 lays down principles of accounting for foreign currency transactions and foreign operations, i.e., which exchange rate to use and how to recognise in the financial statements the financial effect of changes in exchange rates.

**10. AS 12 Government Grants:** This Standard deals with accounting for government grants. Government grants are sometimes called by other names such as subsidies, cash incentives, duty drawbacks, etc.

**11. AS 13 Accounting for Investments:** This Standard deals with accounting for investments in the financial statements of enterprises and related disclosure requirements.

**12. AS 14 Accounting for Amalgamations:** This Standard deals with accounting for amalgamations and the treatment of any resultant goodwill or reserves.

**13. AS 15 Employee Benefits:** The objective of this Standard is to prescribe the accounting treatment and disclosure for employee benefits in the books of employer except employee share-based payments. It does not deal with accounting and reporting by employee benefit plans.

**14. AS 16 Borrowing Costs:** This Standard should be applied in accounting for borrowing costs. This Standard does not deal with the actual or imputed cost of owners' equity, including preference share capital not classified as a liability.

**15. AS 17 Segment Reporting:** The objective of this Standard is to establish principles for reporting financial information, about the different types of segments/ products and services an enterprise produces and the different geographical areas in which it operates.

**16. AS 18 Related Party Disclosures:** This Standard should be applied in reporting related party relationships and transactions between a reporting enterprise and its related parties. The

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requirements of this Standard apply to the financial statements of each reporting enterprise and also to consolidated financial statements presented by a holding company.

**17. AS 19 Leases:** The objective of this Standard is to prescribe, for lessees and lessors, the appropriate accounting policies and disclosures in relation to finance leases and operating leases.

**18. AS 20 Earnings Per Share:** AS 20 prescribes principles for the determination and presentation of earnings per share which will improve comparison of performance among different enterprises for the same period and among different accounting periods for the same enterprise.

**19. AS 21 Consolidated Financial Statements:** The objective of this Standard is to lay down principles and procedures for preparation and presentation of consolidated financial statements. These statements are intended to present financial information about a parent and its subsidiary(ies) as a single economic entity to show the economic resources controlled by the group, obligations of the group and results the group achieves with its resources.

**20. AS 22 Accounting for Taxes on Income:** The objective of this Standard is to prescribe accounting treatment of taxes on income since the taxable income may be significantly different from the accounting income due to many reasons, posing problems in matching of taxes against revenue for a period.

**21. AS 23 Accounting for Investments in Associates:** This Standard should be applied in accounting for investments in associates in the preparation and presentation of consolidated Financial Statements (CFS) by an investor.

**22. AS 24 Discontinuing Operations:** The objective of AS 24 is to establish principles for reporting information about discontinuing operations, thereby enhancing the ability of users of

financial statements to make projections of an enterprise's cash flows, earnings generating capacity, and financial position by segregating information about discontinuing operations from information about continuing operations. AS 24 applies to all discontinuing operations of an enterprise.

**23. AS 25 Interim Financial Reporting:** This Standard applies if an entity is required or elects to publish an interim financial report. The objective of AS 25 is to prescribe the minimum content of an interim financial report and to prescribe the principles for recognition and measurement in complete or condensed financial statements for an interim period.

**24. AS 26 Intangible Assets:** AS 26 prescribes the accounting treatment for intangible assets (i.e. identifiable non-monetary asset, without physical substance, held for use in the production or supply of goods or services, for rental to others, or for administrative purposes).

**25. AS 27 Financial Reporting of Interests in Joint Ventures:** The objective of AS 27 is to set out principles and procedures for accounting for interests in joint ventures and reporting of joint venture assets, liabilities, income and expenses in the financial statements of venturers and investors.

**26. AS 28 Impairment of Assets:** The objective of AS 28 is to prescribe the procedures that an enterprise applies to ensure that its assets are carried at no more than their recoverable amount. The asset is described as impaired if its carrying amount exceeds the amount to be recovered through use or sale of the asset and AS 28 requires the enterprise to recognise an impairment loss in such cases. It should be noted that AS 28 deals with impairment of all assets unless specifically excluded from the scope of the Standard.

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**27. AS 29 Provisions, Contingent Liabilities and Contingent Assets:** The objective of AS 29 is to ensure that appropriate recognition criteria and measurement bases are applied to provisions and contingent liabilities and that sufficient information is disclosed in the notes to the financial statements to enable users to understand their nature, timing and amount. The objective of this Standard is also to lay down appropriate accounting for contingent assets.

### **INTERNATIONAL ACCOUNTING**

**INTERNATIONAL ACCOUNTING** is the **international** aspects of **accounting**, including such matters as **accounting** principles and reporting practices in different countries and their classification; patterns of **accounting** development; **international** and regional harmonization, foreign currency translation; foreign exchange risk; ...

### **INTERNATIONAL ACCOUNTING STANDARDS**

Understanding International Accounting Standards (IAS)

International Accounting Standards (IAS) were the first international accounting standards that were issued by the International Accounting Standards Committee (IASC), formed in 1973. The goal then, as it remains today, was to make it easier to compare businesses around the world, increase transparency and trust in financial reporting, and foster global trade and investment.

Globally comparable accounting standards promote transparency, accountability, and efficiency in financial markets around the world. This enables investors and other market participants to make informed economic decisions about investment opportunities and risks and improves capital allocation. Universal standards also significantly reduce reporting and regulatory costs, especially for companies with international operations and subsidiaries in multiple countries.

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## **INTERNATIONAL FINANCIAL REPORTING STANDARDS**

The **International Financial Reporting Standards (IFRS)** are **accounting standards** that are issued by the **International Accounting Standards Board (IASB)** with the objective of providing a common **accounting** language to increase transparency in the presentation of **financial** information.

The goal of **IFRS** is to provide a global framework for how public companies prepare and disclose **their** financial statements. **IFRS** provides general guidance for the preparation of financial statements, rather than setting rules for industry-specific reporting.

1. List of IFRS The following International Accounting Standards (IAS)/International Financial Reporting Standards (IFRS) issued by the IASB which are in force: → IAS-1 Presentation of Financial Statements → IAS-2 Inventories → IAS-7 Cash Flow Statements → IAS-8 Accounting Policies, Changes in Accounting Estimates & Errors. → IAS-10 Events After The Balance Sheet Date.

2. IFRS-1 First-time Adoption of International Financial Reporting Standards → IFRS-2 Share-based Payment → IFRS-3 Business Combinations → IFRS-4 Insurance Contracts → IFRS-5 Non-current Assets held for Sale & Discounted Operations → IFRS-6 Exploration for & Evaluation of Mineral Resources → IFRS-7 Financial Instrument: Disclosures

3. List of IND AS- → IND AS-1 Presentation of Financial Statements. → IND AS-2 Inventories. → IND AS-7 Statement of Cash Flows. → IND AS-8 Accounting Policies , Changes in Accounting Estimates & Errors → IND AS-10 Events after the Reporting Period. → IND AS-11 Construction Contracts. → IND AS-12 Income Taxes.

### OBJECTIVES

1. To harmonise different accounting policies & practices use in a country.
  2. To standarize accounting methods & procedures.
  3. To reduce the accounting alternatives in the preparation of financial statements.
  4. To lay down principles for preparation & presentation.
  5. To establish benchmark for evaluating the quality of financial statements.
5. Levels of AS Accounting standards are divided into three levels. Level I Enterprises : Enterprises which fall in any one or more of the following categories , at any time during the accounting period , are classified as Level I Enterprises.
- 1). Listed enterprises whether in India or outside India.
  - 2). Enterprises proposing to list their equity or debt securities.
  - 3). Bank including co-operative banks.
  - 4). Financial institutions.
  - 5). Enterprises carrying on insurance business.
  - 6). All commercial , industrial and business reporting enterprises , whose Turnover for the immediately preceding accounting period exceeds Rs. 50 crore.

7). All commercial , industrial and business reporting enterprises having Borrowings , including public deposits , in excess of Rs. 10 crore.

8). Holding and subsidiary of any one of the above.

7. Level II Enterprises : 1). All commercial , industrial & business reporting enterprises , whose Turnover for the immediately preceding accounting period exceeds Rs.40 lakhs but does not exceed Rs.50 crore . 2). All commercial , industrial & business reporting enterprises having Borrowings ,including public deposits , in excess of Rs. 1 crore but not excess of Rs. 10 crore .

3). Holding & subsidiary enterprises of any one of the above at any time during the accounting period.

8. Level III Enterprises : Enterprises which are not covered under Level I and II are considered as Level III enterprises .

9. Recognition of Accounting Standard Accounting Standards(ASs) issued by the ICAI have legal recognition through Companies Act,2013. 1). Section 129(1) : The financial statements of every company shall comply with the accounting standards. 2). Section 129(5) : Where the P&L A/c & the balance sheet do not comply with the accounting standards, such companies shall disclose, the following: (a) The deviation from the AS (b) The reasons for such deviation. (c) The financial effect due to such deviation.

13. Advantages → Increased comparability of financial information . → The financial reporting process would become more transparent. → The standardization of accounting methodology provides creditors & investors with the ability to analyze businesses around the world using the same financial methods. → Permit international capital to flow more freely. → Provide better understanding to financial statements . → Assess the investment opportunities .



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## **SIGNIFICANT DIFFERENCE BETWEEN IAS AND IFRS**

The difference between IFRS vs IAS (International Accounting Standards) are mentioned here. By this article you can learn the difference between IFRS (International Financial Reporting Standards) vs IAS (International Accounting Standards), when was they implemented and the introduction of both IFRS and IAS.

**IFRS:** International Financial Reporting Standards (IFRS) is a set of accounting standards developed by an independent, not-for-profit organization called the International Accounting Standards Board (**IASB**)

**IAS:** The international accounting standards (IAS) were an older set of standards stating how particular types of transactions and other events should be reflected in financial statements. In the past, international accounting standards were issued by the Board of the International Accounting Standards Committee (IASC); since 2001, the new set of standards has been known as the international financial reporting standards (IFRS) and has been issued by the International Accounting Standards Board (IASB). Although IASC has no authority to require compliance with its accounting standards, many countries require the financial statements of publicly-traded companies to be prepared in accordance with IAS.

### **What is the difference between IAS and IFRS?**

So how is IAS and IFRS different? Well, technically they are the same. IFRS is the current set of standards that is reflective of the changes in the accounting and business practices over the last two decades. IAS is what used to be prior to the introduction of IFRS. However, not all of the IAS are out dated. In fact, to date there are only 9 IFRS issued and the IAS that were not

superseded by the IFRS are still in use. The IASB no longer issues IAS. Any future standards will now be called IFRS, and if they are contradictory to existing IAS, the IFRS will be followed.

### **IFRS vs IAS – Keypoints**

- IAS stands for International Accounting Standards, while IFRS refers to International Financial Reporting Standards.
- IAS standards were published between 1973 and 2001, while IFRS standards were published from 2001 onwards.
- IAS standards were issued by the IASC, while the IFRS are issued by the IASB, which succeeded the IASC.
- Principles of the IFRS take precedence if there's contradiction with those of the IAS, and this results in the IAS principles being dropped.

### **USERS OF THE FINANCIAL STATEMENTS**

The main users (Stakeholders) of financial statements are commonly grouped as follows:

**Investors and potential investors:** They are interested in their potential profits and the security of their investment. Future profits may be estimated from the target company's past performance as shown in the income statement. The security of their investment will be revealed by the financial strength and solvency of the company as shown in the statement of financial position. The largest and most sophisticated groups of investors are the institutional investors, such as pension funds and unit trusts.

**Employees:** Employees and trade union representatives need to know if an employer can offer secure employment and possible pay rises. They will also have a keen interest in the salaries and

benefits enjoyed by senior management. Information about divisional profitability will also be useful if a part of the business is threatened with closure.

**Lenders:** Lenders need to know if they will be repaid. This will depend on the solvency of the company, which should be revealed by the statement of financial position. Long-term loans may also be backed by 'security' given by the business over specific assets. The value of these assets will be indicated in the statement of financial position.

**Government agencies:** need to know how the economy is performing in order to plan financial and industrial policies. The tax authorities also use financial statements as a basis for assessing the amount of tax payable by a business.

**Suppliers:** need to know if they will be paid. New suppliers may also require reassurance about the financial health of a business before agreeing to supply goods.

**Customers:** need to know that a company can continue to supply them into the future. This is especially true if the customer is dependent on a company for specialised supplies.

**The public:** may wish to assess the effect of the company on the economy, local environment and local community. Companies may contribute to their local economy and community through providing employment and business for local suppliers. Some companies also run corporate responsibility programmes through which they support the environment, economy and community by, for example supporting recycling schemes.

**Management and competitors:** would also use the financial statements of a business to make economic decisions. Management, however, would predominantly use monthly management accounts as their main source of financial information. It is also unlikely that a business would prepare financial statements for the purpose of aiding competitors.

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## **CONCEPTUAL FRAMEWORK FOR FINANCIAL REPORTING**

The Conceptual Framework sets out the fundamental concepts for financial reporting that guide the Board in developing IFRS Standards. It helps to ensure that the Standards are conceptually consistent and that similar transactions are treated the same way, so as to provide useful information for investors, lenders and other creditors.

The Conceptual Framework also assists companies in developing accounting policies when no IFRS Standard applies to a particular transaction, and more broadly, helps stakeholders to understand and interpret the Standards.

### **The 2018 revised Conceptual Framework sets out by IFRS:**

- the objective of general purpose financial reporting;
- the qualitative characteristics of useful financial information;
- a description of the reporting entity and its boundary;
- definitions of an asset, a liability, equity, income and expenses and guidance supporting these definitions;
- criteria for including assets and liabilities in financial statements (recognition) and guidance on when to remove them (derecognition);
- measurement bases and guidance on when to use them;
- concepts and guidance on presentation and disclosure; and
- Concepts relating to capital and capital maintenance.

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### **INFORMATION USEFUL IN ASSESSING CASH FLOW PROSPECTS**

To help achieve its objective, financial reporting should provide information to help present and potential investors and creditors and others to assess the amounts, timing, and uncertainty of the entity's future cash inflows and outflows (the entity's future cash flows) That information is essential in assessing an entity's ability to generate net cash inflows and thus to provide returns to investors and creditors.

An entity's investors and creditors (both present and potential) are directly interested in the amounts, timing, and uncertainty of their cash flows from dividends, interest, and the sale, redemption, or maturity of securities or loans. However, the prospects for those cash flows depend on the entity's present cash resources and, more importantly, on its ability to generate enough cash to pay its employees and suppliers and satisfy its other operating needs, to meet its obligations when due, to reinvest in operations, and to distribute cash to owners (for example, to pay cash dividends). The judgments of capital market participants about the entity's ability to generate net cash inflows affect the values of debt or equity interests. Therefore, those judgments also may affect cash flows to investors and creditors through sale of their interests.

In a cash-based exchange economy like those that generally exist in parts of the world in which financial reporting is important, cash (or its equivalent) is the medium of exchange, as well as the store of value. In such an economy, most goods and services have money prices, and cash (including currency, coins, and money on deposit in financial institutions) is prized because of what it can buy. Members of the society carry out their consumption, saving, and investment decisions by allocating their present and expected cash resources. Thus, discussion of the

objective focuses on an entity's cash-generating ability and on cash returns to investors and creditors. However, an entity might provide a return in ways other than by distributing cash. One example is a dividend-in-kind, which is a dividend distributed to owners in the form of noncash resources such as inventory. Investors and creditors may be indifferent about whether a return to them is in the form of cash, another asset that can be converted into the same amount of cash, or in some other form. The objective of financial reporting could have been stated in terms of cash, cash equivalents, or other resources that can be converted to cash or the like. The role of cash as a medium of exchange and store of value, and therefore the ultimate interest of investors and creditors in cash, makes it unnecessary to use such an unwieldy term.

### **POTENTIAL USERS OF FINANCIAL REPORTS AND THEIR INFORMATION NEEDS**

Financial reporting is not an end in itself. It is a means of communicating to the users of financial reports information that is useful in making choices among alternative uses of scarce resources. Thus, the objective stems largely from the needs and interests of those users. Potential users of financial reports and their information needs include:

**a. Equity investors:** Equity investors in an entity are interested in the entity's ability to generate net cash inflows because their decisions relate to the amounts, timing, and uncertainties of those cash flows. To an equity investor, an entity is a source of cash in the form of dividends (or other cash distributions) and increases in the prices of shares or other ownership interests. Equity investors are directly concerned with the ability of the entity to generate net cash inflows and also with how the perception of that ability affects the prices of its equity interests.

**b. Creditors.** Creditors, including purchasers of traded debt instruments, provide financial capital to an entity by lending cash (or other assets) to it. Like investors, creditors are interested in the amounts, timing, and uncertainty of an entity's future cash flows. To a creditor, an entity is a source of cash in the form of interest, repayments of borrowings, and increases in the prices of debt securities.

**c. Suppliers.** Suppliers provide goods or services rather than financial capital. They are interested in assessing the likelihood that amounts an entity owes them will be paid when due.

**d. Employees.** Employees provide services to an entity; employees and their representatives are interested in evaluating the stability, profitability, and growth of their employer. They are interested in information that helps them to assess the entity's continuing ability to pay salaries and wages and to provide incentive payments and retirement and other benefits.

**e. Customers.** To its customers, an entity is a source of goods or services. Customers are interested in assessing the entity's ability to continue to provide those goods or services, especially if they have a long-term involvement with, or are dependent on, the entity.

**f. Governments and their agencies and regulatory bodies.** Governments and their agencies and regulatory bodies are interested in the activities of an entity because they are in various ways responsible for seeing that economic resources are allocated efficiently. They also need information to help in regulating the activities of entities, determining and applying taxation policies, and preparing national income and similar statistics.

**g. Members of the public.** An entity may affect members of the public in a variety of ways. For example, an entity may make a substantial contribution to the local economy by providing employment opportunities, patronizing local suppliers, paying taxes, and making charitable

contributions. Financial reporting may assist members of the public and their representatives by providing information about the trends and recent developments in the entity's prosperity and the range of its activities, as well as the entity's ability to continue to undertake those activities.

### **LIMITATIONS OF ACCOUNTING & FINANCIAL REPORTING**

Accountancy assists users of financial statements to make better financial decisions. It is important however to realize the limitations of accounting and financial reporting when forming those decisions.

- **Different accounting policies and frameworks**

Accounting frameworks such as IFRS allow the preparers of financial statements to use accounting policies that most appropriately reflect the circumstances of their entities.

Whereas a degree of flexibility is important in order to present reliable information of a particular entity, the use of diverse set of accounting policies amongst different entities impairs the level of comparability between financial statements. The use of different accounting frameworks (e.g. IFRS, US GAAP) by entities operating in different geographic areas also presents similar problems when comparing their financial statements. The problem is being overcome by the growing use of IFRS and the convergence process between leading accounting bodies to arrive at a single set of global standards.

- **Accounting estimates**

Accounting requires the use of estimates in the preparation of financial statements where precise amounts cannot be established. Estimates are inherently subjective and therefore lack precision as they involve the use of management's foresight in determining values included in the



financial statements. Where estimates are not based on objective and verifiable information, they can reduce the reliability of accounting information.

- **Professional judgment**

The use of professional judgment by the preparers of financial statements is important in applying accounting policies in a manner that is consistent with the economic reality of an entity's transactions. However, differences in the interpretation of the requirements of accounting standards and their application to practical scenarios will always be inevitable. The greater the use of judgment involved, the more subjective financial statements would tend to be.

- **Verifiability**

Audit is the main mechanism that enables users to place trust on financial statements. However, audit only provides 'reasonable' and not absolute assurance on the truth and fairness of the financial statements which means that despite carrying audit according to acceptable standards, certain material misstatements in financial statements may yet remain undetected due to the inherent limitations of the audit.

- **Use of historical cost**

Historical cost is the most widely used basis of measurement of assets. Use of historical cost presents various problems for the users of financial statements as it fails to account for the change in price levels of assets over a period of time. This not only reduces the relevance of accounting information by presenting assets at amounts that may be far less than their realizable value but also fails to account for the opportunity cost of utilizing those assets.

### **Measurability**

Accounting only takes into account transactions that are capable of being measured in monetary terms. Therefore, financial statements do not account for those resources and transactions whose value cannot be reasonably assigned such as the competence of workforce or goodwill.

- **Limited predictive value**

Financial statements present an account of the past performance of an entity. They offer limited insight into the future prospects of an enterprise and therefore lack predictive value which is essential from the point of view of investors.

- **Fraud and error**

Financial statements are susceptible to fraud and errors which can undermine the overall credibility and reliability of information contained in them. Deliberate manipulation of financial statements that is geared towards achieving predetermined results (also known as 'window dressing') has been a unfortunate reality in the recent past as has been popularized by major accounting disasters such as the Enron Scandal.

- **Cost benefit compromise**

Reliability of accounting information is relative to the cost of its production. At times, the cost of producing reliable information outweighs the benefit expected to be gained which explains why, in some instances, quality of accounting information might be compromised.

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## **DIFFERENCE BETWEEN FINANCIAL REPORT AND FINANCIAL STATEMENT**

The terms “financial reporting” and “financial statements” are often interchanged in the workplace. Both terms have some similarities, but financial reporting encompasses a much broader and detailed definition. Both the financial report and the individual statements play a role in creating the annual financial data report that investors and shareholders read as part of their financial research.

### **Financial report**

- A financial report, also often referred to as financial reporting or annual report, is a large collective document that summarizes the financial spending and earning of a given business over the duration of a single year. It combines both the earnings of the income statements, provides an overlook of the net worth and shows the business’ spending and expenses in great detail. It also provides a personal letter from the CEO or owner, along with a short predictions chapter that presents any direct plans to increase profits or increasing the net worth.
- Some financial reports are meant only for management and some are communicated to people outside the entity as well.
- Financial reporting includes providing information to stakeholders to make decisions.
- It is governed by the International Accounting Standards Board (IASB).

### **Financial statements**

- Financial statements are short documents that present the income information for a business at any given point in time. The financial information will show a current balance sheet in terms of income, changes in the overall worth of the company based in income

and a cash flow statement that shows where the funds are coming from. A financial statement does not include information about expenses or purchases.

- Some financial statements are prepared on regular basis at equal intervals and some are prepared as and when needed.
- Financial statements are the outcome of the process of financial reporting.
- It is governed by the International Financial Reporting Standards (IFRS).

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**POSSIBLE QUESTIONS**

**Part - B**

1. What do you understand from the term financial reporting?
2. List out the elements of financial statements of revised (2018) by IFRS.
3. Give any two importance of financial reporting.
4. What is Income statement?
5. State the primary objective of financial reporting.

**Part - C**

1. Draw the pro-forma of the Balance Sheet of a Company.
2. What is financial statement? And explain the components of financial statements.
3. What is Income statement? What are all the items to be appeared in this statement?
4. State the concept of Financial Statements and Financial Reporting. Discuss the Limitations of Financial Reporting
5. Analyze the purposes of financial reporting to the various users.
6. Describe the various Potential Users of Financial Reports and their Information Needs.
7. Explain cash flow and its various activities.
8. Discuss any three revised (2018) Conceptual Framework sets out by IFRS.
9. Discuss the various importance of financial reporting to users.
10. Write shorts on: i) Revenue ii) Expenses iii) Losses iv) Gain

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**Financial Analysis and Reporting - 18BAU403A**  
**II BBA - Unit - I**

| Question  | Option - I                       | Option - II                             | Option - III                           | Option - IV                     | Answer                                  |
|---|----------------------------------|---|--|---------------------------------|---|
| Dividend received is _____  | Direct income                    | Indirect income                         | Direct expenses                        | Indirect expenses               | Indirect income                         |
| Cash Credit (CC) is   | Current Asset                    | Fixed Asset                             | Current Liability                      | Fixed Liability                 | Current Liability                       |
| A statement which presents the revenues and expenses of an enterprise for an accounting period is _____   | Trading A/c                      | Profit & Loss A/c                       | Balance Sheet                          | Cash flow statement             | Profit & Loss A/c                       |
| Which one is financial report _____   | Ledger                           | Trial Balance                           | Balance sheet                          | Sales account                   | Balance sheet                           |
| Goodwill is a _____   | a fixed asset                    | a current asset                         | a tangible asset                       | an intangible asset             | an intangible asset                     |
| The term current asset doesn't cover  | Car                              | Debtors                                 | Stock                                  | Prepaid expenses                | Car                                     |
| Wages paid to workers is _____  | Direct income                    | Direct expenses                         | Indirect income                        | indirect expenses               | Direct expenses                         |
| Shares which have no preferential rights over other class of shares is  | Preference shares                | Equity shares                           | Debentures                             | Loans & advances                | Equity shares                           |
| IASB stands for   | Indian Accounting Standard Board | International Accounting Standard Board | International Accounting Service Board | Indian Accounting Service Board | International Accounting Standard Board |
| An obligation to transfer economic benefit as a result of past transactions or events is called   | Asset                            | Liability                               | Purchase                               | Trading                         | Liability                               |
| The process of recording, classifying, analyzing and communicating the financial transactions is called as  | single entry                     | accounting                              | journalising                           | ledger                          | accounting                              |
| Accounting Standard-3 (AS-3), issued by The Institute of Chartered Accountants of India (ICAI) deals with the preparation and presentation of ..... | Trial Balance                    | Balance Sheet                           | Profit and loss a/c                    | Cash Flow statement             | Cash Flow statement                     |
| Accounting Standard 3 deals with  | Depreciation                     | Cash Flow Statement                     | Disclosures                            | Foreign Exchange                | Cash Flow Statement                     |
| Fixed Assets is _____   | Cash at bank                     | Land                                    | Sundry Debtors                         | Short term investments          | Land                                    |

|   |                         |                         |   |                             |                         |
|---|-------------------------|-------------------------|---|-----------------------------|-------------------------|
| Owner's funds otherwise known as _____  | Debt                    | Equity                  | Loan  | Dividend                    | Equity                  |
| Financial reporting information is based on....., of the financial effects on entities of transactions and other events and circumstances that have already happened or that already exist. | Exact measures          | Scientific              | Accurate                                      | Estimates                   | Estimates               |
| Income statement otherwise known as   | Profit & Loss Statement | Balance sheet           | Profit & Loss Statement appropriation Account | Cash flow statement         | Profit & Loss Statement |
| The statement containing various ledger balances on a date is known as -----  | Trial balance           | balance sheet           | profit/loss a/c                               | net profit                  | Trial balance           |
| A statement of financial position of an enterprise at a given date is called as   | Trading A/c             | Profit & Loss A/c       | Balance Sheet                                 | Cash flow statement         | Balance Sheet           |
| Which one is a source of cash?  | Dividend paid           | Redemption of debenture | Tax paid                                      | Issue of shares             | Issue of shares         |
| Accounting Standard 6 deals with  | Depreciation            | Cash flow Statement     | Disclosures                                   | Foreign Exchange            | Depreciation            |
| One of the current assets is  | Stock                   | Machinery               | Land  | Sale                        | Stock                   |
| Dividends are usually paid on   | Authorised capital      | Issued capital          | Paid-up capital                               | called up capital           | Paid-up capital         |
| Application of Cash is _____  | Dividend paid           | Sale of assets          | Cash from operation                           | Loans received from bank    | Dividend paid           |
| Recording of capital contributed by the owner as liability ensures the adherence of principle of _____  | Consistency             | Going concern           | Separate entity                               | Materiality                 | Separate entity         |
| Which of the following is not one of the four basis financial statements?   | The balance Sheet       | The audit Report        | The income statement                          | The statement of cash flows | The audit Report        |

|  |  |  |  |   |  |
|--|--|--|--|---|--|
| Which of the following is true regarding the income statement?   | The income statement is sometimes called the statement of operations                                     | The income statement reports revenue, expenses, and liabilities  | The income statement only reports revenue for which cash was received at the point of sale       | The income statement reports the financial position of a business at a particular point in                            | The income statement is sometimes called the statement of operations                             |
| Which of the following is false regarding the balance sheet?   | The accounts shown on a balance sheet represent the basic accounting equation for a particular business. | earning balance shown on the balance sheet must agree with the ending retained earning balance shown on the statement of | The balance sheet summarizes the net changes in specific account balances over a period of time. | The balance sheet reports the amount of assets, liabilities, and stockholders equity of a business at a point in time | The balance sheet summarizes the net changes in specific account balances over a period of time. |
| Which of the following would not be a goal or external users reading a company's financial statements? | Understanding the current financial state of the company   | company's contribution to social and environmental polices   | Predicting the company's future financial performance  | Evaluating the company's ability to generate cash from sales  | Assessing the company's contribution to social and environmental polices                         |
| Balance sheet is also called as  | Profit & Loss Statement  | Statement of financial changes   | Profit & Loss Statement appropriation Account  | Cash flow statement   | Statement of financial changes   |
| Which of the following items is not specific account in a company's accounting record?                 | Accounts Receivable  | Net Income   | Sales Revenue  | Unearned Income   | Net Income   |
| Which account is least likely to be debited when revenue is recorded?                                  | Account Payable  | Accounts receivable  | Cash   | Unearned  | Account Payable  |
| What financial statement lists assets from current to long term?                                       | Balance Sheet  | Income Statement   | Cash Flow Statement  | Statement of Retained Earnings  | Balance Sheet  |
| Income statement format that separates cost of goods sold into categories?                             | Standard   | Detailed   | Expanded   | Multi-Step  | Multi-Step   |



|   |   |                                     |   |   |                                     |
|---|---|-------------------------------------|---|---|-------------------------------------|
| Net income equals:  | Total revenues minus cost of goods sold | Total revenues minus total expenses | Operating revenues minus operating expenses | Revenues minus expenses plus income taxes | Total revenues minus total expenses |
| Which financial statement represents the accounting equation “assets = liabilities + owners’ equity”      | Trading account                         | Profit & loss account               | Balance sheet                               | Statement of cash flows                   | Balance sheet                       |
| “Business unit separate and distinct from the owner of it”, is based on:                                  | Money measurement                       | Going concern concept               | Business entity concept                     | Dual aspect concept                       | Business entity concept             |
| _____ principle requires that the same method should be used from one accounting period to the next .     | Conservation                            | Business entity                     | Consistency                                 | Money measurement                         | Consistency                         |
| Following is not the example of external users  | Government                              | Management                          | Investors                                   | Suppliers and other creditors             | Management                          |
| _____ are liabilities which become due and payable within a short period                                  | Fixed liabilities                       | Long term liabilities               | Current liabilities                         | Contingent liabilities                    | Current liabilities                 |
| According to the conceptual framework the primary objective of financial information is                   | Decision Usefulness                     | Prediction                          | Stewardship                                 | Accountability                            | Decision Usefulness                 |
| The constraints on financial reporting identified under the conceptual framework are:                     | Cost versus benefit                     | Timeliness and neutrality           | Understandability and materiality           | and cost versus benefit                   | Cost versus benefit                 |
| EOQ Stands for  | Eligible order quantity                 | Economic ordering quantity          | Economic outstanding quantity               | Eligible outstanding quantity             | Economic ordering quantity          |
| Which of the following elements in the financial statement is NOT defined by reference to other elements? | Equity                                  | Expenses                            | Liabilities                                 | Income                                    | Liabilities                         |
| The assessment of financial statements by a shareholder is an example of                                  | Vertical Analysis                       | Horizontal Analysis                 | Internal Analysis                           | External Analysis                         | External Analysis                   |

|   |                                     |                                     |                                     |                            |                                     |
|---|-------------------------------------|-------------------------------------|-------------------------------------|----------------------------|-------------------------------------|
| _____residual assets of an entity that remain after deducting liabilities   | Asset                               | Liability                           | Equity                              | Profit and Loss Statement  | Equity                              |
| _____Cash outflows could include purchasing raw materials, advertising, and cost of shipping the product.   | Cash Flow from Operating Activities | Cash Flow from Investing Activities | Cash Flow from Financing Activities | Not in Cash Flow statement | Cash Flow from Operating Activities |
| The objective of financial reporting is “to provide information about the financial position, performance and _____ of an enterprise that is useful to a wide range of users in making economic decisions.” | changes in financial position       | changes in financial report         | changes in Management               | changes in Cash position   | changes in financial position       |
| _____ forms backbone for financial planning, analysis, bench marking and decision making.   | Financial Statement                 | Financial Reports                   | Cash Flow Statemtent                | Balance Sheet              | Financial Reports                   |
| _____ users need to know if they will be paid   | Lendors                             | Customers                           | Investors                           | Suppliers                  | Suppliers                           |
| _____ users need to know if they will be repaid   | Lendors                             | Customers                           | Investors                           | Suppliers                  | Lendors                             |
| _____ users need to know that a company can continue to supply them into the future.  | Lendors                             | Customers                           | Investors                           | Suppliers                  | Customers                           |
| Which of the following is not available in the financial statements of a company<br>_____   | Sales                               | Purchase                            | Management decisions                | Cash                       | Purchase                            |
| Management Accounting is primarily concerned with the supply of information which is useful to<br>_____   | Suppliers                           | Employees                           | Management                          | Supervisors                | Management                          |
| Current asset is _____  | Cash balance                        | Furniture                           | Investments                         | Closing stock              | Cash balance                        |
| The example of intangible asset is _____  | Land                                | Building                            | Furniture                           | Patents.                   | Patents.                            |

|  |                                  |                                   |                                   |                 |                                   |
|--|----------------------------------|-----------------------------------|-----------------------------------|-----------------|-----------------------------------|
| Which of the following is correct_____                                   | Asset = Liabilities<br>– Capital | Capital = Assets –<br>Liabilities | Capital = Assets +<br>Liabilities | Capital = Asset | Capital = Assets –<br>Liabilities |
| The amount which the proprietor has invested in<br>the business is _____ | Capital                          | Liabilities                       | Assets                            | Fund            | Capital                           |
| Balance sheet is a _____   | Statement                        | Account                           | Ledger                            | Transaction     | Statement                         |
| _____is a current liability  | Plant                            | Machinery                         | Sundry Creditors                  | Building        | Sundry Creditors                  |

**UNIT-II**

**SYLLABUS**

**Financial Statements – An Introduction:** Traditional Assumptions of the Accounting Model: Business Entity – Going Concern or Continuity – Time period – Monetary Unit – Historical Cost – Conservatism – Realization – Matching – Consistency – Full Disclosure – Materiality – Industry Practices – Transaction Approach – Cash basis – Accrual basis

The Financial Statements: Balance sheet (Statement of Financial Position) – Statement of Stakeholder's Equity (Reconciliation of Stockholder's Equity Accounts) – Income Statement (Statement of Earnings) – Statement of Cash flows (Statement of Inflows and outflows of cash)

Auditors opinion : Auditors Report on the firm's internal controls – Report of Management on Internal control over Financial Reporting

**Basic Elements of the Balance Sheet:** Assets- Liabilities – Stockholders Equity – Quasi-Reorganization –Accumulated Other Comprehensive Income – Equity –Oriented Deferred Compensation – Employee Stock Ownership Plans (ESOPs) – Treasury Stock – Stockholders' Equity in Unincorporated Firms. Basic Elements of the Income Statement: Net Sales, Cost of goods sold. other operating revenue. operating expenses. other income or expenses

**FINANCIAL STATEMENT**

**TRADITIONAL ASSUMPTIONS OF THE ACCOUNTING MODEL**

**DEFINITION OF ACCOUNTING**

American Institute of Certified Public Accountants (AICPA) which defines accounting as “the art of recording, classifying and summarizing in a significant manner and in terms of money, transactions and events, which are, in part at least, of a financial character and interpreting the results thereof”.

**ACCOUNTING PRINCIPLES**

The word ‘Principle’ has been differently viewed by different schools of thought. The American Institute of Certified Public Accountants (AICPA) has viewed the word ‘principle’ as a general law of rule adopted or professed as a guide to action; a settled ground or basis of conduct of practice”

Accounting principles refer, to certain rules, procedures and conventions which represent a consensus view by those indulging in good accounting practices and procedures. Canadian Institute of Chartered Accountants defined accounting principle as “the body of doctrines commonly associated with the

theory and procedure of accounting, serving as an explanation of current practices as a guide for the selection of conventions or procedures where alternatives exist. Rules governing the formation of accounting axioms and the principles derived from them have arisen from common experiences, historical precedent, statements by individuals and professional bodies and regulations of Governmental agencies”. To be more reliable, accounting statements are prepared in conformity with these principles. If not, chaotic conditions would result. But in reality as all the businesses are not alike, each one has its own method of accounting.

However, to be more acceptable, the accounting principles should satisfy the following three basic qualities, viz., relevance, objectivity and feasibility. The accounting principle is considered to be relevant and useful to the extent that it increases the utility of the records to its readers. It is said to be objective to the extent that it is supported by the facts and free from personal bias.

## **ACCOUNTING CONCEPTS AND CONVENTIONS**

### **Accounting concepts:**

The term ‘concept’ is used to denote accounting postulates, i.e., basic assumptions or conditions upon the edifice of which the accounting super-structure is based. The following are the common accounting concepts adopted by many business concerns.

1. Business Entity Concept
2. Money Measurement Concept
3. Going Concern Concept
4. Dual Aspect Concept
5. Periodicity Concept
6. Historical Cost Concept
7. Matching Concept
8. Realization Concept
9. Accrual Concept
10. Objective Evidence Concept

### **i) Business Entity Concept**

A business unit is an organization of persons established to accomplish an economic goal. Business entity concept implies that the business unit is separate and distinct from the persons who provide the required capital to it. This concept can be expressed through an accounting equation, viz.,

$$\text{Assets} = \text{Liabilities} + \text{Capital}$$
The equation clearly shows that the business itself owns the assets and in turn owes to various claimants. It is worth mentioning here that the business entity concept as applied in accounting for sole trading units is different from the legal concept. The expenses, income, assets and liabilities not related to the sole proprietorship business are excluded from accounting. However, a sole proprietor is personally liable and required to utilize non-business assets or private assets also to settle the business creditors as per law. Thus, in the case of sole proprietorship, business and non-business assets and liabilities are treated alike in the eyes of law. In the case of a partnership,

firm, for paying the business liabilities the business assets are used first and if any surplus remains thereafter, it can be used for paying off the private liabilities of each partner. Similarly, the private assets are first used to pay off the private liabilities of partners and if any surplus remains, it is treated as part of the firm's property and is used for paying the firm's liabilities. In the case of a company, its existence does not depend on the life span of any shareholder.

**ii) Money Measurement Concept**

In accounting all events and transactions are recorded in terms of money. Money is considered as a common denominator, by means of which various facts, events and transactions about a business can be expressed in terms of numbers. In other words, facts, events and transactions which cannot be expressed in monetary terms are not recorded in accounting. Hence, the accounting does not give a complete picture of all the transactions of a business unit. This concept does not also take care of the effects of inflation because it assumes a stable value for measuring.

**iii) Going Concern Concept**

Under this concept, the transactions are recorded assuming that the business will exist for a longer period of time, i.e., a business unit is considered to be a going concern and not a liquidated one. Keeping this in view, the suppliers and other companies enter into business transactions with the business unit. This assumption supports the concept of valuing the assets at historical cost or replacement cost. This concept also supports the treatment of prepaid expenses as assets, although they may be practically unsaleable.

**iv) Dual Aspect Concept**

According to this basic concept of accounting, every transaction has a two-fold aspect, Viz., 1. giving certain benefits and 2. Receiving certain benefits. The basic principle of double entry system is that every debit has a corresponding and equal amount of credit. This is the underlying assumption of this concept. The accounting equation viz.,

$\text{Assets} = \text{Capital} + \text{Liabilities}$  or  $\text{Capital} = \text{Assets} - \text{Liabilities}$ , will further clarify this concept, i.e., at any point of time the total assets of the business unit are equal to its total liabilities. Liabilities here relate both to the outsiders and the owners. Liabilities to the owners are considered as capital.

**V) Periodicity Concept**

Under this concept, the life of the business is segmented into different periods and accordingly the result of each period is ascertained. Though the business is assumed to be continuing in future (as per going concern concept), the measurement of income and studying the financial position of the business for a shorter and definite period will help in taking corrective steps at the appropriate time. Each segmented period is called "accounting period" and the same is normally a year. The businessman has to analyze and evaluate the results ascertained periodically. At the end of an

accounting period, an Income Statement is prepared to ascertain the profit or loss made during that accounting period and Balance Sheet is prepared which depicts the financial position of the business as on the last day of that period. During the course of preparation of these statements capital revenue items are to be necessarily distinguished.

**vi) Historical Cost Concept**

According to this concept, the transactions are recorded in the books of account with the respective amounts involved. For example, if an asset is purchased, it is entered in the accounting record at the price paid to acquire the same and that cost is considered to be the base for all future accounting. It means that the asset is recorded at cost at the time of purchase but it may be methodically reduced in its value by way of charging depreciation. However, in the light of inflationary conditions, the application of this concept is considered highly irrelevant for judging the financial position of the business.

**vii) Matching Concept**

The essence of the matching concept lies in the view that all costs which are associated to a particular period should be compared with the revenues associated to the same period to obtain the net income of the business. Under this concept, the accounting period concept is relevant and it is this concept (matching concept) which necessitated the provisions of different adjustments for recording outstanding expenses, prepaid expenses, outstanding incomes, incomes received in advance, etc., during the course of preparing the financial statements at the end of the accounting period.

**viii) Realization Concept**

This concept assumes or recognizes revenue when a sale is made. Sale is considered to be complete when the ownership and property are transferred from the seller to the buyer and the consideration is paid in full. However, there are two exceptions to this concept, viz., 1. Hire purchase system where the ownership is transferred to the buyer when the last installment is paid and 2. Contract accounts, in which the contractor is liable to pay only when the whole contract is completed, the profit is calculated on the basis of work certified each year.

**ix) Accrual Concept:** According to this concept the revenue is recognized on its realization and not on its actual receipt. Similarly the costs are recognized when they are incurred and not when payment is made. This assumption makes it necessary to give certain adjustments in the preparation of income statement regarding revenues and costs. But under cash accounting system, the revenues and costs are recognized only when they are actually received or paid. Hence, the combination of both cash and accrual system is preferable to get rid of the limitations of each system.

## **ACCOUNTING CONVENTIONS**

The following conventions are to be followed to have a clear and meaningful information and data in accounting:

- i) Consistency:** The convention of consistency refers to the state of accounting rules, concepts, principles, practices and conventions being observed and applied constantly, i.e., from one year to another there should not be any change. If consistency is there, the results and performance of one period can be compared easily and meaningfully with the other. It also prevents personal bias as the persons involved have to follow the consistent rules, principles, concepts and conventions. This convention, however, does not completely ignore changes. It admits changes wherever indispensable and adds to the improved and modern techniques of accounting.
- ii) Disclosure:** The convention of disclosure stresses the importance of providing accurate, full and reliable information and data in the financial statements which is of material interest to the users and readers of such statements. This convention is given due legal emphasis by the Companies Act, 1956 by prescribing formats for the preparation of financial statements. However, the term disclosure does not mean all information that one desires to get should be included in accounting statements. It is enough if sufficient information, which is of material interest to the users, is included.
- iii) Conservatism:** In the prevailing present day uncertainties, the convention of conservatism has its own importance. This convention follows the policy of caution or playing safe. It takes into account all possible losses but not the possible profits or gains.

## **STATEMENT OF FINANCIAL POSITION**

The statement of financial position, often called the balance sheet, is a financial statement that reports the assets, liabilities, and equity of a company on a given date. In other words, it lists the resources, obligations, and ownership details of a company on a specific day. You can think of this like a snapshot of what the company looked like at a certain time in history.

This definition is true in the sense that this statement is a historical report. It only shows the items that were present on the day of the report. This is in contrast with other financial reports like the income statement that presents company activities over a period of time. The statement of financial position only records the company account information on the last day of an accounting period.

In this sense, investors and creditors can go back in time to see what the financial position of a company was on a given date by looking at the balance sheet.

### **Example**

Let's take a look at a statement of financial position example.



**KARPAGAM ACADEMY OF HIGHER EDUCATION, COIMBATORE**

**Class: II BBA**

**Course Name: Financial Analysis and Reporting**

**Course Code: 18BAU403A**

**UNIT: II – Financial Statement**

**BATCH-2018-2021**

**Paul's Guitar Shop, Inc.  
Statement of Financial Position  
December 31, 2015**

**Assets**

**Current Assets**

|           |        |
|-----------|--------|
| Cash      | 32,800 |
| Inventory | 39,800 |

|                             |               |
|-----------------------------|---------------|
| <b>Total Current Assets</b> | <b>72,600</b> |
|-----------------------------|---------------|

**Fixed Assets**

|                          |         |
|--------------------------|---------|
| Leasehold Improvements   | 100,000 |
| Accumulated Depreciation | (2,000) |

|                           |               |
|---------------------------|---------------|
| <b>Total Fixed Assets</b> | <b>98,000</b> |
|---------------------------|---------------|

**Other Assets**

|                          |         |
|--------------------------|---------|
| Trademarks               | 20,000  |
| Accumulated Amortization | (8,000) |

|                           |               |
|---------------------------|---------------|
| <b>Total Other Assets</b> | <b>12,000</b> |
|---------------------------|---------------|

|                     |                |
|---------------------|----------------|
| <b>Total Assets</b> | <b>182,600</b> |
|---------------------|----------------|

**Liabilities**

**Current Liabilities**

|                  |        |
|------------------|--------|
| Accounts Payable | 49,000 |
| Accrued Expenses | 1,000  |

|                                  |               |
|----------------------------------|---------------|
| <b>Total Current Liabilities</b> | <b>50,000</b> |
|----------------------------------|---------------|

|                              |               |
|------------------------------|---------------|
| <b>Long-term Liabilities</b> | <b>25,000</b> |
|------------------------------|---------------|

|                          |               |
|--------------------------|---------------|
| <b>Total Liabilities</b> | <b>75,000</b> |
|--------------------------|---------------|

**Owner's Equity**

**Owner's Equity**

|                   |        |
|-------------------|--------|
| Common Stock      | 20,000 |
| Retained Earnings | 87,600 |

|                             |                |
|-----------------------------|----------------|
| <b>Total Owner's Equity</b> | <b>107,600</b> |
|-----------------------------|----------------|

|   |                |
|---|----------------|
| <b>Total Liabilities and Owner's Equity</b> | <b>182,600</b> |
|---|----------------|

As you can see from our example template, each balance sheet account is listed in the accounting equation order. This organization gives investors and creditors a clean and easy view of the company's resources, debts, and economic position that can be used for financial analysis purposes.

Investors use this information to compare the company's current performance with past performance to gauge the growth and health of the business. They also compare this information with other companies' reports to decide where the opportune place is to invest their money.

Creditors, on the other hand, are not typically concerned with comparing companies in the sense of investment decision-making. They are more concerned with the health of a business and the company's ability to pay its loan payments. Analyzing the leverage ratios, debt levels, and overall risk of the company gives creditors a good understanding of the risk involving in loaning a company money.

Obviously, internal management also uses the financial position statement to track and improve operations over time.

Now that we know what the purpose of this financial statement is, let's analyze how this report is formatted in a little more detail.

### **Format**

The statement of financial position is formatted like the accounting equation (assets = liabilities + owner's equity). Thus, the assets are always listed first.

### **Assets Section**

Assets are resources that the company can use to create goods or provide services and generate revenues. There are many ways to format the assets section, but the most common size balance sheet divides the assets into two sub-categories: current and non-current. The current assets include cash, accounts receivable, and inventory. These resources are typically consumed in the current period or within the next 12 months.

The non-current assets section includes resources with useful lives of more than 12 months. In other words, these assets last longer than one year and can be used to benefit the company beyond the current period. The most common non-current assets include property, plant, and equipment.

### **Liabilities Section**

Liabilities are debt obligations that the company owes other companies, individuals, or institutions. These range from commercial loans, personal loans, or mortgages. This section is typically split into two main sub-categories to show the difference between obligations that are due in the next 12 months, current liabilities, and obligations that mature in future years, long-term liabilities.

Current debt usually includes accounts payable and accrued expenses. Both of these types of debts typically become due in less than 12 months. The long-term section includes all other debts that mature more than a year into the future like mortgages and long-term notes.

### **Equity Section**

Equity consists of the ownership of the company. In other words, this measures their stake in the company and how much the shareholders or partners actually own. This section is displayed slightly different depending on the type of entity. For example a corporation would list the

common stock, preferred stock, additional paid-in capital, treasury stock, and retained earnings. Meanwhile, a partnership would simply list the members' capital account balances including the current earnings, contributions, and distributions.

In the world of non-profit accounting, this section of the statement of financial position is called the net assets section because it shows the assets that the organization actually owns after all the debts have been paid off. It's easier to understand this concept by going back to an accounting

equation example. If we rearrange the accounting equation to state  $\text{equity} = \text{assets} - \text{liabilities}$ , we can see that the equity of a non-profit is equal to the assets less any outstanding liabilities.

**INCOME STATEMENT**

The Income Statement is one of a company's core financial statements that show their profit and loss over a period of time. The profit or loss is determined by taking all revenues and subtracting all expenses from operating and non-operating activities.

The income statement is one of three statements used in both corporate finance (including financial modelling) and accounting. The statement displays the company's revenue, costs, gross profit, selling and administrative expenses, other expenses and income, taxes paid and net profit in a coherent and logical manner.

The statement is divided into time periods that logically follow the company's operations. The most common periodic division is monthly (for internal reporting), although certain companies may use a thirteen-period cycle. These periodic statements will be aggregated into total values for quarterly and full year results.

| FINANCIAL STATEMENTS        | Historical Results |               |               |               |               |
|-----------------------------|--------------------|---------------|---------------|---------------|---------------|
|                             | 2012               | 2013          | 2014          | 2015          | 2016          |
| <b>Income Statement</b>     |                    |               |               |               |               |
| Revenue                     | 102,007            | 118,086       | 131,345       | 142,341       | 150,772       |
| Cost of Goods Sold (COGS)   | 39,023             | 48,004        | 49,123        | 52,654        | 56,710        |
| <b>Gross Profit</b>         | <b>62,984</b>      | <b>70,082</b> | <b>82,222</b> | <b>89,687</b> | <b>94,062</b> |
| <b>Expenses</b>             |                    |               |               |               |               |
| Salaries and Benefits       | 26,427             | 22,658        | 23,872        | 23,002        | 25,245        |
| Rent and Overhead           | 10,963             | 10,125        | 10,087        | 11,020        | 11,412        |
| Depreciation & Amortization | 19,500             | 18,150        | 17,205        | 16,544        | 16,080        |
| Interest                    | 2,500              | 2,500         | 1,500         | 1,500         | 1,500         |
| Other                       | 8,820              | 6,225         | 1,659         | 3,911         | 5,996         |
| <b>Total Expenses</b>       | <b>68,210</b>      | <b>59,658</b> | <b>54,323</b> | <b>55,977</b> | <b>60,233</b> |
| <b>Earnings Before Tax</b>  | <b>(5,226)</b>     | <b>10,424</b> | <b>27,899</b> | <b>33,711</b> | <b>33,829</b> |
| Taxes                       | 1,120              | 4,858         | 8,483         | 10,908        | 11,598        |
| <b>Net Earnings</b>         | <b>(6,346)</b>     | <b>5,566</b>  | <b>19,416</b> | <b>22,802</b> | <b>22,231</b> |

This statement is a great place to begin the financial model, as it requires the least amount of information from the balance sheet and cash flow statement. Thus, in terms of information, the income statement is a predecessor to the other two core statements.

### **The components of an Income Statement**

The income statement may have minor variations between different companies, as expenses and income will be dependent on the type of operations or business conducted. However, there are several generic line items that are commonly seen in the income statement. The most common income statement items include:

#### **Revenue/Sales**

Sales Revenue is the company's revenue from sales or service is displayed at the very top of the statement. This value will be gross of the costs associated in creating the goods sold, or in providing the service.

#### **Cost of Good Sold (COGS)**

Cost of Goods Sold (COGS) is a line-item that aggregates the direct costs associated with achieving the revenue. Fixed costs and overhead are excluded.

#### **Gross Profit**

Gross Profit Gross profit is found by subtracting COGS from Sales or Revenue.

#### **Selling General and Administrative**

SG&A Expense includes the selling, general and administrative section will contain all other indirect costs associated with running the business. This includes salaries of management, advertising expenses, travel expenses, and sometimes depreciation and amortization, among others. Entities may, however, elect to separate out depreciation and amortization in its own section.

#### **EBITDA**

EBITDA, while not present in all income statements, stands for Earnings before Interest, Tax, Depreciation, and Amortization is calculated by subtracting SG&A expenses (excluding amortization and depreciation) from gross profit.

#### **Depreciation & Amortization**

Depreciation and amortization are non-cash expenses that are created by accountants to spread out the cost of capital assets such as Property, Plant, and Equipment (PP&E).

#### **EBIT**

EBIT, while not present in all income statements, stands for Earnings before Interest and Tax and is calculated by subtracting depreciation and amortization from EBITDA.

### **Interest**

Interest Expense. It is common for companies to split out interest expense and interest income as a separate line item in the income statement. This is done to be able to reconcile the difference between EBIT and EBT. Interest expense is determined through the debt schedule.

### **EBT (pre-tax income)**

EBT stands for Earnings Before Tax or pre-tax income is found by subtracting interest expense from EBIT. This is the final subtotal before finding net income.

### **Income Taxes**

Income Taxes refer to the relevant taxes charged on pre-tax income. The total tax expense can consist of both current taxes and future taxes.

### **Net Income**

Net Income is calculated by deducting income taxes from pre-tax income. This is the amount that flows into retained earnings on the balance sheet, after deductions for any dividends.

## **CASH FLOW STATEMENT**

Till now you have learnt about the financial statements being primarily inclusive of Position Statement (showing the financial position of an enterprise as on a particular date) and Income Statement (showing the result of the operational activities of an enterprise over a particular period). There is also a third important financial statement known as Cash flow statement, which shows inflows and outflows of the cash and cash equivalents. This statement is usually prepared by companies which come as a tool in the hands of users of financial information to know about the sources and uses of cash and cash equivalents of an enterprise over a period of time from various activities *of an enterprise*.

Accounting Standard-3 (AS-3), issued by The Institute of Chartered Accountants of India (ICAI) deals with the preparation and presentation of Cash flow statement. The revised AS-3 has made it mandatory for all listed companies to prepare and present a cash flow statement along with other financial statements on annual basis. A cash flow statement provides information about the historical changes in cash and cash equivalents of an enterprise by classifying cash flows into operating, investing and financing activities. It requires that an enterprise should prepare a cash flow statement and should present it for each accounting period for which financial statements are presented.



## **OBJECTIVES OF CASH FLOW STATEMENT**

A Cash flow statement shows inflow and outflow of cash and cash equivalents from various activities of a company during a specific period. The primary objective of cash flow statement is to provide useful information about cash flows (inflows and outflows) of an enterprise during a particular period under various heads, i.e., operating activities, investing activities and financing activities.

This information is useful in providing users of financial statements with a basis to assess the ability of the enterprise to generate cash and cash equivalents and the needs of the enterprise to utilise those cash flows. The economic decisions that are taken by users require an evaluation of the ability of an enterprise to generate cash and cash equivalents and the timing and certainty of their generation.

## **BENEFITS OF CASH FLOW STATEMENT**

Cash flow statement provides the following benefits :

1. A cash flow statement when used along with other financial statements provides information that enables users to evaluate changes in net assets of an enterprise, its financial structure (including its liquidity and solvency) and its ability to affect the amounts and timings of cash flows in order to adapt to changing circumstances and opportunities.
2. Cash flow information is useful in assessing the ability of the enterprise to generate cash and cash equivalents and enables users to develop models to assess and compare the present value of the future cash flows of different enterprises.
3. It also enhances the comparability of the reporting of operating performance by different enterprises because it eliminates the effects of using different accounting treatments for the same transactions and events.
4. It also helps in balancing its cash inflow and cash outflow, keeping in response to changing condition. It is also helpful in checking the accuracy of past assessments of future cash flows and in examining the relationship between profitability and net cash flow and impact of changing prices.

## **CASH AND CASH EQUIVALENTS**

As stated earlier, cash flow statement shows inflows and outflows of cash and cash equivalents from various activities of an enterprise during a particular period. As per AS-3, 'Cash' comprises cash in hand and demand deposits with banks, and 'Cash equivalents' means short-term highly liquid investments that are readily convertible into known amounts *of cash and which are subject* to an insignificant risk of changes in value.

## **CLASSIFICATION OF ACTIVITIES FOR THE PREPARATION OF CASH FLOW STATEMENT**

### **Cash from Operating Activities**

Operating activities are the activities that constitute the primary or main activities of an enterprise. For example, for a company manufacturing garments, operating activities are procurement of raw material, incurrence of manufacturing expenses, sale of garments, etc.

These

are the principal revenue generating activities (or the main activities) of the enterprise and these activities are not investing or financing activities. The amount of cash from operations' indicates

the internal solvency level of the company, and is regarded as the key indicator of the extent to which the operations of the enterprise have generated sufficient cash flows to maintain the operating capability of the enterprise, paying dividends, making of new investments and repaying of loans without recourse to external source of financing.

Cash flows from operating activities are primarily derived from the main activities of the enterprise. They generally result from the transactions and other events that enter into the determination of net profit or loss. Examples of cash flows from operating activities are:

#### **Cash Inflows from operating activities**

1. Cash receipts from sale of goods and the rendering of services.
2. Cash receipts from royalties, fees, commissions and other revenues.

#### **Cash Outflows from operating activities**

1. Cash payments to suppliers for goods and services.
2. Cash payments to and on behalf of the employees.
3. Cash payments to an insurance enterprise for premiums and claims, annuities, and other policy benefits.
4. Cash payments of income taxes unless they can be specifically identified with financing and investing activities.



### **Cash from Investing Activities**

Investing activities are the acquisition and disposal of long-term assets and other investments not included in cash equivalents. Investing activities relate to purchase and sale of long-term assets or fixed assets such as machinery, furniture, land and building, etc. Transactions related to long-term investment are also investing activities. Separate disclosure of cash flows from investing activities is important because they represent the extent to which expenditures have been made for resources intended to generate future income and cash flows. Examples of cash flows arising from investing activities are:

#### **Cash Outflows from investing activities**

5. Cash payments to acquire fixed assets including intangibles and capitalised research and development.
6. Cash payments to acquire shares, warrants or debt instruments of other enterprises other than the instruments those held for trading purposes.
7. Cash advances and loans made to third party (other than advances and loans made by a financial enterprise wherein it is operating activities).

#### **Cash Inflows from Investing Activities**

- ☐ Cash receipt from disposal of fixed assets including intangibles.
- ☐ Cash receipt from the repayment of advances or loans made to third parties (except in case of financial enterprise).
- ☐ Cash receipt from disposal of shares, warrants or debt instruments of other enterprises except those held for trading purposes.
- ☐ Interest received in cash from loans and advances.
- ☐ Dividend received from investments in other enterprises.

### **Cash from Financing Activities**

As the name suggests, financing activities relate to long-term funds or capital of an enterprise, e.g., cash proceeds from issue of equity shares, debentures, raising long-term bank loans, repayment of bank loan, etc. As per AS-3, financing activities are activities that result in changes in the size and composition of the owners' capital (including preference share capital in case of a company) and borrowings of the enterprise. Separate disclosure of cash flows arising from financing activities is important because it is useful in predicting claims on future cash flows by providers of funds ( both capital and borrowings ) to the enterprise. Examples of financing activities are:

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Cash Inflows from financing activities

- ☐ Cash proceeds from issuing shares (equity or/and preference).
- ☐ Cash proceeds from issuing debentures, loans, bonds and other short/long-term borrowings.

Cash Outflows from financing activities

- ☐ Cash repayments of amounts borrowed.
- ☐ Interest paid on debentures and long-term loans and advances.
- ☐ Dividends paid on equity and preference capital.

**Pro-forma of Cash from Operation**

**CASH FROM OPERATION**

| Particulars                              | Rs. | Rs. |
|--|-----|-----|
| Profit made during the year              |     |     |
| <b>Add:</b>                              |     |     |
| Decrease in Debtors                      |     |     |
| Increase in Creditors                    |     |     |
| Increase in outstanding expenses         |     |     |
| Decrease in prepaid expenses             |     |     |
| <b>Less:</b>                             |     |     |
| Increase in Bills receivable             |     |     |
| Decrease in bills payable                |     |     |
| Increase in Accrued income               |     |     |
| Decrease in interest received in advance |     |     |
| Cash from operations                     |     |     |

**Pro-forma of Cash Flow Statement**

**CASH FLOW STATEMENT**

| Particulars | Rs. | Rs. |
|-------------|-----|-----|
|-------------|-----|-----|

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**Cash Flows from Operating Activities**

Cash from Operations

**Cash Flows from Investing Activities**

Purchase of Fixed Assets

Proceeds from Sale of Equipment

Interest Received

Dividends Received

*Cash from Investing Activities (2)*

**Cash flows from Financing Activities**

Proceeds from issuance of Share Capital

Proceeds from Long-term Borrowings

Repayment of Long-term Borrowings

Interest Paid

Dividends Paid

*Cash from Financing Activities(3)*

**Net Increase in Cash and Cash Equivalents**

Cash and Cash Equivalents at the beginning of the period

Cash and Cash Equivalents at the end of the period

Repayment of Long-term Borrowings

Interest Paid

Dividends Paid

*Cash from Financing Activities(3)*

**Net Increase in Cash and Cash Equivalents**

Cash and Cash Equivalents at the beginning of the period

Cash and Cash Equivalents at the end of the period

**ADDITIONAL DISCLOSURE STATEMENTS**

Notes to the financial statement present all such information which cannot be presented on the face of income statement, balance sheet, statement of cash flows and statement of changes in equity.

Typical notes to the financial statement are:

1. An introduction of the business outlining its legal status, its country of incorporation and the name of its parents if any and a statement about the company's areas of business and its operations.
2. A summary of accounting policies related to revenue recognition, inventories, property, plant and equipment, financial instruments, etc.
3. A schedule of property plant and equipment showing the addition and deletion of assets, related movement in the accumulated depreciation account and book value.
4. A breakup of cost of sales, selling expenses and administrative expenses.
5. A detailed disclosure of different classes of financial instruments and their related risks.
6. A breakup of the gross amounts and present values of lease obligations of the business.
7. A detail of transactions with related parties.
8. A detail of contingencies that may affect the business in future, for example legal proceedings against the business.
9. A description of major events that occurred after the balance sheet date, etc.

### **Disclosures in Financial Reports: Supplementary Items**

The financial report of a business includes more than just the financial statements; a financial report also needs information called *disclosures*. Supplementary items such as financial schedules and tables provide one form of disclosure in financial reports.

A wide variety of other information is also presented, some of which is required if the business is a public corporation subject to federal regulations regarding financial reporting to its stockholders. Other information is voluntary and not strictly required legally or according to GAAP.

In addition to the financial statements and footnotes to the financials, public corporations typically include some or all the following disclosures in their annual financial reports to their stockholders:

- ☐ **Cover (or transmittal) letter:** A letter from the chief executive of the business to the stockholders, which usually takes credit for good news and blames bad news on big government, unfavorable world political developments, a poor economy, or some other thing beyond management's control.
- ☐ **Management's report on internal control over financial reporting:** An assertion by the chief executive officer and chief financial officer regarding their satisfaction with the effectiveness of the internal controls of the business, which are designed to ensure the reliability of its financial reports (and to prevent financial and accounting fraud).
- ☐ **Highlights table:** A table that presents key figures from the financial statements, such as sales revenue, total assets, profit, total debt, owners' equity, number of employees, and number of units sold (such as the number of vehicles sold by an automobile manufacturer). The idea is to give the stockholder a financial thumbnail sketch of the business.
- ☐ **Management discussion and analysis (MD&A):** Deals with the major developments and changes during the year that affected the financial performance and situation of the business. The SEC requires this disclosure to be included in the annual financial reports of publicly owned corporations.

☐

- ☐ **Historical summaries:** A financial history that extends back beyond the years (usually three) included in the primary financial statements.
- ☐ **Graphics:** Bar charts, trend charts, and pie charts representing financial conditions; photos of key people and products.
- ☐ **Promotional material:** Information about the company, its products, its employees, and its managers, often stressing an overarching theme for the year. Most companies use their annual financial report as an advertising opportunity.
- ☐ **Profiles:** Information about members of top management and the board of directors. Of course, everyone appears to be well qualified for his or her position. Negative information (such as prior brushes with the law) is not reported.
- ☐ **Quarterly summaries of profit performance and stock share prices:** Shows financial performance for all four quarters in the year and stock price ranges for each quarter (required by the SEC).
- ☐ **Management's responsibility statement:** A short statement indicating that management has primary responsibility for the accounting methods used to prepare the financial statements, for writing the footnotes to the statements, and for providing the other disclosures in the financial report. Usually, this statement appears near the independent CPA auditor's report.
- ☐ **Independent auditor's report:** The report from the CPA firm that performed the audit, expressing an opinion on the fairness of the financial statements and accompanying disclosures. Public corporations are required to have audits; private businesses may or may not have their annual financial reports audited.

- ☐ **Company contact information:** Information on how to contact the company, the Web site address of the company, how to get copies of the
- ☐ reports filed with the SEC, the stock transfer agent and registrar of the company, and other information.

Managers of public corporations rely on lawyers, CPA auditors, and their financial and accounting officers to make sure that everything that should be disclosed in the business's annual financial reports is included, and that the exact wording of the disclosures is not misleading, inaccurate, or incomplete. This is a tall order. The field of financial reporting disclosure changes constantly.

### **AUDIT REPORT – BASICS, FORMAT AND CONTENT**

For any enterprise, the audit report is a key deliverable which shows the end results of the entire audit process. The users of financial statements like Investors, Lenders, Customers, and others base their decisions and plans on audit reports of any enterprise. An audit report is always critical to influencing the perceived value of any financial statement's audit.

The auditor should be careful in issuing the audit report as there is a large number of people placing reliance on such report and taking decisions accordingly. The report should be issued by being unbiased and objective in discharging the functions.

### **CONTENTS OF AN AUDIT REPORT**

The basic structure of an audit report as prescribed by the Standards on Auditing is as follows:

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| Heading  | Brief of contents  |
|--|--|
| Title  | Title should mention that it is an 'Independent Auditor's Report'.   |
| Addressee  | Should mention clearly as to whom the report is being given to.<br>For example Members of the company, Board of Directors                  |
| Management's Responsibility for Financial Statements |  |
| Auditor's Responsibility                             | Mention that responsibility of the Auditor is to express an unbiased opinion on the financial statements and issue an audit report.        |
| Opinion  | Should mention the overall impression obtained from the audit of financial statements.<br>For example Modified Opinion, Unmodified Opinion |
| Basis of the Opinion                                 | State the basis on which the opinion as reported has been achieved. Facts of the basis should be mentioned.                                |
| Other Reporting Responsibility                       | If any other reporting responsibility exists, the same should be mentioned.<br>For example Report on Legal or Regulatory requirements      |
| Signature of the Auditor                             | The engagement partner (auditor) shall sign the audit report.  |
| Place of Signature                                   | The city in which audit report is signed.  |
| Date of Audit Report                                 | Date on which the audit report is signed.  |

Other headings being basic and self-explanatory in nature, we need to understand the about the opinion part precisely. This part forms the basic crux of an audit report.

### Opinion in an Audit Report

There are primarily two kinds of opinions issued by an auditor in his / her audit report:

Unmodified Opinion (also called Unqualified report)



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**MODIFIED OPINION (ALSO CALLED QUALIFIED REPORT)**

**1. Unmodified Opinion**

Issued for any audit where the auditor is satisfied that the financial statements present a true and fair view of the operations and transactions in an enterprise during the period.

An audit report with an Unmodified Opinion is also known as a 'Clean Report'. An Unmodified report develops confidence among users of Financial statements and annual reports of an enterprise.

It provides an impression that the financial statements are reasonably free from any misstatements and results as appearing there are true and fair.

**2. Modified Opinion**

Whenever the auditor has specific findings during his / her audit and concludes that an Unmodified Opinion cannot be issued due to the nature of findings, a Modified Opinion is issued in the audit report.

There are two basic reasons due to which an auditor concludes on issuing a Modified Opinion:

Based on the audit and evidence, finds out that the financial statements contain a certain degree of material misstatements. Unable to obtain sufficient and appropriate evidences to conclude that the financial statements are free from material misstatements.

There are three kinds of modified opinions which are issued according to the findings and circumstances:

A. Adverse Opinion

B. Qualified Opinion

C. Disclaimer of Opinion

### **A. Qualified Opinion**

A Qualified Opinion is given in a situation where:

The auditor concludes that misstatements are material but the impact is not so high that it would render the whole financial statements unacceptable; or The auditor is unable to obtain sufficient or appropriate audit evidence but concludes that there are indications of misstatements in the financial statements (but the degree is not high).

Example of a Qualified Opinion paragraph in audit report:

In our opinion, except for the incomplete disclosure of the information referred to in the Basis for Qualified Opinion paragraph, the financial statements give the information required by the Companies Act, 2013, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

In case of the Balance Sheet, of the state of affairs of the company as at March 31, XXXX;

In case of Profit and Loss Account, of the profit/loss for the year ended on that date; and

In case of the Cash Flow Statement, of the cash flows for the year ended on that date.

### **B. Adverse Opinion**

An Adverse opinion shall be issued by the auditor where he concludes that on the basis of evidence obtained and procedures performed, there are material misstatements in the financial statements and the impact of the same is high.

Example of a Qualified Opinion paragraph in audit report:

In our opinion, because of the omission of the information in the Basis for Adverse Opinion paragraph, the financial statements do not give the information required by the Companies Act, 2013, in the manner so required and also, do not give a true and fair view in conformity with the accounting principles generally accepted in India:

In case of the Balance Sheet, of the state of affairs of the company as at March 31, XXXX; In case of Profit and Loss Account, of the profit/loss for the year ended on that date; and In case of the Cash Flow Statement, of the cash flows for the year ended on that date.

### **C. Disclaimer of Opinion**

A Disclaimer of Opinion is to be issued by an auditor in cases where the auditor concludes that he / she is not able to obtain sufficient and appropriate evidences. In such scenario, the auditor is not able to form an opinion and thus, disclaims from providing an opinion on the financial statements. The impact of material misstatements and degree of the same is high enough.

Example of a Draft Disclaimer of Opinion:

We were engaged to audit the financial statements of ABC Private Limited (“the entity”) which comprises the Balance Sheet as at March 31, XXXX, the statement of Profit and Loss, (the statement of changes in equity) and statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

We do not express an opinion on the accompanying financial statements of the entity. Because of the significance of the matters described in the Basis for Disclaimer of Opinion section of our report, we have not been able to obtain sufficient and appropriate audit evidence to provide a basis for an audit opinion on these financial statements.

### **DIRECTOR REPORT:**

Definition of directors report:

A statement by a company's directors in its annual accounts giving the directors' opinion of the state of the company, and how much should be paid to people owning shares in the company.

It is mandatory for every company, to forward to its members, along with its annual Financial Statement the Board of Director's report. Report of Board of Directors should be 'ATTACHED' to the Balance Sheet laid before the AGM.

A director's report is intended to explain to shareholders, the overall financial position of the Company and its operation & Business Scope. In Companies Act, 2013, lot of sections makes it mandatory to make disclosure in Boards report contrary to previous Act, where only section 217, talks about the Boards Report.

### **Directors report under companies act, 2013 & SEBI (LODR) regulations, 2015**

The Director Report is the part of Annual Report in which the details of Company is mentioned and laid before the Annual General Meeting. It is imperative to consider the provisions of the Companies Act, 2013, Secretarial Standard on Board Meetings and General Meeting and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 relating to the disclosure of contents in the Board's report and other related matters.

### **APPLICABILITY**

Provisions of Section 134 are applicable only for F.Y. commencing on or after 1st April, 2014. The provision of Director Report (u/s 134) is applicable only to financial year commencing on or after 1st April, 2014. Directors Report shall be prepared on the basis of Standalone financial statements.

### **BASIS OF PREPARATION OF DIRECTOR'S REPORT**

The Board's report shall be prepared based on "stand alone financial statements of the company".

### **SIGNING OF DIRECTOR'S REPORT**

As per Section 134(6) Board Report and annexure thereto shall be signed by

- its 'CHAIRPERSON' if he is authorized by Board of director; Where he is not so authorized by,
- At least 2 (Two) Director, one of whom shall be a Managing Director.
- If there is no Managing Director then by Two Directors.

### **APPROVAL OF DIRECTOR'S REPORT**

Section 179(3) states that approval of Board's report shall be done in meeting of the Board of director only. This means that approval of Board's report shall not be done by resolution by circulation or by committee or by a meeting through video conferencing or other audio visual means.

### **E-FILING OF RESOLUTION**

Section 117 states that every public company shall file resolution of approval of Board's report via E-Form MGT-14 within 30days of passing of Board resolution.

### **IN CASE OF ONE PERSON COMPANY**

In case of a One Person Company, the Board's report mean a report containing explanations or comments by the Board on every qualification, reservation or adverse remark or disclaimer made by the auditor in his report.

### **CONTENTS OF DIRECTOR'S REPORT**

This outline mandatory items of director's report. However, there is no restriction to put any matter in the director's report if the directors have intention to mention therein apart from legal provisions.

- **GOVERNING PROVISIONS (Section 92(3) read with Section 134(3)(a))**

Form MGT-9 provides for basic details of the Company such as name, CIN, DOI, Registered office Address, Principal Business activities of the Company, Holding, subsidiary and associate company details, shareholding pattern, remuneration of directors and KMP, penalties, punishment, compounding details etc

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- **GOVERNING PROVISIONS (Section 134(3)(c) & Section 134(5))**

The Directors' Responsibility Statement shall state that—

| <b>DIRECTORS' RESPONSIBILITY STATEMENT- DETAILED CONTENT</b> |   |   |
|--|---|---|
| <b>S. No.</b>  | <b>Content</b>  | <b>Content of DRS in Detail</b>   |
| A.   | Accounting Standard   | In the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures  |
| B.   | Accounting Policies   | The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit and loss of the company for that period |
| C.   | Proper & efficient care for 3 things                            | The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding, the assets of the company and for preventing and detecting fraud and other irregularities.  |
| D.   | Going Concern Basis   | the directors had prepared the annual accounts on a going concern basis.  |
| E.   | Internal Financial Controls- applicable to "Listed Entity only" | the directors, in the case of a listed company, had laid down internal financial controls to be followed by the company and that such internal financial controls are adequate and were operating effectively.  |
| F.   | Compliance with all laws  | The director has devised proper system to ensure compliance with the provisions of all applicable laws and that such system were adequate and operating effectively.  |

**Fund Flow Statement Definition:**

A statement showing money coming into and going out of a business in a particular period of time, where this money came from, and what it was used for. Two types of this statement are the source and application of funds statement and the cash flow statement.

**Meaning of Funds Flow Statement:**

The profit and loss account and balance sheet statements are the common important accounting statements of a business organization. The profit and loss account provides financial information relating to only a limited range of financial transactions entered into during an accounting period and its impact on the profits to be reported.

The balance sheet contains information relating to capital or debt raised or assets purchased. But both the above two statements do not contain sufficiently wide range of information to make assessment of organization by the end user of the information.

In view of recognized importance of capital inflows and outflows, which often involve large amounts of money should be reported to the stakeholders, the funds flow statement is devised.

In a funds flow analysis, the details of financial resources availed and the ways in which such resources are used during a particular accounting period, are given in a statement form called 'Funds flow statement'. The sources of funds also include the funds generated from operations internally.

The funds flow statement can explain the reasons for liquidity problems of the firm even though it is earning profits. It helps the efficient working capital management and indicates the ability of the firm in servicing its long-term debt obligations. The changes in working capital position can also be tracked by observing the surplus/deficit of funds during a particular accounting period.

This statement is also called ‘statement of sources and application of funds’ and ‘statement of changes in financial position’. While preparation of funds flow statement, non-fund transactions are ignored. A funds flow statement is based on the accrual accounting system, and does not provide explanation as to transactions affecting the cash or cash equivalents. Funds flow is a broader concept than ‘cashflow’.

A funds flow statement fails to give reasons for excess or shortage of cash and cash equivalents. The funds flow statement contains all the details of the financial resources which have become available during an accounting period and the ways in which those resources have been used up.

This statement discloses the amounts raised from various sources of finance during a period and then explains how that finance has been used in the business. This statement is valuable in interpretation of the accounts. It is a very useful tool in analysis of financial statements which analyses the changes taking place between two balance sheet dates.

The statement analyses the changes between the opening and closing balance sheets for the period. A balance sheet sets out the financial position at a point of time, setting liabilities from which funds have been raised against assets acquired by the use of those funds.

A funds flow statement analyses the changes which have taken place in the assets and liabilities during certain period as disclosed by a comparison of the opening and closing balance sheets.

### **Meaning of ‘Fund’ and ‘Flow’:**

For preparation of a funds flow statement, the whole items of the balance sheet are classified into the following four categories as shown below:

The excess of current assets over current liabilities is called ‘working capital’. The excess of funds generated over funds outgo from non-current assets and non-current liabilities will lead to increase or decrease in working capital.



This can further be analyzed into increase or decrease in respective current assets and current liabilities. The term 'fund' has been defined and interpreted differently by different experts. Broadly, the term 'fund' refers to all the financial resources of the company.

On the other extreme, 'fund' has been understood as 'cash' only. However, the most acceptable meaning of the 'fund' is 'working capital'. Working Capital is the excess of current assets over current liabilities.

In funds flow analysis, we shall also abide by the popular definition of funds, meaning working capital. The 'flow' of funds refer to transfer of economic values from one asset equity to another. When 'fund' mean working capital, flow of funds refers to movement of funds which cause a change in working capital of the organization.

#### **Identification of Flow of Funds:**

A 'flow' of funds takes place only if a current account is involved. To identify a flow, journalize the transaction, identify the two accounts involved as 'current' and 'non-current' and apply the general rule.

- (a) Transactions which involve only current accounts do not result in a flow.
- (b) Transactions which involve only non-current accounts do not result in a flow.
- (c) Transactions which involve one current account and one non-current account results in a flow of funds.

#### **Preparation of Funds Flow Statement:**

##### **Sources and Application of Funds:**

The relationship between sources and application of funds and its impact on working capital is explained in the format of statement of sources and application of funds as given below:

**Note:** Payment of dividend and tax will appear as an application of funds only when these items are appropriations of profits and not current liabilities.

### **SOURCES OF FUNDS:**

**The funds inflow into the organization will come from the following sources:**

Funds Generated from Operations – During the course of trading activity, a company generates revenue mainly in the form of sale proceeds and paid out for costs. The difference between these two items will be the amount of funds generated by the trading operations.

**The funds generated from business operations are arrived at after making the following adjustments:**

#### **Notes:**

(a) Depreciation on fixed assets or amortization of intangible assets like preliminary expenses, patents, goodwill, etc., written off is charged against profit to reflect the use of fixed assets or written-off of intangible asset. In these transactions there is no corresponding cash outlay occurs and hence, add back the amount charged against profit, to arrive at the total funds generated from business operations.

(b) The profit or loss on sale of non-current assets (fixed assets and long-term investments) is adjusted to arrive at the true funds from operations.

(c) The provision for tax made in the profit and loss account is to be added back to the reported profit. The actual amount paid as tax is to be shown as the application of funds in the funds flow statement. The provision for tax, if it is shown in the balance sheet, need not be considered for calculation of funds generated from operations.

(d) Any amount appropriated in the profit and loss account towards transfer to reserves or proposed dividend is to be added back to arrive at the funds generated from operation. The actual amount paid as dividend is to be shown as application of funds in the funds flow statement. The dividend proposed but awaiting payment is a current liability in the balance sheet. If this amount increases, from one year end to the next, the extra liability appears as a source of funds.

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**Funds Raised from Shares, Debentures and Long-Term Loans:**

The long-term funds injected into the business during the year by issue of new shares or debentures and by raising long-term loans, and any premium collected on such issues.

**Sale of Fixed Assets and Long-Term Investments:**

Any amount generated from sale of fixed assets or long-term investments is a source of funds. While preparation of the funds flow statement the gross sale proceeds from sale is taken as source of funds. This activity does not produce fresh funds, but it releases funds used to finance the assets. Any profit or loss arising from such sale is adjusted in the funds generated from operations.

**Application of Funds:**

The use of funds in an organization takes place in the following forms:

**i. Repayment of Preference Capital or Debentures or Long-Term Debt:** This represents the application of organization's funds released from business through redemption of preference shares or debentures, repayment of long-term loans previously made by the organization. Any reduction in equity capital is also taken as application of funds.

**ii. Purchase of Fixed Assets or Long-Term Investments:**

The funds used to purchase long-term assets are usually the most significant application of funds during the year. This group includes capital expenditures on land, buildings, plant and machinery, furniture and fittings, vehicles and long-term investments outside the business.

**iii. Distribution of Dividends and Payment of Taxes:**

The dividends distributed to the shareholders and tax paid during the year is the application of funds for the firm.

**iv. Loss from Operations:**

Losses made in the trading activities use up the funds. If costs exceed revenue, a cash outflow will be experienced.

**Changes in Working Capital Position:**

This statement follows the statement of sources and application of funds. The primary purpose of the statement is to explain the net change in working capital, as arrived in the funds flow statement. In this statement, all current assets and current liabilities are individually listed.

Against each account, the figure pertaining to that account at the beginning and at the end of the accounting period is shown. The net change in its position is also shown. The changes taking place with respect to each account should add up to equal the net change in working capital, as shown by the funds flow statement.

**i. Increase in Current Assets and Decrease in Current Liabilities:**

The acquisition of current assets and repayment of current liabilities will result in funds outflow. The funds may be applied to finance an increase in stock, debtors etc. or to reduce trade creditors, bank overdraft, bills payable etc.

**ii. Decrease in Current Assets and Increase in Current Liabilities:**

The reduction in current assets e.g., stock or debtors balances will result in release of funds to be applied elsewhere. Short-term funds raised during the period by any increase in the current liabilities like trade creditors, bank overdraft and tax dues, means that these sources have lent more at the end of the year than at the beginning.

The basic rules in preparation of the funds flow statement is as follows:

- (a) An increase in an asset over the year is an application of fund.
- (b) A decrease in an asset over the year is a source of fund.
- (c) A decrease in a liability over the year is an application of fund.
- (d) An increase in a liability over the year is a source of fund.

**BENEFITS AND DRAWBACKS OF FUNDS FLOW ANALYSIS:**

**BENEFITS:**

To determine financial consequences of operations – Funds flow analysis determines the financial consequences of business operations.

In the following cases, funds flow analysis helps the management to understand the movement of funds and in effective funds management:

1. Many a time, a company in spite of earning large profits may have unsatisfactory liquidity position.
2. The company may be incurring losses but its liquidity position is sound or the firm will be investing in fixed assets despite losses.
3. The firm may declare dividend in spite of losses or low profits.
4. The profit earned by the firm from different sources is not easily understood by the management.

5. There may be sufficient cash in the business. But how such high liquidity is existing, is not known.

**i. To Fill Financial Blind Spots:**

The funds flow statement is designed to fill financial blind spots of the operating statement. It translates the economic consequences of operations into financial information as a basis for action.

**ii. Working Capital Utilization:**

The funds flow statement helps the management in assessing the activity of working capital and whether the working capital has been effectively used to the maximum extent in business operations or not.

The statement also depicts the surplus or deficit in working capital than required. This helps the management to use the surplus working capital profitably or to locate the sources of additional working capital in case of scarcity.

**iii. To Aid in Securing New Finances:**

A statement of changes in financial position is useful for the creditor in considering the company's request for new term loan.

**iv. Helps in Allocation of Financial Resources:**

It helps the management in taking decisions regarding allocation of limited financial resources among different projects on priority basis.

**v. Helps in Deciding the Urgency of a Problem:** Funds flow analysis helps to relate the time factor to financial planning. This enables the management to identify critical points throughout the passage of time. The management as also the outsiders concern themselves with the information system geared up towards strategic planning and control of the firm.

This places emphasis on the importance of the statement of changes in financial position as the behaviour of funds flow figures relates to the criteria upon which management strategy is based.

**vi. Helps in Evaluation of Operational Issues:**

The statement of changes functions as an analytical guide for evaluating operational issues. The statement enables the management to ascertain in which the study of trends of success or failure of operations and available resources.

**Drawbacks:**

**a. Historical Nature:**

The funds flow statement is historical in nature like any other financial statement. It does not estimate the sources and application of funds for the near future.

**b. Structural Changes are not Disclosed:**

The funds flow statement does not disclose the structural changes in financial relationship in a firm nor it discloses the major policy changes with regard to investment in current assets and short-term financing. Significant additions to inventories financed by short-term creditors are not furnished in the statement as they are offset by each other while computing net changes in working capital.

**c .New Items are not Disclosed:**

The funds flow statement does not disclose any new or original items which affect the financial position of the business. The funds flow statement simply rearranges the data given in conventional financial statements and schedules.

**d. Not Relevant:**

A study of changes in cash is more relevant than a study of changes in funds for the purpose of managerial decision making.

**e. Not Foolproof:**

The funds flow statement is prepared from the data provided in the balance sheet and profit and loss account. Hence, the defects in financial statements will be carried over to funds flow statement also.

**ELECTRONIC DISSEMINATION**

Data dissemination is the distribution or transmitting of statistical, or other, data to end users. There are many ways organisations can release data to the public, i.e. electronic format, CD-ROM and paper publications such as PDF files based on aggregated data. The most popular dissemination method today is the ‘non-proprietary’ open systems using internet protocols. “They are used in data dissemination through various communication infrastructures across any set of interconnected networks.” Data is made available in common open formats.

Some organisations choose to disseminate data using ‘proprietary’ databases in order to protect their sovereignty and copyright of the data. Proprietary data dissemination requires a specific piece of software in order for end users to view the data. The data will not open in common open formats. The data is first converted into the propitiatory data format and specifically designed software is provided by the organisation to users.



**Dissemination formats and standards** Under the Special Data Dissemination Standard, the formats are divided into two categories: "hardcopy" and "electronic" publications

Some examples of Hardcopy publications:

- yearbook
- panorama of municipalities
- monthly review
- trends
- pocketbook
- periodical

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**POSSIBLE QUESTIONS**

**Part - B**

1. Auditor's report – Explain.
2. What is Cash from operation?
3. Expand and explain **EBITDA**.
4. List out any four examples in Data Dissemination format and standard.

**Part - C**

1. Draw the specimen of Income statement and explain it.
2. What is a 'Fund Flow Statement'? What are the various sources and uses of Funds?
3. How is the 'Balance sheet' prepared? Give its basic format with some items of Assets and Liabilities.
4. What is Additional disclosure of statements and state the needs for additional disclosure.
5. Write short notes on
  - i) EBIT
  - ii) Cash and Cash Equivalents
  - iii) Cost of Good Sold (COGS)
6. What is Additional disclosure of statements and state the needs for additional disclosure.
7. Draw the specimen of Income statement and explain it.
8. Discuss supplementary items in disclosure in financial report.
9. Explain in detail about the auditor's report and director's reports published in a company.

10. State the various benefit and objectives of cash flow statements.

11. Write short notes on

i) EBIT

ii) Cash and Cash Equivalents

iii) Cost of Good Sold (COGS)

12. Draw the Pro-forma of Cash Flow Statement as per AS-3.

**Karpagam Academy of Higher Education**  
**Department of Management**  
**Financial Analysis and Reporting - 18BAU403A**  
**II BBA - Unit - II**

| Question  | Option - I                     | Option - II   | Option - III                              | Option - IV  | Answer                                    |
|---|--------------------------------|---|---|--|---|
| The term 'Financial Statement' covers   | Profit & Loss Statement        | Balance sheet and Profit & Loss Statement appropriation Account | Profit & Loss Statement and Balance sheet | Profit & Loss Statement appropriation Account              | Profit & Loss Statement and Balance sheet |
| _____ of the cash flow generated by the firm's operations, investments and financial activities.                | The balance sheet is a report  | The income statement is a report                                | The statement of cash flows is a report   | The auditor's statement of financial condition is a report | The statement of cash flows is a report   |
| ABC Ltd. has a Current Ratio of 1.5: 1 and Net Current Assets of Rs. 5,00,000. What are the Current Assets?     | Rs. 5,00,000                   | Rs. 10,00,000   | Rs. 15,00,000                             | Rs. 25,00,000  | Rs. 15,00,000                             |
| _____ of the profitability of the firm over a period of time such as a year.                                    | The balance sheet is a summary | The income statement is a summary                               | That statement of cash flows is a summary | The audit report is a summary                              | The income statement is a summary         |
| _____ a snapshot of the financial condition of the firm at a particular time.                                   | The balance sheet provides     | The income statement provides                                   | The statement of cash flows provides      | The audit report is a summary                              | The balance sheet provides                |
| Which of the following ratios gives information on the amount of profits reinvested in the firm over the years? | Sales/total assets             | Debt/total assets   | Debt/equity                               | Retained earnings/total assets                             | Retained earnings/total assets            |
| The overall net increase or decrease in working capital is found out by preparing _____                         | Fund flow statement            | Cash flow statement   | Schedule of changes in working capital    | Income statement   | Schedule of changes in working capital    |
| Economic value added (EVA) is also known as   | excess capacity                | excess income   | accounting value added                    | residual income  | residual income                           |

|   |  |  |  |   |  |
|---|--|--|--|---|--|
| Which of the financial statements recognizes only transactions in which cash changes hands?   | Balance Sheet  | Income Statement                                     | Statement of Cash Flows  | Balance Sheet, and Income Statement                                 | Statement of Cash Flows  |
| The goal of corporate governance and business ethics education is to_____   | Teach students their professional accountability and to uphold their personal Integrity to society | Change the way in which ethics is taught to students | Create more ethics standards by which corporate professionals must operate | Increase the workload for accounting students                       | Create more ethics standards by which corporate professionals must operate |
| The form of balance sheet is  | Vertical   | Horizontal   | Horizontal and vertical  | Horizontal or vertical  | Horizontal or vertical   |
| As per Accounting Standard-3, Cash Flow is classified into  | Operating activities and investing activities  | Investing activities and financing activities        | Operating activities and financing activities                              | Operating activities, financing activities and investing activities | Operating activities, financing activities and investing activities        |
| As per AS-3,_____means short-term highly liquid investments that are readily convertible into known amounts of cash and which are subject to an insignificant risk of changes in value. | Cash in Hand   | Demand Deposit in Bank                               | Cash equivalents   | Building  | Cash equivalents   |
| Which one of the following contains Auditor's report_____?  | Creditors responsibility   | share holder's responsibility                        | Bankers responsibility   | Auditor's responsibility  | Auditor's responsibility   |
| A large amount spent on special advertisement is–   | Capital Expenditure  | Revenue Expenditure                                  | Revenue Loss   | Deferred Revenue Expenditure  | Deferred Revenue Expenditure   |
| Double Entry System was introduced in–  | America  | Japan  | India  | Italy   | Italy  |
| What does management audit imply ?  | Complete audit   | Detailed audit                                       | Efficiency audit   | Interim audit   | Efficiency audit   |

|  |  |   |  |  |  |
|--|--|---|--|--|--|
| Which one of the following statements is correct ?   | Internal audit and Management audit are the same                             | Internal audit and statutory audit are the same                 | Internal audit is compulsory in all cases              | Statutory audit of company accounts is compulsory                          | Statutory audit of company accounts is compulsory                          |
| The assets of a business can be classified as  | Only fixed assets  | Only current assets   | Fixed and current assets                               | Equity   | Fixed and current assets   |
| Which of the following is the test of the long term liquidity of a business?                                 | Interest coverage ratio  | Stock turnover ratio  | Operating ratio  | Current ratio  | Interest coverage ratio  |
| ROI stands for?  | Return on Investment   | Ratio of Investment   | Return of Income                                       | None of these  | Return on Investment   |
| Which of the following is not one of the items required to be shown in the heading of a financial statement? | The Financial statement prepares name  | The title of the financial report                               | The financial reporting date or period                 | The name of the business entity  | The Financial statement prepares name                                      |
| Which of the following is not an asset?  | Cash   | Land  | Equipment  | Contributed Capital  | Contributed Capital  |
| Which of the following statements describe transactions that would be recorded in the accounting system?     | An exchange of an asset for a promise to pay                                 | An exchange of an promise for another promise to pay            | Both of the above                                      | None of the above  | An exchange of an asset for a promise to pay                               |
| Total assets on a balance sheet prepared on any date must agree with which of the following?                 | The sum of total liabilities and net income as shown on the income statement | The sum of total liabilities and contributed capital            | The sum of total liabilities and contributed capital   | The sum of total liabilities and contributed capital and retained earnings | The sum of total liabilities and contributed capital and retained earnings |
| The T-account is used to summarize which of the following?   | Increases and decrease to a single account in the accounting system          | Debits and credits to a single account in the accounting system | Changes in specific account balance over a time period | All of the above describe how T-accounts are used by accountants           | All of the above describe how T-accounts are used by accountants           |
| The statement of financial position is formed like accounting equation as                                    | Asset = Liability + Owners equity  | Asset = Liability – Creditors                                   | Asset = Liability + Creditors                          | Asset = Liability – Owners equity  | Asset = Liability + Owners equity  |

|  |                                       |  |   |                                    |   |
|--|---------------------------------------|--|---|------------------------------------|---|
| Which of the following describes how assets are listed on the balance sheet? | In alphabetical order                 | In order of magnitude, lowest value to highest value | In the order they will be used up or turned in cash | From least current to most current | In the order they will be used up or turned in cash |
| Which is not a cash activity listed on the cash flow statement?              | Operating activities                  | Investing activities                                 | Purchasing activities                               | Financing activities               | Purchasing activities                               |
| The primary stakeholders are:  | Customers.                            | Suppliers.   | Shareholders.                                       | Creditors.                         | Shareholders.                                       |
| Plant & Machinery is   | Fixed asset                           | Current asset  | Fictitious asset                                    | Intangible asset                   | Fixed asset   |
| Depreciations arises because of :  | Fall in the market value of the asset | Fall in the value of money                           | Physical wear and tear of asset                     | Inflation in the market            | Physical wear and tear of asset                     |
| Capital expenditure are recorded in the _____                                | Balance sheet                         | Profit & loss account                                | Trading account                                     | Manufacturing account              | Balance sheet                                       |
| Carriage outward is debited to _____   | Trading account                       | P/L account  | Profit and loss appropriation account               | Balance sheet                      | P/L account   |
| Which of the following is correct?   | Capital = Asset – Liabilities         | Capital = Asset + Liabilities                        | Asset = Liabilities – capital                       | Liabilities = Asset + capital      | Capital = Asset – Liabilities                       |
| Wages and salary is debited to:  | Trading account                       | P/L Account  | Profit and loss appropriations account              | Balance sheet                      | Trading account                                     |
| Land & building is a .....   | Fixed asset                           | Current asset  | Fictitious asset                                    | Intangible asset                   | Fixed asset   |
| Which of the following account will have credit balance?                     | Bank over draft                       | Carriage inwards                                     | Prepaid expenses                                    | Bills receivable                   | Bank over draft                                     |
| Assets acquired for long use in the business are called .....                | Fixed assets                          | Current assets                                       | Fictitious asset                                    | Liquid asset                       | Fixed assets  |
| Assets acquired for short term use in the business are called.....           | Fixed assets                          | Current assets                                       | Fictitious assets                                   | Liquid assets                      | Current assets                                      |

|  |  |   |                                       |                              |  |
|--|--|---|---------------------------------------|------------------------------|--|
| Which of the following transactions will result in inflow of funds?  | Issue of debentures  | Conversion of debentures into equity shares       | Redemption of long term loan          | Creation of General Reserve  | Issue of debentures  |
| Which of the following transactions will result in outflow of funds?   | Issue of debentures  | Conversion of debentures into equity shares       | Redemption of long term loan          | Creation of General Reserve  | Redemption of long term loan                                 |
| The analysis and interpretations of the financial statement will reveal ...  | the financial position & the profitability                   | Budget  | Sources of fund                       | Fund flow statement          | the financial position & the profitability                   |
| The process of explaining the meaning, significance and relationship between two financial factors is called ...   | Summarisation  | Analysis  | Interpretation                        | Reporting                    | Interpretation   |
| Increase in working capital is _____   | Sources of Fund  | Uses of fund                                      | source of cash                        | uses of cash                 | Sources of Fund  |
| EBIT stands for  | Earnings before Interest and Tax                             | Earnings before Income and Tax                    | Expenses before Interest and Tax      | Equity before Income and Tax | Earnings before Interest and Tax                             |
| Which of the following is not one the underlying principles of the corporate governance Combined Code of Practice? | acceptability  | openness  | integrity                             | accountability               | acceptability  |
| External audit of the accounts of a limited company is required  | because it is demanded by the company's bankers              | to detect fraud                                   | at the discretion of the shareholders | by the Companies Act 2006    | by the Companies Act 2006                                    |
| Directors' responsibilities are unlikely to include  | a duty to keep proper accounting records                     | a duty to propose high dividends for shareholders | a duty of care                        | a fiduciary duty             | a duty to propose high dividends for shareholders            |
| A company may become insolvent if it   | cannot pay creditors in full after realisation of its assets | cannot meet its budgeted level of profit          | has negative working capital          | makes a loss                 | cannot pay creditors in full after realisation of its assets |



|   |  |   |   |  |   |
|---|--|---|---|--|---|
| Which one of these is not a mechanism for ensuring good corporate governance?   | Requiring periodic reports by directors to shareholders on governance issues and practices | Ensuring the topic is an explicit part of the responsibilities of each director | Publishing a statement of corporate responsibility principles | Requiring certain actions to be approved by shareholders | Publishing a statement of corporate responsibility principles |
| Effective tool of excellent corporate governance corporation are  | Board of directors   | Common stock shareholders   | Top executive officers  | Lenders  | Board of directors  |
| A letter from the _____ of the business to the share holder which usually takes credit for good news and bad news or some other things beyond management control. | Union  | Governmnet  | Employees   | Chief Executive  | Chief Executive   |
| A financial hisory that extend back beyond the years included int the primary financial statement is _____  | Promotinal Materials   | Segment information   | Historical summary  | Profiles   | Historical summary  |
| Most companies uses their annual financial report as an _____   | Promotional Material   | Segment Information   | Profile Information   | History  | Promotional Material  |
| Standard on Auditing specified under Section _____ of the Act.  | Sec 142 (10)   | Sec 142 (12)  | Sec 143 (10)  | Sec 143 (12)   | Sec 143 (10)  |
| _____ is the distribution or transmitted of statistical or other data to end users.   | Electronic Dissemination   | Auditor Report  | Financial Statement   | employee Stoc options scheme                             | Electronic Dissemination                                      |
| Electronic copy publication is _____  | Year book  | Monthly review  | CD Rom  | Pocket Book  | CD Rom  |
| Hardcopy publications is _____  | Periodical   | CD ROM  | Web page  | PDF  | Periodical  |

|  |                      |                      |                 |               |                      |
|--|----------------------|----------------------|-----------------|---------------|----------------------|
| _____ provides the framework for attaining a company objectives, it encompasses practically every sphere of management, from action plan and internal controls to performance management and corporate disclosure. | Corporate objectives | Corporate Governance | Auditors Report | Balance Sheet | Corporate Governance |
|--|----------------------|----------------------|-----------------|---------------|----------------------|



**UNIT-III**

**SYLLABUS**

**Financial Analysis – I:** Common-Size Analysis (Vertical and Horizontal), Year-to-Year Change Analysis, Ratio Analysis - Liquidity of Short-Term Assets, Current Assets, Current Liabilities, and the Operating Cycle, Cash - Marketable Securities - Receivables - Inventories - Prepayments - Other Current Assets - Current Liabilities, Current Assets Compared with Current Liabilities, Working Capital - Current Ratio - Acid-Test Ratio

**FINANCIAL STATEMENT ANALYSIS:**

The term Financial Statement refer to a package of statements such as Balance Sheet, Income Statement, Statement of retained earnings, Funds Flow Statement, Cash Flow statement. The Balance Sheet and Income statements are traditionally viewed, others are prepared to supplement them.

**DEFINITION**

**According to American Institute of Certified Public Accounts (AICPA):**

“Financial Statements reflect a combination of recorded facts, accounting principles and personnel judgments”

**NATURE OF FINANCIAL STATEMENTS :**

Recording of facts

Accounting Principles

Personnel Judgments

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**TOOLS OF FINANCIAL STATEMENT ANALYSIS:**

Comparative Statements - a) Comparative Income Statement

b) Comparative Balance Sheet

Common Size Statements - a) Common Size Income Statement

b) Common Size Balance Sheet

Trend Analysis, Ratio Analysis, Funds Flow Statement Cash Flow Statement

**TYPES OF FINANCIAL ANALYSIS**

Financial Analysis can be classified into different categories depending upon

(i) The materials used and (ii) The modus operandi of analysis

**ON THE BASIS OF MATERIAL USED:** According to this basis financial analysis can be of two types.

(i) **External Analysis:**

This analysis is done by those who are outsiders for the business. The term outsiders includes investors, credit agencies, government and other creditors who have no access to the internal records of the company.

(ii) **Internal Analysis:**

This analysis is done by persons who have access to the books of account and other information related to the business. On the basis of modus operandi. According to this, financial analysis can also be two types.

**i) Horizontal analysis:**

In case of this type of analysis, financial statements for a number of years are reviewed and analyzed. The current year's figures are compared with the standard or base year. The analysis statement usually contains figures for two or more years and the changes are shown recording each item from the base year usually in the form of percentage. Such an analysis gives the management considerable insight into levels and areas of strength and weakness. Since this type of analysis is based on the data from year to year rather than on the date, it is also termed as Dynamic Analysis.

**(ii) Vertical analysis:**

In case of this type of analysis a study is made of the quantitative relationship of the various terms in the financial statements on a particular date. For example, the ratios of different items of costs for a particular period may be calculated with the sales for that period such an analysis is useful in comparing the performance of several companies in the same group, or divisions or departments in the same company.

**TECHNIQUES OF FINANCIAL ANALYSIS**

A financial analyst can adopt one or more of the following techniques/tools of financial analysis.

**1. Comparative Financial Statements:**

Comparative financial statements are those statements which have been designed in a way so as to provide time perspective to the consideration of various elements of financial position embodied in such statements. In these statements figures for two or more periods are placed side by side to facilitate comparison. Both the income statement and Balance Sheet can be prepared in the form of Comparative Financial Statements.

**Comparative Income Statement:**

The Income statement discloses net profit or Net Loss on account of operations. A comparative Income Statement will show the absolute figures for two or more periods, the absolute change from one period to another and if desired the change in terms of percentages. Since, the figures for two or more period are shown side by side, the reader can quickly ascertain whether sales have increased or decreased, whether cost of sales has increased or decreased etc. Thus, only a reading of data included in Comparative Income Statements will be helpful in deriving meaningful conclusions.

**Comparative Balance Sheet:** Comparative Balance Sheet as on two or more different dates can be used for comparing assets and liabilities and finding out any increase or decrease in those items. Thus, while in a single Balance Sheet the emphasis is on present position, it is on change in the comparative Balance Sheet. Such a Balance sheet is very useful in studying the trends in an enterprise.

The preparation of comparative financial statements can be well understood with the help of the following illustration.

**ILLUSTRATION :** From the following Profit and Loss Accounts and the Balance Sheet of Swadeshi polytex Ltd. For the year ended 31<sup>st</sup> December, 2009 and 2010, you are required to prepare a comparative Income Statement and Comparative Balance Sheet.

**PROFIT AND LOSS ACCOUNT**

(In Lakhs of Rs.)

| Particular            | 2009 | 2010 | *Assets | 2009 | 2010  |
|-----------------------|------|------|---------|------|-------|
|                       | Rs.  | Rs.  |         | Rs.  | Rs.   |
| To Cost of Goods sold | 600  | 750  | By Net  | 800  | 1,000 |

**KARPAGAM ACADEMY OF HIGHER EDUCATION, COIMBATORE**

**Class: II BBA**

**Course Name: Financial Analysis and Reporting**

**Course Code: 18BAU403A UNIT: III - Financial Analysis - I**

**BATCH-2018-2021**

|                         |     |       |       |     |       |
|-------------------------|-----|-------|-------|-----|-------|
| To operating Expenses   |     |       | Sales |     |       |
| Administrative Expenses | 20  | 20    |       |     |       |
| Selling Expenses        | 30  | 40    |       |     |       |
| To Net Profit           | 150 | 190   |       |     |       |
|                         | 800 | 1,000 |       | 800 | 1,000 |

**BALANCE SHEET AS ON 31<sup>ST</sup> DECEMBER**

(In Lakhs of Rs.)

| Liabilities        | 2009 | 2010 | Assets    | 2009 | 2010 |
|--------------------|------|------|-----------|------|------|
|                    | Rs.  | Rs.  |           | Rs.  | Rs.  |
| Bills Payable      | 50   | 75   | Cash      | 100  | 140  |
| Sundry Creditors   | 150  | 200  | Debtors   | 200  | 300  |
| Tax Payable 6%     | 100  | 150  | Stock     | 200  | 300  |
| Debentures 6%      | 100  | 150  | Land      | 100  | 100  |
| Preference Capital | 300  | 300  | Building  | 300  | 270  |
| Equity Capital     | 400  | 400  | Plant     | 300  | 270  |
| Reserves           | 200  | 245  | Furniture | 100  | 140  |
|                    | 1300 | 1520 |           | 1300 | 1520 |

**SOLUTION:**

**Swadeshi Polytex Limited  
COMPARATIVE INCOME STATEMENT  
FOR THE YEARS ENDED 31<sup>ST</sup> DECEMBER AND 2010**

(In Lakhs of Rs.)

| Particulars             | 2009 | 2010 | Absolute increase or decrease in 2010 | Percentage increase or decrease in 2010 |
|-------------------------|------|------|---------------------------------------|---|
| Net Sales               | 800  | 1000 | +200                                  | +25                                     |
| Cost of Goods Sold      | 600  | 750  | +150                                  | +25                                     |
| Gross Profit            | 200  | 350  | +50                                   | +25                                     |
| Operating Expenses      | 20   | 20   | -                                     | -                                       |
| Administration Expenses |      |      |                                       |   |
| Selling Expenses        | 30   | 40   | +10                                   | +33.33                                  |
| Total Operating         | 50   | 60   | 10                                    | +20                                     |



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**BATCH-2018-2021**

|                  |     |     |     |        |
|------------------|-----|-----|-----|--------|
| Expenses         |     |     |     |        |
| Operating Profit | 150 | 190 | +40 | +26.67 |

**Swadeshi Polytex Limited**  
**COMPARATIVE BALANCE SHEET**  
**AS ON 31<sup>ST</sup> DECEMBER, 1987, 1988**

Figures in lakhs of rupees

| Assets                    | 2009 | 2010 | Absolute<br>increase or<br>decrease during<br>1988 | Percentage<br>increase (+) or<br>decrease (-)<br>during 1988 |
|---------------------------|------|------|--|--|
| Current Assets:           |      |      |  |  |
| Cash                      | 100  | 140  | 40   | +40  |
| Debtors                   | 200  | 300  | 100  | +50  |
| Stock                     | 200  | 300  | 100  | +50  |
| Total Current Assets      | 500  | 740  | 240  | +50  |
| Fixed Assets:             |      |      |  |  |
| Land                      | 100  | 100  | -  | -  |
| Building                  | 300  | 270  | -30  | -10%   |
| Plant                     | 300  | 270  | -30  | -10%   |
| Furniture                 | 100  | 140  | +40  | +40%   |
| Total Fixed Assets        | 800  | 780  | -20  | -2.5%  |
| Total Assets              | 1300 | 1520 | 220  | +17%   |
| Liabilities &<br>Capital: |      |      |  |  |

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**BATCH-2018-2021**

|                               |      |      |      |         |
|-------------------------------|------|------|------|---------|
| Current Liabilities           |      |      |      |         |
| Bills Payable                 | 50   | 75   | +25  | +50%    |
| Sundry Creditors              | 150  | 200  | +50  | +33.33% |
| Tax Payable                   | 100  | 150  | +50  | +50%    |
| Total Current Liabilities     | 300  | 425  | +125 | +41.66% |
| Long-term Liabilities :       |      |      |      |         |
| 6% Debentures                 | 100  | 150  | +50  | +50%    |
| Total Liabilities             | 400  | 575  | +175 | +43.75% |
| Capital & Reserves            |      |      |      |         |
| 6% Pre. Capital               | 300  | 300  | -    | -       |
| Equity Capital                | 400  | 400  | -    | -       |
| Reserves                      | 200  | 245  | 45   | 22.5    |
| Total Shareholders' Funds     | 900  | 945  | 45   | 5%      |
| Total Liabilities and Capital | 1300 | 1520 | 220  | 17%     |

2. Common – size Financial Statements:

**KARPAGAM ACADEMY OF HIGHER EDUCATION, COIMBATORE**

**Class: II BBA**

**Course Name: Financial Analysis and Reporting**

**Course Code: 18BAU403A UNIT: III - Financial Analysis - I**

**BATCH-2018-2021**

Common – size Financial Statements are those in which figures reported are converted into percentages to some common base. In the Income Statement that sale figure is assumed to be 100 and all figures are expressed as a percentage of this total.

**Illustration:** Prepare a Common – size Income Statement & Common-size Balance Sheet of Swadeshi Polytex Ltd., for the years ended 31<sup>st</sup> December, 2009 & 2010

**SOLUTION:**

**Swadeshi Polytex Limited**

**COMMON – SIZE INCOME STATEMENT**

**FOR THE YEARS ENDED 31<sup>ST</sup> DECEMBER 2009 AND 2010**

(Figures in Percentage)

|                          | 2009  | 2010 |
|--------------------------|-------|------|
| Net Sales                | 100   | 100  |
| Cost of Goods Sold       | 75    | 75   |
| Gross Profit             | 25    | 25   |
| Opening Expenses:        |       |      |
| Administration Expenses  | 2.50  | 2    |
| Selling Expenses         | 3.75  | 4    |
| Total Operating Expenses | 6.25  | 6    |
| Operating Profit         | 18.75 | 19   |

Interpretation:

The above statement shows that though in absolute terms, the cost of goods sold has gone up, the percentage of its cost to sales remains constant at 75%, this is the reason why the Gross Profit continues at 25% of sales. Similarly, in absolute terms the amount of administration expenses remains the same but as a percentage to sales it has come down by 5%. Selling expenses have increased by 25%. This all leads to net increase in net profit by 25% (i.e., from 18.75% to 19%)

### **3. Trend Percentage:**

Trend Percentages are immensely helpful in making a comparative study of the Financial statements for several years. The method of calculating trend percentages involves the calculation of percentage relationship that each item bears to the same item in the base year. Any year may be taken as base year. It is usually the earliest year. Any intervening year may also be taken as the base year. Each item of base year is taken as 100 and on that basis the percentages for each of the years are calculated. These percentages can also be taken as Index Numbers showing relative changes in the financial data resulting with the passage of time.

The method of trend percentages is useful analytical device for the management since by substitution percentages for large amounts, the brevity and readability are achieved. However, trend percentages are not calculated for all of the items in the financial statements. They are usually calculated only for major items since the purpose is to highlight important changes.

Besides, Fund flow Analysis, Cash Flow Analysis and Ratio Analysis are the other tools of Financial Analysis which have been discussed in detail as separate chapters.

## **RATIO ANALYSIS**

### **INTRODUCTION**

Of all the tools of financial analysis available with a financial analyst the most important and the most widely used tool is ratio analysis. Simply stated ratio analysis is an analysis of financial statements done with the help of ratios. A ratio expresses the relationship that exists between two numbers and in financial statement analysis a ratio shows the relationship between two interrelated accounting figures. Both the accounting figures may be taken from the balance sheet and the resulting ratio is called a balance sheet ratio or both the figures may be taken from profit and loss account when the resulting ratio is called as profit and loss account ratio and composite ratio is that ratio which is calculated by taking one figure from profit and loss account and the other figure from balance sheet.

To evaluate the financial performance of a company, the financial ratios are used as a very sophisticated tool. But, the type of analysis varies according to the specific interests of the party involved. Trade creditors are interested primarily in the liquidity of a firm. Their claims are short term, and the ability of a firm to pay these claims is best judged by means of a thorough analysis of its liquidity. The claims of bondholders, on the other hand, are long term. Accordingly, they are more interested in the cash-flow ability of the company to service debt over the long run. The bondholder may evaluate this ability by analyzing the capital structure of the firm, the major sources and uses of funds, its profitability over time, and projections of future profitability.

Investors in a company's common stock are concerned principally with present and expected future earnings and the stability of these earnings about a trend, as well as their covariance with the earnings of other companies. As a result, investors might concentrate their analysis on a company's profitability. They would be concerned with its financial condition insofar as it affects the ability of the company to pay dividends and to avoid bankruptcy. In order to bargain more effectively for outside funds, the management of a firm should be interested in all aspects of financial analysis that outside suppliers of capital use in evaluating the firm. Management also employs financial analysis for purposes of internal control. In particular, it is concerned with profitability on investment in the various assets of the company and in the efficiency of asset management.

### **IMPORTANCE OF RATIO ANALYSIS**

The inter relationship that exists among the current items appeared in the financial statements, are revealed by accounting ratios. Ratio analysis of a firm's financial statements is of interest to a number of parties, mainly, shareholders, creditors, financial executives etc. Shareholders are interested with earning capacity of the firm: creditors are interested in knowing the ability of firm to meet its financial obligations ; and financial executives are concerned with evolving analytical tools that will measure and compare costs, efficiency, liquidity and profitability with a view to making intelligent decisions.

The importance of ratio analysis are discussed below, in brief:

#### **Aid to Measure General Efficiency**

Ratios enable the mass of accounting data to be summarized and simplified. They act as an index of the efficiency of the enterprise. As such they serve as an instrument of management control.

### **Aid to Measure Financial Solvency**

Ratios are useful tools in the hands of management and other concerned to evaluate the firms performance over a period of time by comparing the present ratio with the past ones. They point out firm's liquidity position to meet its short term obligations and long term solvency.

### **Aid in Forecasting and Planning**

Ratio analysis is an invaluable aid to management in the discharge of its basic function such as planning, forecasting, control etc. The ratios that are derived after analyzing and scrutinizing the past result, help the management to prepare budgets to formulate policies and to prepare the future plan of action etc.

### **Facilitate Decision-making**

It throws light on the degree of efficiency of the management and utilization of the assets and that is why it is called surveyor of efficiency. They help management in decision-making.

### **Aid in Corrective Action**

Ratio analysis provides inter firm comparison. They highlight the factors associated with successful and unsuccessful firms. If comparison shows an unfavorable variance, corrective actions can be initiated. Thus, it helps the management to take corrective action.

### **Aid in Intra Firm Comparison**

Intra firm comparisons are facilitated. It is an instrument for diagnosis of financial health of an enterprise. It facilitates the management to know whether the firm's financial position is improving or deteriorating by setting a trend with the help of ratios.

**Acts as a Good Communication :** Ratios are an effective means of communication and play a vital role in informing parties. The communications by the use of simplified and summarized ratios are more easy and understandable

### **Evaluation of Efficiency**

Ratio analysis is an effective instrument which, when properly used, is useful to assess important characteristics of business – liquidity, solvency, profitability etc. A study of these aspects may enable conclusions to be drawn relating to capabilities of business.

### **Effective Tool**

Ratio analysis helps in making effective control of the business – measuring performance, control of cost etc. Effective control is the keynote of better management. Ratio ensures secrecy.. Figures in the absolute forms, shown in the financial statements are neither significant nor able to be compared. In fact, they are dump. But ratios have power to speak.

### **USE OF FINANCIAL RATIOS**

For analysing the financial condition and performance of a company, the financial analyst needs certain yardsticks. The yardstick frequently used is a ratio, or index, relating two pieces of financial data to each other. Analysis and interpretation of various ratios should give experienced, skilled analysts a better understanding of the financial condition and performance of the firm than they would obtain from analysis of the financial data alone.

The analysis of financial ratios involves two types of comparison. First, the analyst can compare a present ratio with past and expected future ratios for the same company. The current ratio (the ratio of current assets to current liabilities) for the present year end could be compared with the current ratio for the preceding year end. When financial ratios are arrayed on a spreadsheet over



a period of years, the analyst can study the composition of change and determine whether there has been an improvement or deterioration in the financial condition and performance over time. The above is termed as trend analysis. Financial ratios also can be computed for projected, or pro forma, statements and compared with present and past ratios. In the comparison over time, it is best to compare not only financial ratios but also the few figures.

The second method of comparison involves comparing the ratios of one firm with those of similar firms or with industry averages at the same point in time. Such a comparison gives insight into the relative financial condition and performance of the firm. Sometimes a company will not fit neatly into an industry category. In such situations, one should try to develop a set, albeit usually small, of peer firms for comparison purposes.

## **TYPES OF RATIOS**

### **CAPITAL STRUCTURE OR LEVERAGE RATIOS**

Financial strength indicates the soundness of the financial resources of an organisation to perform its operations in the long run. The parties associated with the organisation are interested in knowing the financial strength of the organisation. Financial strength is directly associated with the operational ability of the organisation and its efficient management of resources. The financial strength analysis can be made with the help of the following ratios:

1. Debt-Equity Ratio
2. Capital Gearing Ratio
3. Financial Leverage
4. Proprietary Ratio and Interest Coverage

### **1. Debt-Equity Ratio**

The debt-equity ratio is determined to ascertain the soundness of the long-term financial policies of the company. This ratio indicates the proportion between the shareholders' funds (i.e. tangible net-worth) and the total borrowed funds. Ideal ratio is 1. In other words, the investor may take debt equity ratio as quite satisfactory if shareholders' funds are equal to borrowed funds. However, creditors would prefer a low debt-equity ratio as they are much concerned about the security of their investment. This ratio can be calculated by dividing the total debt by shareholders' equity. For the purpose of calculation of this ratio, the term shareholders' equity includes share capital, reserves and surplus and borrowed funds which includes both long-term funds and short-term funds.

$$\text{Debt – Equity Ratio} = \text{Debt} / \text{Equity}$$

A high ratio indicates that the claims of creditors are higher as compared to owners' funds and a low debt-equity ratio may result in a higher claim of equity.

### **2. Capital Gearing Ratio**

This ratio establishes the relationship between the fixed interest-bearing securities and equity shares of a company.

It is calculated as follows:

$$\text{Capital Gearing Ratio} = \frac{\text{Fixed Interest-bearing securities}}{\text{Equity Shareholders' Funds}}$$

Fixed-interest bearing securities carry with them the fixed rate of dividend or interest and include preference share capital and debentures. A firm is said to be highly geared if the lion's share of the total capital is in the form of fixed interest-bearing securities or this ratio is more than one. If this ratio is less than one, it is said to be low geared. If it is exactly one, it is evenly geared. This ratio must be carefully planned as it affects the firm's capacity to maintain a uniform dividend policy during difficult trading periods that may occur. Too much capital should not be raised by way of debentures, because debentures do not share in business losses.

### **3. Financial Leverage Ratio**

Financial leverage results from the presence of fixed financial charges in the firm's income stream. These fixed charges do not vary with the earnings before interest and tax (EBIT) or operating profits. They have to be paid regardless of the amount of earnings before interest and taxes available to pay them. After paying them, the operating profits (EBIT) belong to the ordinary shareholders. Financial leverage is concerned with the effects of changes in earnings before interest and taxes on the earnings available to equity holders. It is defined as the ability of a firm to use fixed financial charges to magnify the effects of changes in EBIT on the firm's earning per share. Financial leverage and trading on equity are synonymous terms. The EBIT is calculated by adding back the interest (interest on loan capital + interest on long term loans + interest on other loans) and taxes to the amount of net profit. Financial leverage ratio is calculated by dividing EBIT by EBT (earnings before tax). Neither a very high leverage nor a very low leverage represents a sound picture.  $(EBIT \div EBT)$ .

#### **4. Proprietary Ratio**

This ratio establishes the relationship between the proprietors' funds and the total tangible assets.

The general financial strength of a firm can be understood from this ratio. The ratio is of particular importance to the creditors who can find out the proportion of shareholders' funds in the capital assets employed in the business. A high ratio shows that a concern is less dependent on outside funds for capital. A high ratio suggests sound financial strength of a firm due to greater margin of owners' funds against outside sources of finance and a greater margin of safety for the creditors. A low ratio indicates a small amount of owners' funds to finance total assets and more dependence on outside funds for working capital. In the form of formula this ratio can be expressed as:-

$$\text{Proprietary Ratio} = \frac{\text{Net Worth}}{\text{Total Assets}}$$

#### **5. Interest Coverage Ratio**

This ratio measures the debt servicing capacity of a firm in so far as fixed interest on long-term loan is concerned. It is determined by dividing the operating profits or earnings before interest and taxes (EBIT) by the fixed interest charges on loans. Thus,

$$\text{Interest Coverage} = \frac{\text{EBIT}}{\text{Interest}}$$

It should be noted that this ratio uses the concept of net profits before taxes because interest is tax-deductible so that tax is calculated after paying interest on long-term loans. This ratio, as the name suggests, shows how many times the interest charges are covered by the EBIT out of which they will be paid. In other words, it indicates the extent to which a fall in EBIT is tolerable in the sense that the ability of the firm to service its debts would not be adversely affected. From the point of view of creditors, the larger the coverage, the greater the ability of the firm to handle fixed-charge liabilities and the more assured the payment of interest to the creditors. However, too high a ratio may imply unused debt capacity. In contrast, a low ratio is danger signal that the firm is using excessive debt and does not have the ability to offer assured payment of interest to the creditors.

### **FIXED ASSETS ANALYSIS**

The successful operation of a business generally requires some assets of fixed character. These assets are used primarily in producing goods and in operating the business. With the help of these, raw materials are converted into finished products. Fixed assets are not meant for sale and are kept as a rule permanently in the business in order to carry on day-to-day operations.

Analysis of fixed assets is very important from investors' point of view because investors are more concerned with long term assets. Fixed assets are property of non-current nature which are acquired to provide facilities to carry on business. They include land, building, equipment, furniture, etc. They are generally shown in balance sheet by aggregating them into groups of gross block as reduced by the accumulated amount of depreciation till date. Investment in fixed assets is of a permanent nature and therefore should be financed by owners' funds (permanent

sources of funds). The owners' funds should be sufficient to provide for fixed assets. Fixed assets are generally financed by owners' equity and long-term borrowings. The long-term borrowings are in the form of long-term loans and of almost permanent nature. Under such a situation it becomes more or less irrelevant to relate the fixed assets with only the owners' equity. Therefore, the analysis of the source of financing of fixed assets has been done with the help of the following ratios:-

1. Fixed Assets to Net Worth
2. Fixed Assets to Long-term Funds

### **1. Fixed Assets to Net Worth**

In the words of Anil B.Roy Choudhary, "this ratio indicates the relationship between Net Worth (i.e. shareholders' funds) and investments in net fixed assets (i.e. Gross Block minus depreciation)".

The higher the ratio the lesser would be the protection to creditors. If the ratio is less than 1, it indicates that the net worth exceeds fixed assets. It will further indicate that the working capital is partly financed by shareholders' funds. If the ratio exceeds 1, it would mean that part of the fixed assets has been provided by creditors. The formula for derivation of this ratio is:-

$$\text{Fixed Assets to Net Worth Ratio} = \frac{\text{Net Fixed Assets}}{\text{Net Worth}}$$

## **2. Fixed Assets to Long-term Funds**

This ratio establishes the relationship between the fixed assets and long-term funds and it is obtained by the formula:

$$\text{FIXED ASSET RATIO} = \frac{\text{Fixed Assets}}{\text{Long-term Funds}}$$

The ratio should be less than one. If it is less than one, it shows that a part of the working capital has been financed through long-term funds. This is desirable because a part of working capital termed as “core working capital” is more or less of a fixed nature. The ideal ratio is 0.67.

If this ratio is more than one, it indicates that a part of current liability is invested in long-term assets. This is a dangerous position. Fixed assets include “net fixed assets” i.e. original cost less depreciation to date and trade investments including shares in subsidiaries. Long-term funds include share capital, reserves and long-term borrowings.

## **ANALYSIS OF TURNOVER (OR) ANALYSIS OF EFFICIENCY**

Turnover ratios also referred to as Activity Ratios are concerned with measuring the efficiency in asset management. Sometimes, these ratios are also called as efficiency ratios or asset utilisation ratios. The efficiency with which the assets are used would be reflected in the speed and rapidity with which assets are converted into sales. The greater the rate of turnover or conversion, the more efficient the utilisation/management, other things being equal. For this reason such ratios are also designated as turnover ratios. Turnover is the primary mode for measuring the extent of efficient employment of assets by relating the assets to sales. An activity ratio may, therefore, be defined as a test of the relationship between sales (more appropriately with cost of sales) and the various assets of

a firm. Depending upon the various types of assets, there are various types of activity ratios. Some of the more widely used turnover ratios are:-

1. Fixed Assets Turnover Ratio
2. Current Assets Turnover Ratio
3. Working Assets Turnover Ratio
4. Inventory (or stock) Turnover Ratio
5. Debtors Turnover Ratio
6. Creditors Turnover Ratio

### **1. Fixed Assets Turnover Ratio**

The Fixed Assets Turnover Ratio measures the efficiency with which the firm is utilising its investment in fixed assets, such as land, building, plant and machinery, furniture, etc. It also indicates the adequacy of sales in relation to investment in fixed assets. The fixed assets turnover ratio is sales divided by the net fixed assets (i.e., the depreciated value of fixed assets).

$$\text{Fixed Assets Turnover Ratio} = \frac{\text{Sales}}{\text{Net Fixed Assets}}$$

The turnover of fixed assets can provide a good indicator for judging the efficiency with which fixed assets are utilised in the firm. A high fixed assets turnover ratio indicates efficient utilisation of fixed assets in generating operating revenue. A low ratio signifies idle capacity, inefficient utilisation and management of fixed assets.



## **2. Current Assets Turnover Ratio**

The current assets turnover ratio ascertains the efficiency with which current assets are used in a business. Professor Guthmann observes that “current assets turnover is to give an overall impression of how rapidly the total investment in current assets is being turned”. This ratio is strongly associated with efficient utilisation of costs, receivables and inventory. A higher value of this ratio indicates greater circulation of current assets while a low ratio indicates a stagnation of the flow of current assets. The formula for the computation of current assets turnover ratio is:

$$\text{Current Assets Turnover Ratio} = \frac{\text{Sales}}{\text{Current Assets}}$$

## **3. Working Capital Turnover Ratio**

This ratio shows the number of times working capital is turned-over in a stated period. Working capital turnover ratio reflects the extent to which a business is operating on a small amount of working capital in relation to sales. The ratio is calculated by the following formula:-

$$\text{Working Capital Turnover Ratio} = \frac{\text{Sales}}{\text{Net Working Capital}}$$

The higher the ratio, the lower is the investment in working capital and greater are the profits. However, a very high turnover of working capital is a sign of over trading and may put the firm into financial difficulties. On the other hand, a low working capital turnover ratio indicates that working capital is not efficiently utilised.

#### **4. Inventory Turnover Ratio**

The inventory turnover ratio, also known as stock turnover ratio normally establishes the relationship between cost of goods sold and average inventory. This ratio indicates whether investment in inventory is within proper limit or not. In the words of S.C.Kuchal, “this relationship expresses the frequency with which average level of inventory investment is turned over through operations”. The formula for the computation of this ratio may be expressed thus:

$$\text{Inventory Turnover Ratio} = \frac{\text{Cost of Goods Sold}}{\text{Average Inventory}}$$

In general, a high inventory turnover ratio is better than a low ratio. A high ratio implies good inventory management. A very high ratio indicates under-investment in, or very low level of inventory which results in the firm being out of stock and incurring high stock-out cost. A very low inventory turnover ratio is dangerous. It signifies excessive inventory or over-investment in inventory. A very low ratio may be the results of inferior quality goods, over-valuation of closing inventory, stock of unsaleable/obsolete goods.

### **5. Debtors Turnover Ratio and Collection Period**

One of the major activity ratios is the receivables or debtors turnover ratio. Allied and closely related to this is the average collection period. It shows how quickly receivables or debtors are converted into cash. In other words, the debtors turnover ratio is a test of the liquidity of the debtors of a firm. The liquidity of a firm's receivables can be examined in two ways: (i) debtors/receivables turnover and (ii) average collection period. The debtors turnover shows the relationship between credit sales and debtors of a firm. Thus,

$$\text{Debtors Turnover Ratio} = \frac{\text{Net Credit Sales}}{\text{Average Debtors}}$$

Net credit sales consists of gross credit sales minus returns if any, from the customers. Average debtors is the simple average of debtors at the beginning and at the end of the year.

The second type of ratio measuring the liquidity of a firm's debtors is the average collection period. This ratio is, in fact, interrelated with and dependent upon, the receivables turnover ratio. It is calculated by dividing the days in a year by the debtors turnover. Thus,

$$\text{Average Collection Period} = \frac{\text{Days in year}}{\text{Debtors turnover}}$$

This ratio indicates the speed with which debtors/accounts receivables are being collected. The higher the turnover ratio and shorter the average collection period, the better the trade credit

management and better the liquidity of debtors. On the other hand, low turnover ratio and long collection period reflects that payments by debtors are delayed. In general, short collection period (high turnover ratio) is preferable.

### **6. Creditors' Turnover Ratio and Debt Payment Period**

Creditors' turnover ratio indicates the speed with which the payments for credit purchases are made to the creditors. This ratio can be computed as follows:-

$$\text{Creditors' Turnover Ratio} = \frac{\text{Average Accounts Payable}}{\text{Net Credit Purchases}}$$

The term accounts payable include trade creditors and bills payable. A high ratio indicates that creditors are not paid in time while a low ratio gives an idea that the business is not taking full advantage of credit period allowed by the creditors.

Sometimes, it is also required to calculate the average payment period or average age of payables or debt period enjoyed to indicate the speed with which payments for credit purchases are made to creditors. It is calculated as:

$$\text{Average age of payables} = \frac{\text{Days in a year}}{\text{Creditors' Turnover Ratio}}$$

Both the creditors' turnover ratio and the debt payment period enjoyed ratio indicate about the promptness or otherwise in making payment for credit purchases. A higher creditors' turnover ratio or lower credit period enjoyed ratio signifies that the creditors are being paid promptly.

### **ANALYSIS OF LIQUIDITY POSITION**

The liquidity ratios measure the ability of a firm to meet its short-term obligations and reflect the short-term financial strength/solvency of a firm. The term liquidity is described as convertibility of assets ultimately into cash in the course of normal business operations and the maintenance of a regular cash flow. A sound liquid position is of primary concern to management from the point of view of meeting current liabilities as and when they mature as well as for assuring continuity of operations. Liquidity position of a firm depends upon the amount invested in current assets and the nature of current assets. The under mentioned ratios are used to measure the liquidity position:-

1. Current Ratio
2. Liquid (or) Quick Ratio
3. Cash to Working Capital Ratio

### **1. Current Ratio**

The most widely used measure of liquid position of an enterprise is the current ratio, i.e., the ratio of the firm's current assets to current liabilities. It is calculated by dividing current assets by current liabilities:

$$\text{Current Ratio} = \frac{\text{Current Assets}}{\text{Current Liabilities}}$$

The current assets of a firm represent those assets which can be in the ordinary course of business, converted into cash within a short period of time, normally not exceeding one year and include cash and bank balance, marketable securities, inventory of raw materials, semi-finished (work-in-progress) and finished goods, debtors net of provision for bad and doubtful debts, bills receivable and pre-paid expenses. The current liabilities defined as liabilities which are short-term maturing obligations to be met, as originally contemplated, within a year, consist of trade creditors, bills payable, bank credit, provision for taxation, dividends payable and outstanding

expenses. N.L.Hingorani and others observe: “Current Ratio is a tool for measuring the short-term stability or ability of the company to carry on its day-to-day work and meet the short-term commitments earlier”. Generally 2:1 is considered ideal for a concern i.e., current assets should be twice of the current liabilities. If the current assets are two times of the current liabilities, there will be no adverse effect on business operations when the payment of current liabilities is made. If the ratio is less than 2, difficulty may be experienced in the payment of current liabilities and day-to-day operations of the business may suffer. If the ratio is higher than 2, it is very comfortable for the creditors but, for the concern, it indicates idle funds and lack of enthusiasm for work.

## **2. Liquid (or) Quick Ratio**

Liquid (or) Quick ratio is a measurement of a firm’s ability to convert its current assets quickly into cash in order to meet its current liabilities. It is a measure of judging the immediate ability of the firm to pay-off its current obligations. It is calculated by dividing the quick assets by current liabilities:

Quick Assets

Liquid Ratio = -----

Current Liabilities

The term quick assets refers to current assets which can be converted into cash immediately or at a short notice without diminution of value. Thus quick assets consists of cash, marketable securities and accounts receivable. Inventories are excluded from quick assets because they are slower to convert into cash and generally exhibit more uncertainty as to the conversion price.

This ratio provides a more stringent test of solvency. 1:1 ratio is considered ideal ratio for a firm because it is wise to keep the liquid assets atleast equal to the current liabilities at all times.

**3. Cash to Working Capital Ratio:** Efficient management of the inflow and outflow of cash plays a crucial role in the overall performance of a business. Cash is the most liquid form of assets which safeguards the security interest of a business. Cash including bank balances plays a vital role in the total net working capital. The ratio of cash to working capital signifies the proportion of cash to the total net working capital and can be calculated by dividing the cash including bank balance by the working capital. Thus,



Cash

Cash to Working Capital Ratio = -----

Working Capital

Cash is not an end in itself, it is a means to achieve the end. Therefore, only a required amount of cash is necessary to meet day-to-day operations. A higher proportion of cash may lead to shrinkage of profits due to idleness of resources of a firm.

### **Questions**

1. State the meaning of Ratio analysis.
2. Give any two examples of Liquidity ratios.
3. State the meaning of Comparative Statements.
4. State the meaning of Common size analysis.
5. State the concept of current asset?
6. What is comparative statement?
7. List out any four features of common size statement.
8. How financial statements are varies by Type of Industry?
9. Write about graphing financial information.
10. What is mean by Financial Ratios?
11. Write the advantage of financial ratios.

**Karpagam Academy of Higher Education**  
**Department of Management**  
**Financial Analysis and Reporting - 18BAU403A**  
**II BBA - Unit - III**

| Question  | Option - I                        | Option - II                                     | Option - III                                       | Option - IV   | Answer   |
|---|-----------------------------------|---|--|---|--|
| In lease system, interest is calculated on  | Cash down payment                 | Cash price outstanding                          | Hire purchase price                                | first instalment                                    | Cash price outstanding                             |
| If cash discount is offered to customers, then which of the following would increase?                         | Sales                             | Debtors   | Debt collection period                             | Creditors   | Sales  |
| Which of the following is true?   | Retained earnings are cost free   | External Equity is cheaper than Internal Equity | Retained Earnings are cheaper than External Equity | Retained Earnings are costlier than External Equity | Retained Earnings are cheaper than External Equity |
| Inventory Turnover measures the relationship of inven-tory with:  | Average Sales                     | Cost of Goods Sold                              | Total Purchases                                    | Total Assets  | Cost of Goods Sold                                 |
| Which of the following is not a standard method of inventory valuation?                                       | First in First out                | Standard Cost                                   | Average Pricing                                    | Realizable Value                                    | Average Pricing                                    |
| A short-term lease which is often cancellable is known as   | Finance Lease                     | Net Lease                                       | Operating Lease                                    | Leverage Lease                                      | Operating Lease                                    |
| If the sales of the firm are 60,00,000 and the average debtors are 15,00,000 then the receivables turnover is | 4 times                           | 25%   | 400%   | 0.25 times  | 4 times  |
| General Profitability ratios are based on   | Investments                       | Sales   | Expenses   | Purchases   | Sales  |
| Inventory is generally valued as lower of   | Market Price and Replacement Cost | Cost and Net Realizable Value                   | Cost and Sales Value                               | Sales Value and Profit                              | Cost and Net Realizable Value                      |
| Under the provisions of AS-19 'Leases', a leased asset is shown in the balance sheet of                       | Manufacturer                      | Lessor  | Lessee   | Financing bank                                      | Lessee   |
| If a company sells its receivable to another party to raise funds, it is known as                             | Securitization                    | Factoring                                       | Pledging   | Budgeting   | Factoring  |
| Prepaid insurance given in trial balance will appear in _____   | Trading a/c                       | Profit & Loss a/c                               | Balance sheet                                      | Bank a/c  | Balance sheet                                      |

|   |  |   |  |   |  |
|---|--|---|--|---|--|
| Which of the following is not included in cost of inventory?                                      | Purchase cost                                      | Transport in Cost   | Import Duty  | Selling Costs   | Selling Costs  |
| A lease which is generally not cancellable and covers full economic life of the asset is known as | Sale and leaseback                                 | Operating Lease   | Finance Lease  | Economic Lease  | Finance Lease  |
| Receivables Management deals with   | Receipts of raw materials                          | Debtors collection  | Creditors Management                                 | Inventory Management  | Debtors collection                                   |
| Depreciation is charged to which one of the asset _____   | Land   | Machinery   | Sundry debtors                                       | Investments   | Machinery  |
| One difference between Operating and Financial lease is:  | There is often an option to buy in operating lease | There is often a call option in financial lease                               | An operating lease is generally cancellable by lease | A financial lease is generally cancellable by lease   | An operating lease is generally cancellable by lease |
| Which of the following is related to Receivables Management?                                      | Cash Budget  | Economic Order Quantity   | Ageing schedule                                      | Factoring   | Ageing schedule                                      |
| Which Accounting Standard is a deal with Intangible Assets?                                       | AS - 3   | AS - 6  | AS - 26  | AS - 11   | AS - 26  |
| Income tax paid is appeared in _____  | Trading a/c  | Profit & Loss a/c   | Balance sheet  | Trial balance   | Profit & Loss a/c                                    |
| Which of the following regarding retained earnings is false?                                      | Retained earnings is increased by net income       | Retained earnings is a component of stockholders' equity on the balance sheet | Retained earnings is an asset on the balance sheet   | Retained earnings represents earning not distributed to stockholders in the form of dividends | Retained earnings is an asset on the balance sheet   |
| Which of the following accounts normally has a debit balance?                                     | Unearned Revenue                                   | Retained Earnings   | Rent expense   | Sales Revenue   | Retained Earnings                                    |
| Goodwill is _____   | Current account                                    | Fictitious asset  | Tangible asset                                       | Intangible asset  | Intangible asset                                     |
| Accounts receivable normally has _____ Balance  | Credit   | Debit   | Favorable  | Negative  | Debit  |
| Bills receivable is a _____   | Tangible asset                                     | Intangible asset  | Fixed asset  | Current asset   | Current asset  |
| _____ is the major source of revenue of any business.   | Investment   | Advances  | Loan   | Sales   | Sales  |

|   |  |  |   |   |   |
|---|--|--|---|---|---|
| _____ refers the amount invested by the owner into business.                            | Loan   | Advance  | Capital   | Prepaid expences                                    | Capital   |
| Aseets having definite shape and physical existensce are called.....                    | Tangible asset                                     | Intangible asset                                 | Wasting asset                                       | Fictitious asset                                    | Tangible asset                                      |
| Assets which get exhausted to the extent of extraction are called .....                 | Tangible asset                                     | Intangible asset                                 | Wasting asset                                       | Fictitious asset                                    | Wasting asset                                       |
| _____ is an example for fictitious asset.   | Machinery  | Stock  | Patent  | Preliminary expenses                                | Preliminary expenses                                |
| The receivables turnover ratio is defined as:   | sales divided by receivables;                      | receivables divided by sales;                    | receivables divided by one days' sales;             | receivables plus bad debt allowances.               | sales divided by receivables;                       |
| 221. In ABC inventory management system, class A items may require                      | Higher Safety Stock                                | Frequent Deliveries                              | Periodic Inventory system                           | Updating of inventory records                       | Higher Safety Stock                                 |
| EOQ is the quantity that minimizes  | Total Ordering Cost                                | Total Inventory Cost                             | Total Interest Cost                                 | Safety Stock Level                                  | Total Ordering Cost                                 |
| Inventory is generally valued as lower of   | Market Price and Replacement Cost                  | Cost and Net Realizable Value                    | Cost and Sales Value                                | Sales Value and Profit                              | Cost and Net Realizable Value                       |
| What is Economic Order Quantity?  | Cost of an Order                                   | Cost of Stock                                    | Reorder level                                       | Optimum order size.                                 | Optimum order size.                                 |
| A short-term lease which is often cancellable is known as                               | Finance Lease                                      | Net Lease  | Operating Lease                                     | Leverage Lease                                      | Operating Lease                                     |
| Which of the following is not a usual type of lease arrangement?                        | Sale & leaseback                                   | Goods on Approval                                | Leverage Lease                                      | Direct Lease  | Goods on Approval                                   |
| Under the provisions of AS-19 'Leases', a leased asset is shown is the balance sheet of | Manufacturer                                       | Lessor   | Lessee  | Financing bank                                      | Lessee  |
| Lease which includes a third party (a lender) is known as                               | Sale and leaseback                                 | Direct Lease                                     | Inverse Lease                                       | Leveraged Lease                                     | Leveraged Lease                                     |
| One difference between Operating and Financial lease is:                                | There is often an option to buy in operating lease | There is often a call option in financial lease. | An operating lease is generally cancelable by lease | A financial lease in generally cancelable by lease. | An operating lease is generally cancelable by lease |

|   |  |  |   |   |   |
|---|--|--|---|---|---|
| From the point of view of the lessee, a lease is a:   | Working capital decision                       | Financing decision                             | Buy or make decision                                  | Investment decision                                 | Financing decision                                  |
| For a lesser, a lease is a  | Investment decision                            | Financing decision                             | Dividend decision                                     | Working capital decision                            | Investment decision                                 |
| Which of the following is not true for a "Lease decision for the lessee"?   | Helps in project selection                     | Helps in project financing                     | Helps in project location                             | Helps in Working capital decision                   | Helps in project financing                          |
| Which of the following statements is correct?   | A Higher Receivable Turnover is not desirable, | Interest Coverage Ratio depends upon Tax Rate, | Increase in Net Profit Ratio means increase in Sales, | Lower Debt-Equity Ratio means lower Financial Risk. | Lower Debt-Equity Ratio means lower Financial Risk. |
| Which of the following is not a technique of receivables Management?  | Funds Flow Analysis                            | Ageing Schedule                                | Days sales outstanding                                | Collection Matrix                                   | Funds Flow Analysis                                 |
| If the closing balance of receivables is less than the opening balance for a month then which one is true out of  | Collections>Current Purchases                  | Collections>Current Sales                      | Collections<Current Purchases                         | Collections < Current Sales.                        | Collections>Current Sales                           |
| Securitization is related to conversion of  | Receivables                                    | Stock  | Investments   | Creditors   | Receivables   |
| 80% of sales of 10,00,000 of a firm are on credit. It has a Receivable Turnover of 8 What is the Average collection period (360 days a year) and Average Debtors of the firm? | 45 days and 1,00,000                           | 360 days and 1,00,000                          | 45 days and 8,00,000                                  | 360 days and 1,25,000                               | 45 days and 1,00,000                                |
| If a company sells its receivable to another party to raise funds, it is known as   | Securitization                                 | Factoring                                      | Pledging  | None of the above                                   | Factoring   |
| If the sales of the firm are . 60,00,000 and the average debtors are . 15,00,000 then the receivables turnover is   | 4 times  | 25%  | 400%  | 0.25 times  | 4 times   |
| Intangible assets usually fall in the category of:  | Current assets                                 | Fixed assets                                   | Semi fixed assets                                     | Current Liability                                   | Fixed assets  |
| An example of fixed asset is  | Live stock                                     | Value stock                                    | Income stock  | Depreciation expenses                               | Live stock  |

|   |  |   |   |  |  |
|---|--|---|---|--|--|
| In depreciation calculation, the useful life of a fixed asset is:   | a certain figure                           | an estimate   | a predetermined figure for all fixed assets       | Actual life                                      | an estimate                                      |
| Depreciable amount + Residual value of a fixed asset =?   | Depreciation expenses                      | Accumulated depreciation                              | Cost of the fixed asset                           | Future economic benefits of a fixed asset        | Cost of the fixed asset                          |
| Cost of a fixed asset – Accumulated depreciation expenses of the fixed asset=?  | Book value of a fixed asset                | Market value of a fixed asset                         | Historical cost of a fixed asset                  | Recoverable amount of a fixed asset              | Book value of a fixed asset                      |
| Which of the following fixed assets is not depreciated in the ordinary circumstances?   | Plant and machinery                        | Building  | Land  | Equipments                                       | Land   |
| Under which method of depreciation the amount of depreciation expenses remains constant throughout the useful life of a fixed asset | Reducing balance method                    | Unit of activity method                               | Straight line method                              | Annuity Method                                   | Straight line method                             |
| Which of the following is related to Receivables Management?  | Cash Budget                                | Economic Order Quantity                               | Ageing schedule                                   | Fund flow Analysis                               | Ageing schedule                                  |
| Which of the following is not true for a "Lease decision for the lessee?  | Helps in project selection                 | Helps in project financing                            | Helps in project location                         | Helps in Working capital decision                | Helps in project financing                       |
| One advantage of a financial lease is that  | it has a shorter maturity than term loans. | it never appears as a liability on the balance sheet. | it eliminate the needs to make periodic payments. | it provides a way to indirectly depreciate land. | it provides a way to indirectly depreciate land. |



**Karpagam Academy of Higher Education**  
**Department of Management**  
**Financial Analysis and Reporting - 18BAU403A**  
**II BBA - Unit - IV**

| <b>Question</b>   | <b>Option - I</b>                              | <b>Option - II</b>            | <b>Option - III</b>                  | <b>Option - IV</b>             | <b>Answer</b>                        |
|---|--|-------------------------------|--------------------------------------|--------------------------------|--------------------------------------|
| In Current Ratio, Current Assets are compared with:   | Current Profit                                 | Current Liabilities           | Fixed Assets                         | Equity Share Capital           | Current Liabilities                  |
| _____analysis is useful in comparing performance of several companies in the same group, or division or department of the same company. | Vertical analysis                              | Horizontal analysis           | External analysis                    | Internal Analysis              | Vertical analysis                    |
| In Ratio Analysis, the term Capital Employed refers to  | Equity Share Capital                           | Net worth                     | Shareholders' Funds                  | Net worth +Total Debt          | Net worth +Total Debt                |
| A Current Ratio of Less than One means:   | Current Liabilities < Current Assets           | Fixed Assets > Current Assets | Current Assets < Current Liabilities | Share Capital > Current Assets | Current Assets < Current Liabilities |
| Common size income statements make it easier to compare firms_____.   | That use different inventory valuation methods | in different industries       | with different degree of leverage    | of different sizes             | of different sizes                   |
| Which among the following is an example for horizontal analysis?  | Comparative balance sheet                      | Ratio Analysis                | common size statements               | Extra Value Analysis           | Comparative balance sheet            |
| In Net Profit Ratio, the denominator is   | Net Purchases                                  | Net Sales                     | Credit Sales                         | Cost of goods sold             | Net Sales                            |
| Which of the following helps analysing return to equity Shareholders?   | Return on Assets                               | Earnings Per Share            | Net Profit Ratio                     | Return on Investment           | Earnings Per Share                   |
| The annual reports are presented in the form of chart is called as  | Accounting                                     | auditing                      | graphing                             | disclosing                     | graphing                             |
| In Current Ratio, Current Liabilities are compared with:  | Current Profit                                 | Current Assets                | Fixed Assets                         | Equity Share Capital           | Current Assets                       |
| Inventory Turnover measures the relationship of inven-tory with:  | Average Sales                                  | Cost of Goods Sold            | Total Purchases                      | Total Assets                   | Cost of Goods Sold                   |
| Return on Assets and Return on Investment Ratios be-long to:  | Liquidity Ratios                               | Profitability Ratios          | Solvency Ratios                      | Turnover                       | Profitability Ratios                 |



|  |                                   |   |                                   |  |   |
|--|-----------------------------------|---|-----------------------------------|--|---|
| Common size financial statements make it easier to compare firm's _____.                         | of different sizes                | in different industries                                 | with different degree of leverage | that use different inventory valuation methods | of different sizes                                      |
| Total asset turnover, receivables turnover and inventory turnover ratios measure:                | Liquidity                         | profitability   | efficiency                        | debt   | efficiency  |
| The term 'EVA' is used for:  | Extra Value Analysis              | Economic Value Added                                    | Expected Value Analysis           | Engineering Value Analysis                     | Economic Value Added                                    |
| What does Debt-Equity Ratio help to study?   | Solvency                          | Liquidity   | Profitability                     | Turnover                                       | Solvency  |
| In Inventory Turnover calculation, what is taken in the numerator?                               | Sales                             | Cost of Goods Sold                                      | Opening Stock                     | Closing Stock                                  | Cost of Goods Sold                                      |
| Common size balance sheets make it easier to compare firms _____.                                | with different degree of leverage | of different sizes                                      | in different industries           | that use different inventory valuation methods | of different sizes                                      |
| Identify the item that is not taken into account in computing the current ratio.                 | Bank overdraft                    | Bank  | Stock                             | Cash   | Bank overdraft  |
| Recording of capital contributed by the owner as liability ensures the adherence of principle of | Consistency                       | going concern   | Separate entity                   | Materiality                                    | Separate entity   |
| The sale of inventory on account will cause the quick ratio to                                   | Decrease                          | Increase  | Not change                        | Become zero                                    | Increase  |
| Price-earning ratio is equal to market price per equity share divided by ____                    | Earning per share                 | Current assets  | Current liabilities               | Liquid assets                                  | Earning per share                                       |
| Return on total assets ratio is equal to _____ divided by total asset                            | Current liabilities               | Net income before preference dividend and interest paid | Current assets                    | Earning per share                              | Net income before preference dividend and interest paid |
| In Net Profit Ratio, the denominator is  | Net Purchases                     | Net Sales   | Credit Sales                      | Cost of goods sold                             | Net Sales   |
| The stock turnover ratio is ____   | Financial ratio                   | Activity ratio  | Solvency ratio                    | Profitability ratio                            | Activity ratio  |

|  |   |  |  |                                      |   |
|--|---|--|--|--------------------------------------|---|
| The stock turnover ratio may be calculated as _____  | Cost of goods sold / Average stock                | Turnover at cost / stock at cost             | Turnover at selling price / Stock at selling price | Turnover at Cost/ Average Stock      | Cost of goods sold / Average stock                |
| In the debt equity ratio, external equity refers to  | Only Debentures                                   | Only current liabilities                     | Debentures and current liability                   | Reserves                             | Debentures and current liability                  |
| The days' sales in inventory ratio formula uses which of the following:                        | Current year sales                                | Beginning inventory                          | Prior year sales                                   | Ending inventory                     | Ending inventory                                  |
| While calculating Gross Profit ratio _____   | Closing stock is deducted from cost of goods sold | Closing stock is added to cost of goods sold | Closing stock is ignored                           | Opening stock is ignored             | Closing stock is deducted from cost of goods sold |
| There is deterioration in the management of working capital of XYZ Ltd. What does it refer to? | That the Capital Employed has reduced             | That the Profitability has gone up           | That debtors collection period has increased       | That Sales has decreased             | That debtors collection period has increased      |
| Which of the following does not help to increase Current Ratio?                                | Issue of Debentures to buy Stock                  | Issue of Debentures to pay Creditors         | Sale of Investment to pay Creditors                | Avail Bank Overdraft to buy Machine. | Avail Bank Overdraft to buy Machine.              |
| Debt to Total Assets Ratio can be improved by:   | Borrowing More                                    | Issue of Debentures                          | Issue of Equity Shares                             | Redemption of Debt                   | Redemption of Debt                                |
| Ratio of Net Income to Number of Equity Shares known as:                                       | Price Earnings Ratio                              | Net Profit Ratio                             | Earnings per Share                                 | Dividend per Share                   | Earnings per Share                                |
| In the debt equity ratio, external equity refers to  | Only Debentures                                   | Only current liabilities                     | Debentures and current liability                   | Reserves                             | Debentures and current liability                  |
| The financial information is presented in the form of graph is _____                           | Presenting data                                   | graphing of financial information            | giving data  | accounting                           | graphing of financial information                 |
| Suppliers and Creditors of a firm are interested in _____                                      | Profitability Position                            | Liquidity Position                           | Market Share Position                              | Debt Position                        | Liquidity Position                                |
| An association of cement manufacturers is an example of–                                       | Diagonal combination                              | Vertical combination                         | Horizontal combination                             | Lateral combination                  | Horizontal combination                            |

|  |   |   |   |  |   |
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| Which of the following statements is correct?  | A Higher Receivable Turnover is not desirable                         | Interest Coverage Ratio depends upon Tax Rate           | Increase in Net Profit Ratio means increase in Sales  | Lower Debt-Equity Ratio means lower Financial Risk | Lower Debt-Equity Ratio means lower Financial Risk                    |
| Return on Assets and Return on Investment Ratios be-long to:   | Liquidity Ratios  | Profitability Ratios                                    | Solvency Ratios                                       | Turnover   | Profitability Ratios  |
| The assets of a business can be classified as  | Only fixed assets   | Only current assets                                     | Fixed and current assets                              | Fixed asset or Current Asset                       | Fixed and current assets  |
| Ratio Analysis can be used to study liquidity, turnover, profitability, etc. of a firm. What does Debt-Equity Ratio help to study? | Solvency  | Liquidity   | Profitability   | Turnover   | Solvency  |
| Current assets does not include :  | Cash  | Stock   | Debtors   | Furniture  | Furniture   |
| Which one of the following is shown first when the assets are arranged in the order of their liquidity?                            | Cash in hand  | Debtors   | Investment  | Bills receivable                                   | Cash in hand  |
| Which of the following statements are true?  | Vertical Analysis is also termed as dynamic analysis.                 | Horizontal analysis is also termed as dynamic analysis. | Static Analysis                                       | long-term financial planning                       | Horizontal analysis is also termed as dynamic analysis.               |
| Which of the following statements are true about Horizontal Analysis?  | It do not examines the periodical trend                               | It is useful for long-term analysis.                    | It is useful for Short –term planning.                | It is useful for Short-term analysis.              | It is useful for long-term analysis.                                  |
| Which of the following statements are true?  | Comparative financial statement is an example of horizontal analysis. | Trend Analysis is an example of vertical analysis.      | Vertical Analysis is also termed as dynamic analysis. | Revenue has no impact on sahares holders equity    | Comparative financial statement is an example of horizontal analysis. |
| A technique uses in comparative analysis of financial statement is   | graphical analysis  | preference analysis                                     | common size analysis                                  | returning analysis                                 | common size analysis  |
| A techniques uses to identify financial statements trends are included   | Average Analysis  | percent change analysis                                 | returning ratios analysis                             | Static Analysis                                    | percent change analysis   |

|  |   |  |                                       |  |  |
|--|---|--|---------------------------------------|--|--|
| Revenue _____  | causes a decrease in shareholder's equity | causes a decrease or an increase in shareholder's equity | has no impact on shareholder's equity | causes an increase in shareholders' equity | causes an increase in shareholders' equity |
| The process of comparing various financial factors of a company over a period of time is known as ...  | Inter-firm comparison                     | Ratio Analysis   | Intra-firm comparison                 | Inter-industry comparison                  | Intra-firm comparison                      |
| Which technique used for figures of two or more periods are placed side by side to facilitate easy and meaningful comparisons?   | Comparative statement                     | Common-size statement                                    | Trend Analysis                        | Ratio Analysis                             | Comparative statement                      |
| _____ measure the earning ability of a firm.   | Profitability ratios                      | Cash flow ratios   | Ratio Analysis                        | Static Analysis                            | Profitability ratios                       |
| _____ of the firm are primarily interested in the liquidity ratios of the firm as they want to know how promptly or readily the term can meet its current liabilities. | Short-term creditors                      | Long term Creditors                                      | Short term Debtors                    | Long Term Debtors                          | Short-term creditors                       |
| Current Ratio is equal to _____  | Current Liability/ Current Asset          | Current assets / Net Profit                              | Current Assets / Current Liabilities  | Net Profit/ Current Asset                  | Current Assets / Current Liabilities       |
| An ideal acid test ratio is said to be _____   | 1:1                                       | 1<n  | 1<n                                   | 0  | 1:1  |
| Net Profit Margin Ratio:   | Gross Profit / Net Sales x100             | Net Profit / Net Sales x100                              | Net Profit / Gross Profit x100        | Net Profit / Gross Profit                  | Net Profit / Net Sales x100                |
| _____measures the profit available to the equity share holders on a per share basis  | Number of Ordinary Per share              | Price per share  | Ratio Analysis                        | Earning per Share Ratio                    | Earning per Share Ratio                    |
| _____ ratio is also known as the investment turnover ratio   | Investment Turnover Ratio                 | Fixed Assets Turnover Ratio                              | Debtors Turnover Ratio                | Inventory Turnover Ratio                   | Fixed Assets Turnover Ratio                |
| _____is the ability of the firm to meet its current obligations as they fall due   | Liquidity                                 | Creditors  | Profitability                         | Debtors                                    | Liquidity                                  |

|                            |                           |                    |                   |                    |                           |
|----------------------------|---------------------------|--------------------|-------------------|--------------------|---------------------------|
| Net Profit Ratio Signifies | Operational Profitability | Liquidity Position | Big-term Solvency | Profit for Lenders | Operational Profitability |
|----------------------------|---------------------------|--------------------|-------------------|--------------------|---------------------------|

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**UNIT-V**

**SYLLABUS**

**The Users of Financial Statements:** Financial Ratios as perceived by commercial loan department : Most significant ratios and their primary measure, ratios appearing most frequently in loan agreements. Financial ratios as perceived by corporate controllers: Most significant ratios and their primary measure, key financial ratios included as corporate objectives, Financial ratios as perceived by certified public accountants, Financial ratios as perceived as by chartered financial analysts, Financial ratios used in annual reports.

**FINANCIAL STATEMENT**

Financial Statement prepared by the Companies are used by different categories of individuals, corporates in the sense relevant to them. The most common users to the financial statements are listed below:

- Management of the Company
- Investors
- Customers
- Competitors
- Government and Government Agencies
- Employees
- Investment Analysts
- Lenders, Rating Agency, Suppliers

### 1 – Management of the Company

The management of the Company is the first and foremost user of the financial statements. Although, they are the ones who prepare the financial statements the board and the management as a whole need to refer to them while considering the progress and growth of the Company. The management of the Company looks at the financial statement from the perspective of liquidity, profitability, cash flows, assets and liabilities, cash balances, fund requirements, debt to be paid, project financing and various other day to day operational activity. Simply put, management of the Company needs the financial statements to make decisions about the business.

### 2 – Investors

Investors are the owners of the Company, they would like to understand keep update with the financial performance of the Company. They would like to take the decision based on the financial statement whether they need to keep invested or move out of the Company based on its performance.

### 3 – Customers

Customers need to view the financial statements of the Company from which they are procuring goods or services. Big clients would like to have a long-term partnership or contracts with the Company thus they would like to work with a Company which is financially stable. Further, a financially strong Company can provide its customers with credit sales and can deliver products and services at some discount than the market.



**4 – Competitors**

Competitors would like to know the financial status of the competing Company. They would like to maintain the competitive edge on their competitors and hence, would like to know the financial health of the other Company. Further, they could decide to change their strategy looking at the statements.

**5 – Government and Government Agencies**

Government agencies like the Income-tax department, the sales tax department would like to go through the Company's financial statements to keep a check if the Company paid appropriate taxes. They would like to do future tax predictions based on the performance of the Company and industry practices.

**6 – Employees**

Employees look at the financial statement of the Company from different perspectives. They would like to know if the Company is doing as their bonus and increments depend on the financial performance of the Company. Also, they would look to have a deep understanding of the business and the current industry situation which will be available in the financial statements. The Company may choose to involve employees in decision making hence, it would like the employees to know and understand the financials of the Company.

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**7 – Investment Analysts**

Investment analysts keep a close eye on the financial statements of the Company. They have good industry knowledge and be updated about how the Company is performing. Based on their analysis from the financial statements, the investment analysts make the decision whether to recommend the stock of the Company to their clients or not.

**8 – Lenders**

lenders like traditional banks, financial institutions, creditors would like to check the ability of the Company to pay the debt. Thus, they go through the financial statements of the Company and see if they would provide a loan.

**9 – Rating Agency**

A credit rating agency reviews the financial statement of the Company to give credit rating to the debt instruments of the Company. The issuing Company has to provide all information to the credit rating agency so as to get a rating of the securities it is issuing to raise funds. The investors of these securities can make an informed decision once a rating agency has provided a rating which is obviously based on the financials of the Company.

**10 – Suppliers**

Suppliers like the customers would like to deal with the Companies which has good financial health. Thus, they are also users of financial statements and make decisions to provide credit to the Company.

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**FINANCIAL RATIOS BY PERCEIVED BY COMMERCIAL LOAN DEPARTMENTS -  
FINANCIAL REPORTING AND ANALYSIS**

Financial ratios can be used by a commercial loan department to aid the loan officers in deciding whether to grant a commercial loan and in maintaining control of a loan once it is granted. In order to gain insights into how commercial loan departments view financial ratios, a questionnaire was sent to the commercial loan departments of the 100 largest banks in the United States. Usable responses were received from 44% of them.

A list of 59 financial ratios was drawn from financial literature, textbooks, and published industry data for this study. The study set three objectives:

1. the significance of each ratio, in the opinion of commercial loan officers,
2. how frequently each ratio is included in loan agreements,
3. what a specific financial ratio primarily measures, in the opinion of commercial loan officers.

For the primary measure, the choices were liquidity, long-term debt-paying ability, profitability, or other. Figure lists the ratios included in this study.

**RATIOS RATED BY COMMERCIAL LOAN OFFICERS**

| Ratio  | Ratio  |
|--|--|
| Cash ratio                                       | Sales/fixed assets                             |
| Accounts receivable turnover in days             | Sales/working capital                          |
| Accounts receivable turnover—times per year      | Sales/net worth                                |
| Days' sales in receivables                       | Cash/sales                                     |
| Quick ratio                                      | Quick assets/sales                             |
| Inventory turnover in days                       | Current assets/sales                           |
| Inventory turnover—times per year                | Return on assets:                              |
| Days' sales in inventory                         | before interest and tax                        |
| Current debt/inventory                           | before tax                                     |
| Inventory/current assets                         | after tax                                      |
| Inventory/working capital                        | Return on operating assets                     |
| Current ratio                                    | Return on total invested:                      |
| Inventory/current assets                         | before tax                                     |
| Inventory/working capital                        | after tax                                      |
| Current ratio                                    | Return on equity:                              |
| Net fixed assets/tangible net worth              | before tax                                     |
| Cash/total assets                                | after tax                                      |
| Quick assets/total assets                        | Net profit margin:                             |
| Current assets/total assets                      | before tax                                     |
| Retained earnings/total assets                   | after tax                                      |
| Debt/equity ratio                                | Retained earnings/net income                   |
| Total debt as a % of net working capital         | Cash flow/current maturities of long-term debt |
| Total debt/total assets                          | Cash flow/total debt                           |
| Short-term debt as a % of total invested capital | Times interest earned                          |
| Long-term debt as a % of total invested capital  | Fixed charge coverage                          |
| Funded debt/working capital                      | Degree of operating leverage                   |
| Total equity/total assets                        | Degree of financial leverage                   |
| Fixed assets/equity                              | Earnings per share                             |
| Common equity as a % of total invested capital   | Book value per share                           |
| Current debt/net worth                           | Dividend payout ratio                          |
| Net worth at market value/total liabilities      | Dividend yield                                 |
| Total asset turnover                             | Price/earnings ratio                           |
| Sales/operating assets                           | Stock price as a % of book value               |

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### **MOST SIGNIFICANT RATIOS AND THEIR PRIMARY MEASURE**

Figure displays the ten financial ratios given the highest significance rating by the commercial loan officers, as well as the primary measure of these ratios. The highest rating is a 9, and the lowest rating is a 0.

Most of the ratios given a high significance rating were regarded primarily as measures of liquidity or debt. Only two of the top ten ratios measure profitability, five measure debt, and three measure liquidity. The two profitability ratios were two different computations of the net profit margin:

1. net profit margin after tax and
2. net profit margin before tax.

Two of the top three ratios were measures of debt, and the other was a measure of liquidity. The debt / equity ratio was given the highest significance rating, with the current ratio second highest. We can assume that the financial ratios rated most significant by commercial loan officers would have the greatest influence on a loan decision.

### **Ratios Appearing Most Frequently in Loan Agreements**

A commercial bank may elect to include a ratio as part of a loan agreement. This would be a way of using ratios to control an outstanding loan. Figure contains a list of the ten financial ratios that appear most frequently in loan agreements, along with an indication of what each ratio primarily measures. For the two ratios that do not have a primary measure indicated, there was no majority opinion as to what the ratio primarily measured. Six of the ratios that appear most frequently in loan agreements primarily measure debt, two primarily measure liquidity, and none primarily measure profitability.

**KARPAGAM ACADEMY OF HIGHER EDUCATION, COIMBATORE**

**Class: II BBA**

**Course Name: Financial Analysis and Reporting**

**Course Code: 18BAU403A UNIT: V- The Users of Financial Statement**

**BATCH-2018-2021**

The two top ratios, debt / equity and current ratio, were given the highest significance rating. The dividend payout ratio was the third most likely ratio to appear in loan agreements, but it was not rated as a highly significant ratio. Logically, this ratio appears in loan agreements as a means of controlling outflow of cash for dividends.

**COMMERCIAL LOAN DEPARTMENTS**

| Ratio  | Significance Rating | Primary Measure |
|--|---------------------|-----------------|
| Debt/equity                                    | 8.71                | Debt            |
| Current ratio                                  | 8.25                | Liquidity       |
| Cash flow/current maturities of long-term debt | 8.08                | Debt            |
| Fixed charge coverage                          | 7.58                | Debt            |
| Net profit margin after tax                    | 7.56                | Profitability   |
| Times interest earned                          | 7.50                | Debt            |
| Net profit margin before tax                   | 7.43                | Profitability   |
| Degree of financial leverage                   | 7.33                | Debt            |
| Inventory turnover in days                     | 7.25                | Liquidity       |
| Accounts receivable turnover in days           | 7.08                | Liquidity       |

**COMMERCIAL LOAN DEPARTMENTS**

| Ratio   | Percentage of Banks<br>Including Ratio in<br>26% or More of Their<br>Loan Agreements | Primary<br>Measure |
|---|--|--------------------|
| Debt/equity                                       | 92.5   | Debt               |
| Current ratio                                     | 90.0   | Liquidity          |
| Dividend payout ratio                             | 70.0   | *                  |
| Cash flow/current maturities of<br>long-term debt | 60.3   | Debt               |
| Fixed charge coverage                             | 55.2   | Debt               |
| Times interest earned                             | 52.6   | Debt               |
| Degree of financial leverage                      | 44.7   | Debt               |
| Equity/assets                                     | 41.0   | *                  |
| Cash flow/total debt                              | 36.1   | Debt               |
| Quick ratio                                       | 33.3   | Liquidity          |



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**FINANCIAL RATIOS AS PERCEIVED BY CORPORATE CONTROLLERS -  
FINANCIAL REPORTING AND ANALYSIS**

To get the views of corporate controllers on important issues relating to financial ratios, a questionnaire was sent to the controllers of the companies included in the Fortune 500 list of the largest industrials. The study excluded companies 100% owned or controlled by another firm. The survey received a usable response rate of 19.42%. The questionnaire used the same ratios used for the commercial loan department survey. Three objectives of this study were the determination of:

1. The significance of a specific ratio as perceived by controllers,
2. Which financial ratios are included as corporate objectives,
3. The primary measure of each ratio.

**MOST SIGNIFICANT RATIOS AND THEIR PRIMARY MEASURE**

Figure displays the ten financial ratios given the highest significance rating by the corporate controllers, along with the primary measure of these ratios. The highest rating is a 9 and the lowest is a 0.

The financial executives gave the profitability ratios the highest significance ratings. The highest rated debt ratio was debt / equity, while the highest rated liquidity ratio was the current ratio. In comparing the responses of the commercial loan officers and the controllers, the controllers rate the profitability ratios as having the highest significance, while the commercial loan officers rate the debt and liquidity ratios highest.



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**KEY FINANCIAL RATIOS INCLUDED AS CORPORATE OBJECTIVES**

Many firms have selected key financial ratios to be included as part of their corporate objectives.

The next section of the survey was designed to determine what ratios the firms used in their corporate objectives. Figure lists the ten ratios most likely to be included in corporate objectives according to the controllers. Nine of the ratios included in Figure

**Corporate Controllers**

| Ratio                                      | Significance<br>Rating | Primary<br>Measure |
|--|------------------------|--------------------|
| Earnings per share                         | 8.19                   | Profitability      |
| Return on equity after tax                 | 7.83                   | Profitability      |
| Net profit margin after tax                | 7.47                   | Profitability      |
| Debt/equity ratio                          | 7.46                   | Debt               |
| Net profit margin before tax               | 7.41                   | Profitability      |
| Return on total invested capital after tax | 7.20                   | Profitability      |
| Return on assets after tax                 | 6.97                   | Profitability      |
| Dividend payout ratio                      | 6.83                   | Other*             |
| Price/earnings ratio                       | 6.81                   | Other*             |
| Current ratio                              | 6.71                   | Liquidity          |

**RATIOS APPEARING IN CORPORATE OBJECTIVES AND THEIR PRIMARY MEASURES:**

| Ratio                                      | Percentage of Firms Indicating That the Ratio Was Included in Corporate Objectives | Primary Measure |
|--|--|-----------------|
| Earnings per share                         | 80.6   | Profitability   |
| Debt/equity ratio                          | 68.8   | Debt            |
| Return on equity after tax                 | 68.5   | Profitability   |
| Current ratio                              | 62.0   | Liquidity       |
| Net profit margin after tax                | 60.9   | Profitability   |
| Dividend payout ratio                      | 54.3   | Other           |
| Return on total invested capital after tax | 53.3   | Profitability   |
| Net profit margin before tax               | 52.2   | Profitability   |
| Accounts receivable turnover in days       | 47.3   | Liquidity       |
| Return on assets after tax                 | 47.3   | Profitability   |

were also included in Figure. One ratio, accounts receivable turnover in days, appears in the top ten ratios in relation to corporate objectives but not in the top ten significant ratios. One ratio, the price / earnings ratio, appears in the top ten ratios in relation to significance but not in the top ten ratios used for corporate objectives.

Logically, there would be a high correlation between the ratios rated as highly significant and those included in corporate objectives. The debt / equity ratio and the current ratio are rated higher on the objectives list than on the significance list. This makes sense since a firm has to have some balance in its objectives between liquidity, debt, and profitability.

### **FINANCIAL RATIOS AS PERCEIVED BY CERTIFIED PUBLIC ACCOUNTANTS - FINANCIAL REPORTING AND ANALYSIS**

A research study performed in 1984 dealt with financial ratios as perceived by certified public accountants (CPAs). A questionnaire was sent to one-third of the members of The Ohio Society of Certified Public Accountants who were registered as a partner in a CPA firm. A total of 495 questionnaires were sent and the usable response rate was 18.8%. This questionnaire used the same ratios as were used for the commercial loan department and corporate controllers. The specific objectives of this study were to determine the following from the view point of the CPA:

1. The specific financial ratios that CPAs view primarily as a measure of liquidity, debt, and profitability.
2. The relative importance of the financial ratios viewed as a measure of liquidity, debt, or profitability.

Figure displays the ten financial ratios given the highest significance rating by the CPAs and the primary measure of these ratios. The highest rating is a 9 and the lowest is a 0.

The CPAs gave the highest significance rating to two liquidity ratios—the current ratio and the accounts receivable turnover in days. The highest rated profitability ratio was after tax return on equity, and the highest rated debt ratio was debt / equity.

**CPAS MOST SIGNIFICANT RATIOS AND THEIR PRIMARY MEASURES**

| Ratio                                      | Significance Rating | Primary Measure |
|--|---------------------|-----------------|
| Current ratio                              | 7.10                | Liquidity       |
| Accounts receivable turnover in days       | 6.94                | Liquidity       |
| After-tax return on equity                 | 6.79                | Profitability   |
| Debt/equity ratio                          | 6.78                | Debt            |
| Quick ratio (acid test)                    | 6.77                | Liquidity       |
| Net profit margin after tax                | 6.67                | Profitability   |
| Net profit margin before tax               | 6.63                | Profitability   |
| Return on assets after tax                 | 6.39                | Profitability   |
| Return on total invested capital after tax | 6.30                | Profitability   |
| Inventory turnover in days                 | 6.09                | Liquidity       |

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**FINANCIAL RATIOS AS PERCEIVED BY CHARTERED FINANCIAL ANALYST -  
FINANCIAL REPORTING AND ANALYSIS**

Figure displays the ten financial ratios given the highest significance rating by chartered financial analysts (CFAs) and the primary measure of these ratios. Again, the highest rating is a 9 and the lowest rating is a 0.

The surveyed CFAs gave the highest significance ratings to profitability ratios, with the exception of the price / earnings ratio. Return on equity after tax received the highest significance by a wide margin. Four of the next five most significant ratios were also profitability ratios—earnings per share, net profit margin after tax, return on equity before tax, and net profit margin before tax.

The price / earnings ratio—categorized by the analysts as an “other” measure—received the second highest significance rating. CFAs apparently view profitability and what is being paid for those profits before turning to liquidity and debt.

***Chartered Financial Analysts***

**MOST SIGNIFICANT RATIOS AND THEIR PRIMARY MEASURES**

| Ratio                        | Significance Rating | Primary Measure |
|------------------------------|---------------------|-----------------|
| Return on equity after tax   | 8.21                | Profitability   |
| Price/earnings ratio         | 7.65                | *               |
| Earnings per share           | 7.58                | Profitability   |
| Net profit margin after tax  | 7.52                | Profitability   |
| Return on equity before tax  | 7.41                | Profitability   |
| Net profit margin before tax | 7.32                | Profitability   |
| Fixed charge coverage        | 7.22                | Debt            |
| Quick ratio (acid test)      | 7.10                | Liquidity       |
| Return on assets after tax   | 7.06                | Profitability   |
| Times interest earned        | 7.06                | Debt            |

The two highest rated debt ratios were fixed charge coverage and times interest earned, rated seventh and tenth, respectively. Both of these ratios indicate a firm's ability to carry debt. The highest rated debt ratio relating to the balance sheet was the debt / equity ratio, rated as the eleventh most significant. Surprisingly, more significance was placed on debt ratios relating to the ability to carry debt than on those relating to the ability to meet debt obligations.

The highest rated liquidity ratio was the acid-test ratio, rated eighth. The second highest liquidity ratio was the current ratio, rated twentieth.

### **FINANCIAL RATIOS USED IN ANNUAL REPORTS - FINANCIAL REPORTING AND ANALYSIS**

Financial ratios are used to interpret and explain financial statements. Used properly, they can be effective tools in evaluating a company's liquidity, debt position, and profitability. Probably no tool is as effective in evaluating where a company has been financially and projecting its financial future as the proper use of financial ratios.

A firm can use its annual report effectively to relate financial data by the use of financial ratios.

To determine how effectively firms use ratios to communicate financial data, the annual reports of 100 firms identified in the Fortune 500 industrial companies were reviewed. The 100 firms

represented the first 20 of each 100 in the Fortune 500 list. The objective of this research project

was to determine:

1. which financial ratios were frequently reported in annual reports,
2. where the ratios were disclosed in the annual reports,
3. what computational methodology was used to compute these ratios.

Figure indicates the ratios disclosed most frequently in the annual reports reviewed and the section of the annual report where the ratios were located. The locations were the president's letter, management discussion, management highlights, financial review, and financial summary.

In many cases, the same ratio was located in several sections, so the numbers under the sections in Figure do not add up to the total number of annual reports where the ratio was included.

Seven ratios appeared more than 50% of the time in one section or another. These ratios and the number of times found were earnings per share (100), dividends per share (98), book value per share (84), working capital (81), return on equity (62), profit margin



**KARPAGAM ACADEMY OF HIGHER EDUCATION, COIMBATORE**

**Class: II BBA**

**Course Name: Financial Analysis and Reporting**

**Course Code: 18BAU403A UNIT: V- The Users of Financial Statement**

**BATCH-2018-2021**

**RATIOS DISCLOSED MOST FREQUENTLY IN ANNUAL REPORTS\***

|                      | Number<br>Included | President's<br>Letter | Management<br>Discussion | Management<br>Highlights | Financial<br>Review | Financial<br>Summary |
|----------------------|--------------------|-----------------------|--------------------------|--------------------------|---------------------|----------------------|
| Earnings per share   | 100                | 66                    | 5                        | 98                       | 45                  | 93                   |
| Dividends per share  | 98                 | 53                    | 10                       | 85                       | 49                  | 88                   |
| Book value per share | 84                 | 10                    | 3                        | 53                       | 18                  | 63                   |
| Working capital      | 81                 | 1                     | 1                        | 50                       | 23                  | 67                   |
| Return on equity     | 62                 | 28                    | 3                        | 21                       | 23                  | 37                   |
| Profit margin        | 58                 | 10                    | 3                        | 21                       | 23                  | 35                   |
| Effective tax rate   | 50                 | 2                     | 1                        | 2                        | 46                  | 6                    |
| Current ratio        | 47                 | 3                     | 1                        | 16                       | 12                  | 34                   |
| Debt/capital         | 23                 | 9                     | 0                        | 4                        | 14                  | 23                   |
| Return on capital    | 21                 | 6                     | 2                        | 8                        | 8                   | 5                    |
| Debt/equity          | 19                 | 5                     | 0                        | 3                        | 8                   | 8                    |
| Return on assets     | 13                 | 4                     | 1                        | 2                        | 5                   | 10                   |
| Dividend payout      | 13                 | 3                     | 0                        | 0                        | 6                   | 6                    |
| Gross profit         | 12                 | 0                     | 1                        | 0                        | 11                  | 3                    |
| Pretax margin        | 10                 | 2                     | 0                        | 3                        | 6                   | 6                    |
| Total asset turnover | 7                  | 1                     | 0                        | 0                        | 4                   | 4                    |
| Price/earnings ratio | 7                  | 0                     | 0                        | 0                        | 1                   | 6                    |
| Operating margin     | 7                  | 1                     | 0                        | 2                        | 6                   | 1                    |
| Labor per hour       | 5                  | 0                     | 2                        | 2                        | 2                   | 2                    |

(58), and effective tax rate (50). The current ratio was found 47 times, and the next ratio in order of disclosure, the debt / capital ratio, appeared 23 times. From this listing, we can conclude that profitability ratios and ratios related to investing were the most popular. Figure excludes ratios not disclosed at least five times.

Logically, profitability ratios and ratios related to investing were the most popular for inclusion in the annual report. Including ratios related to investing in the annual report makes sense because one of the annual report's major objectives is to inform stockholders.

A review of the methodology used indicated that wide differences of opinion exist on how some of the ratios should be computed. This is especially true of the debt ratios. The two debt ratios most frequently disclosed were the debt / capital ratio and the debt / equity ratio. This book does not cover the debt / capital ratio. It is similar to the debt / equity ratio, except that the denominator includes sources of capital, in addition to stockholders' equity.

The annual reports disclosed the debt / capital ratio 23 times and used 11 different formulas. One firm used average balance sheet amounts between the beginning and the end of the year, while 22 firms used ending balance sheet figures. The debt / equity ratio was disclosed 19 times, and 6

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different formulas were used. All firms used the ending balance sheet accounts to compute the debt / equity ratio.

In general, no major effort is being made to explain financial results by the disclosure of financial ratios in annual reports. Several financial ratios that could be interpreted as important were not disclosed or were disclosed very infrequently. This is particularly important for ratios that cannot be reasonably computed by outsiders because of a lack of data such as accounts receivable turnover.

At present, no regulatory agency such as the SEC or the FASB accepts responsibility for determining either the content of financial ratios or the format of presentation for annual reports, except for the ratio earnings per share. Many practical and theoretical issues relate to the computation of financial ratios. As long as each firm can exercise its opinion as to the practical and theoretical issues, there will be a great divergence of opinion on how a particular ratio should be computed.

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**DEGREE OF CONSERVATISM AND QUALITY OF EARNINGS - FINANCIAL  
REPORTING AND ANALYSIS**

A review of financial statements, including the footnotes, indicates their conservatism in regard to accounting policies. Accounting policies that result in the slowest reporting of income are the most conservative. When a firm has conservative accounting policies, it is said that its earnings are of high quality. This section reviews a number of areas that often indicate a firm's degree of conservatism in reporting income.

**Inventory**

Under inflationary conditions, the matching of current cost against the current revenue results in the lowest income for a period of time. The LIFO inventory method follows this procedure.

FIFO, the least conservative method, uses the oldest costs and matches them against revenue.

Other inventory methods fall somewhere between the results of LIFO and FIFO.

For a construction firm that has long-term contracts, the two principal accounting methods that relate to inventory are the completed-contract method and the percentage - of completion method. The conservative completed-contract method recognizes all of the income when the

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contract is completed; the percentage-of-completion method recognizes income as work progresses on the contract.

### **Fixed Assets**

Two accounting decisions related to fixed assets can have a significant influence on income: the method of depreciation and the period of time selected to depreciate an asset.

The conservative methods, sum - of - the - years' - digits and declining - balance, recognize a large amount of depreciation in the early years of the asset's life. The straight - line method, the least conservative method, recognizes depreciation in equal amounts over each year of the asset's life.

Sometimes a material difference in the asset's life used for depreciation occurs between firms.

Comparing the lives used for depreciation for similar firms can be a clue as to how conservative the firms are in computing depreciation. The shorter the period of time used, the lower the income.

### **Intangible Assets**

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Intangible assets include goodwill, patents, and copyrights. Research and development (R&D)

costs are a type of intangible asset, but they are expensed as incurred. The shorter the period of time used to recognize the cost of the intangible asset, the more conservative the accounting.

Some firms spend very large sums on R&D, and others spend little or nothing. Because of the requirement that R&D costs be expensed in the period incurred, the income of a firm that does considerable research is reduced substantially in the period that the cost is incurred. This results in more conservative earnings.

Intangible assets must be amortized over 40 years or fewer, unless they were acquired prior to 1970. Intangibles that have a legal or economic life shorter than 40 years should be amortized over the shorter period.

The intangible asset, goodwill, results when a firm buys another firm and pays a price greater than the value of the identifiable assets. Conservative firms expense goodwill over a relatively short period of time such as five years. Other firms use the maximum time allowed of 40 years (which the FASB has proposed changing to 20 years).

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### **Pensions**

Two points relating to pensions should be examined when the firm has a defined benefit plan.

One is the assumed discount rate used to compute the actuarial present value of the accumulated benefit obligation and the projected benefit obligation. The higher the interest rate used, the lower the present value of the liability and the lower the immediate pension cost. The other item is the rate of compensation increase used in computing the projected benefit obligations. If the rate is too low, the projected benefit obligation is too low. If the rate is too high, the projected benefit obligation is too high.

### **FORECASTING FINANCIAL FAILURE - FINANCIAL REPORTING AND ANALYSIS**

There have been many academic studies on the use of financial ratios to forecast financial failure. Basically, these studies try to isolate individual ratios or combinations of ratios that can be observed as trends that may forecast failure.

A reliable model that can be used to forecast financial failure can also be used by management to take preventive measures. Such a model can aid investors in selecting and disposing of stocks. Banks can use it to aid in lending decisions and in monitoring loans. Firms can use it in making credit decisions and in monitoring accounts receivable. In general, many sources can use such a model to improve the allocation and control of resources.

A model that forecasts financial failure can also be valuable to an auditor. It can aid in the determination of audit procedures and in making a decision as to whether the firm will remain as a going concern.

Financial failure can be described in many ways. It can mean liquidation, deferment of payments to short-term creditors, deferment of payments of interest on bonds, deferment of payments of principal on bonds, or the omission of a preferred dividend. One of the problems in examining the literature on forecasting financial failure is that different authors use different criteria to indicate failure. When reviewing the literature, always determine the criteria used to define financial failure.

This book reviews two of the studies that deal with predicting financial failure. Based on the number of references to these two studies in the literature, they appear to be particularly significant on the subject of forecasting financial failure.

### **Univariate Model**

William Beaver reported his univariate model in a study published in The Accounting Review in October 1968. A univariate model uses a single variable. Such a model would use individual financial ratios to forecast financial failure. The Beaver study classified a firm as failed when any one of the following events occurred in the 1954–1964 period: bankruptcy, bond default, an overdrawn bank account, or non-payment of a preferred stock dividend.

Beaver paired 79 failed firms with a similar number of successful firms drawn from Moody's Industrial Manuals. For each failed firm in the sample, a successful one was selected from the same industry. The Beaver study indicated that the following ratios were the best for forecasting financial failure (in the order of their predictive power):



1. Cash flow / total debt
2. Net income / total assets (return on assets)
3. Total debt / total assets (debt ratio)

Beaver speculated as to the reason for these results:

My interpretation of the finding is that the cash flow, net income, and debt positions cannot be altered and represent permanent aspects of the firm. Because failure is too costly to all involved, the permanent, rather than the short-term, factors largely determine whether or not a firm will declare bankruptcy or default on a bond payment.

Assuming that the ratios identified by Beaver are valid in forecasting financial failure, it would be wise to pay particular attention to trends in these ratios when following a firm. Beaver's reasoning for seeing these ratios as valid in forecasting financial failure appears to be very sound. These three ratios for Nike for 1999 have been computed earlier. Cash flow / total debt was 50.23%, which appears to be very good. Net income / total assets (return on assets) was 8.48%, which appears to be good. The debt ratio was 36.46%, which is very good. Thus, Nike appears to have minimal risk of financial failure.

The Beaver study also computed the mean values of 13 financial statement items for each year before failure. Several important relationships were indicated among the liquid asset items.

1. Failed firms have less cash but more accounts receivable.
2. When cash and receivables are added together, as they are in quick assets and current assets, the differences between failed and successful firms is obscured because the cash and receivables differences are working in opposite directions.
3. Failed firms tend to have less inventory.

These results indicate that particular attention should be paid to three current assets when forecasting financial failure: cash, accounts receivable, and inventory. The analyst should be alert for low cash and inventory and high accounts receivable.

### **Multivariate Model**

Edward I. Altman developed a multivariate model to predict bankruptcy. His model uses five financial ratios weighted in order to maximize the predictive power of the model.

The model produces an overall discriminant score, called a **Z score**. The Altman model is as follows:

$$Z = .012 X_1 + .014 X_2 + .033 X_3 + .006 X_4 + .010 X_5$$

$X_1 = \text{Working Capital/Total Assets}$

This computation is a measure of the net liquid assets of the firm relative to the total capitalization.

**$X_2 = \text{Retained Earnings (balance sheet) / Total Assets}$**

This variable measures cumulative profitability over time.

**$X_3 = \text{Earnings Before Interest and Taxes / Total Assets}$**

This variable measures the productivity of the firm's assets, abstracting any tax or leverage factors.

This variable measures how much the firm's assets can decline in value before the liabilities exceed the assets and the firm becomes insolvent. Equity is measured by the combined market value of all shares of stock, preferred and common, while debt includes both current and long-term debts.

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**X5 = Sales / Total Assets**

This variable measures the sales-generating ability of the firm's assets.

When computing the Z score, the ratios are expressed in absolute percentage terms. Thus, X1 (working capital / total assets) of 25% is noted as 25. The Altman model was developed using manufacturing companies whose asset size was between \$1 million and \$25 million. The original sample by Altman and the test samples used the period 1946–1965. The model's accuracy in predicting bankruptcies in more recent years (1970–1973) was reported in a 1974 article. Not all of the companies included in the test were manufacturing companies, although the model was initially developed by using only manufacturing companies.

With the Altman model, the lower the Z score, the more likely that the firm will go bankrupt. By computing the Z score for a firm over several years, it can be determined if the firm is moving toward a more likely or less likely position in regard to bankruptcy. In a later study that covered the period 1970–1973, a Z score of 2.675 was established as a practical cutoff point.

Firms that scored below 2.675 are assumed to have characteristics similar to those of past failures. Current GAAP recognizes more liabilities than the GAAP used at the time of this study. Thus, we would expect firms to score somewhat less than in the time period 1970–1973. The Altman model is substantially less significant if there is no firm market value for the stock (preferred and common), because variable X4 in the model requires that the market value of the stock be determined.

$$\begin{aligned} Z &= .012 (\text{working capital/total assets}) \\ &+ .014 (\text{retained earnings [balance sheet]/total assets}) \\ &+ .033 (\text{earnings before interest and taxes/total assets}) \\ &+ .006 (\text{market value of equity/book value of total debt}) \\ &+ .010 (\text{sales/total assets}) \\ Z &= .012 ([\$3,264,900,000 - \$1,446,900,000]/\$5,247,700,000) \\ &+ .014 (\$3,066,500,000/\$5,247,700,000) \\ &+ .033 ([\$746,100,000 + \$44,100,000]/\$5,247,700,000) \\ &+ .066 ([\$282,300,000 \times \$60.938]/\$1,913,100,000) \\ &+ .010 (\$8,776,900,000/\$5,247,700,000) \\ Z &= .012 (34.64) \\ &+ .014 (58.44) \\ &+ .033 (15.06) \\ &+ .006 (899.21) \\ &+ .010 (167.25) \\ Z &= .42 + .82 + .50 + 5.40 + 1.67 \\ Z &= 8.81 \end{aligned}$$

The Z score for Nike for 1999 was 8.81. Considering that higher scores are better and that companies with scores below 2.675 are assumed to have characteristics similar to those of past failures, Nike is a very healthy company.

There are many academic studies on the use of ratios to forecast financial failure. These studies help substantiate that firms with weak ratios are more likely to go bankrupt than firms with strong ratios. Since no conclusive model has yet been developed, the best approach is probably an integrated one. As a supplemental measure, it may also be helpful to compute some of the ratios that appear useful in forecasting financial failure.

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1. Describe the various users of Financial Statment
  2. State the meaning of following terms i) Retained earnings ii) Income Tax and  
iii) Inventories.
  3. Give details on various inflows and outflows of cash.
  4. Define Inventory. Why proper inventory valuation is important?
  5. Define the term ratio and explain its significant role in using for analyzing the financial statement?
  6. State the various salient features of AS – 2 (Revised) regarding inventory valuations.
  7. Write short notes for the following:
    - i) Retained earnings
    - ii) Income Tax and
    - iii) Inventories.
  8. What is financial aspect of corporate ratio and explain its importance?
  9. Write a short note for the following:
    - i) Goodwill
    - ii) Copyright and
    - iii) Trademark
  10. Define the term Intangible Assets and also discuss its characteristics.
  11. Illustrate why proper inventory valuation is important in a company?
  12. Discuss the various important ratios in auditing and analysis?
  13. Elucidate the significant ratio in commercial loan?

**Karpagam Academy of Higher Education**  
**Department of Management**  
**Financial Analysis and Reporting - 18BAU403A**  
**II BBA - Unit - V**

| Question  | Option - I                                       | Option - II                                  | Option - III                             | Option - IV                                     | Answer                                       |
|---|--|--|--|---|--|
| The receivables turnover ratio is defined as  | sales divided by receivables                     | receivables divided by sales                 | receivables divided by one days' sales   | receivables plus bad debt allowances            | sales divided by receivables                 |
| The convergence of the Indian Accounting Standards with IFRS began in _____   | Aug-09   | Apr-10                                       | Dec-11                                   | Apr-11  | Apr-11                                       |
| The underlying assumption that presumes a company will continue indefinitely is   | Periodicity                                      | Going concern                                | Economic entity                          | Monetary unit                                   | Going concern                                |
| The global key professional accounting body is _____  | The International Accounting Standards Committee | The International Accounting Standards Board | The Financial Accounting Standards Board | The Institute of Chartered Accountants of India | The International Accounting Standards Board |
| Accounting for Intangible Assets are related to   | AS - 10  | AS – 12                                      | AS - 24                                  | AS - 26   | AS - 26                                      |
| The original cost at which an asset or liability is acquired is known as —  | carrying cost                                    | amortization                                 | replacement cost                         | historical cost                                 | historical cost                              |
| The International Accounting Standards Committee was set up in —  | 2009   | 1976   | 1967                                     | 1982  | 1967   |
| The process of converting foreign-subsidary financial statements into the home currency is known as —   | reconstruction                                   | translation                                  | consolidation                            | transmission                                    | translation                                  |
| The accounting process in which the financial statements of a parent company and its subsidiaries are added together to yield a unified set of financial statements is called — | amortization                                     | amalgamation                                 | translation                              | consolidation                                   | consolidation                                |
| AS – 14 is meant for _____  | Disclosure of Accounting Policies                | Accounting for Fixed Assets                  | Discounting operations                   | Accounting for Amalgamation                     | Accounting for Amalgamation                  |

|  |  |   |  |   |  |
|--|--|---|--|---|--|
| The primary objective of the matching principle is to  | Provide timely information to external decision-makers | Provide full disclosure                     | Recognize expenses in the same period as the related revenue | Provide timely information to Government Bodies | Recognize expenses in the same period as the related revenue |
| Recording of capital contributed by the owner as liability ensures the adherence of principle of   | Consistency  | going concern                               | Separate entity  | Materiality                                     | Separate entity  |
| Net income divided by shareholders' equity is the definition of _____  | return on sales  | return on assets                            | return on equity   | asset turnover                                  | return on equity   |
| A price on goods and services sold by one member of a corporate family to another, such as from a parent to its subsidiary in a foreign country, is known as — | transfer price   | arm's length price                          | export price   | import price                                    | transfer price   |
| Accounting standards are statements prescribed by  | Law  | Govt. regulatory bodies                     | Bodies of share holders                                      | Professional accounting bodies                  | Professional accounting bodies                               |
| Triple bottom line accounting is also called —   | management accounting                                  | incremental costing                         | full cost accounting   | historical accounting                           | full cost accounting   |
| The IFRSs are issued by _____  | ASB  | ICAI  | IASB   | IASC  | IASB   |
| International Accounting Standard Boards came into being in _____  | 2000   | 2001  | 2002   | 2003  | 2000   |
| AS – 1 is meant for _____  | Disclosure of Accounting Policies                      | Accounting for Fixed Assets                 | Discounting operations                                       | Depreciation                                    | Disclosure of Accounting Policies                            |
| Accounting in India is governed by the —   | Income Tax Department                                  | Institute of Chartered Accountants of India | Company Law Board  | Reserve Bank of India                           | Institute of Chartered Accountants of India                  |
| Earnings per share is affected by: a) Net Income, b) Number of Shares, c) Dividends  | all a, b and c   | a only                                      | c only   | a & b, but not c                                | a & b, but not c   |

|  |   |  |  |  |  |
|--|---|--|--|--|--|
| Accounting Standards in India are issued by _____                        | IASB  | Council of ICAI  | IASC   | IFRS   | Council of ICAI  |
| IFRS – 1 deals with _____  | Leases  | Segment reporting  | first time adoption of IFRS  | Intangible assets  | first time adoption of IFRS  |
| AS-19 deals with   | Borrowing Costs   | Earning Per share  | Leases   | Segment Reporting  | Leases   |
| Indian Accounting Standard – 28 is related to–                           | Accounting for taxes on income  | Financial Reporting of Interests in Joint Venture  | Impairment of Assets   | Provisions, Contingent Liabilities and Contingent Assets   | Impairment of Assets   |
| AS 26 deals with   | Intangible Assets   | Depreciation   | Cash flow statements   | Inventories  | Intangible Assets  |
| AS 2 deals with  | Intangible Assets   | Depreciation   | Cash flow statements   | Inventories  | Inventories  |
| According to going concern concept a business entity is assumed to have– | A long life   | A small life   | A very short life  | A definite life  | A long life  |
| How does an entity adopt IFRSs for the first time?                       | By reporting on its financial position, financial performance and cash flows in accordance with IFRSs | By issuing its first financial statements in which the entity adopts IFRSs, by an explicit and unreserved statement of compliance with IFRSs | By reporting on its financial position, financial performance and cash flows in accordance with national requirements, which do not contradict IFRSs | By issuing its first financial statements in accordance with national requirements, which contain explicit and unreserved statement of compliance with IFRSs | By issuing its first financial statements in which the entity adopts IFRSs, by an explicit and unreserved statement of compliance with IFRSs |



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| Which of the following regarding GAAP is true?  | GAAP is an abbreviation for generally applied accounting principles | Changes in GAAP always affect the amount of income reported by a company      | GAAP is the abbreviation for generally accepted accounting principles | Changes to GAAP must be approved by the Senate Finance Committee                           | GAAP is the abbreviation for generally accepted accounting principles |
| Which of the following is true?   | FASB creates SEC  | GAAP creates FASB   | SEC creates CPA   | FASB creates GAAP  | FASB creates GAAP   |
| Which of the following is the starting point for an entity accounting in accordance with IFRSs?   | The date when the decision about adopting IFRS has been made        | The date of issuance of the first financial statement in accordance with IFRS | The date of transition to IFRSs                                       | The date when the explicit and unreserved statement of compliance with IFRSs has been made | The date of transition to IFRSs                                       |
| Earnings per share shows investors the _____ earned per outstanding share of stock.   | Operating income  | Income before taxes   | Net income  | Income before interest and taxes   | Net income  |
| AS – 6 deals with _____   | Disclosure of Accounting Policies                                   | Accounting for Fixed Assets   | Discounting operations  | Depreciation   | Depreciation  |
| The dividend payout ratio is calculated by dividing total dividends by:   | Operating income  | Income before taxes   | Income before interest and taxes                                      | Net income   | Net income  |
| An entity shall explain how the transition from previous GAAP to IFRSs _____ its reported financial position, financial performance and cash flows. | Corroborated  | Adjusted  | Affected  | Benefited  | Affected  |

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| For equity-settled share-based payment transactions, the entity shall measure the goods or services received, and the corresponding increase in equity, directly, at the _____ of the goods or services received, unless that it cannot be estimated reliably. | Amortised cost   | Fair Value  | Net book value  | Historical cost                                  | Fair Value                                       |
| Which of the following is not a disadvantage of having a conceptual framework of accounting?   | It does not allow for different conceptual bases depending on the user | It does not make the setting of accounting standards easier | It may hamper the development of preparing accounting standards | It may lead to inconsistent accounting practices | It may lead to inconsistent accounting practices |
| Which of the following relate to financial position in a set of financial statements?  | Assets, liabilities, income and expenses                               | Assets, liabilities and equity                              | Income and expenses   | Income, expenses and liabilities                 | Assets, liabilities and equity                   |
| Which of the following is not a chapter of the IASB Framework?   | The objective of financial statements                                  | The elements of financial statements                        | Concepts of capital and capital maintenance                     | Concepts of income and expenditure               | Concepts of income and expenditure               |
| Which of the following is a measure of Debt Service capacity of a firm?  | Current Ratio  | Acid Test Ratio   | Interest Coverage Ratio   | Debtors Turnover                                 | Interest Coverage Ratio                          |
| Current assets does not include :  | Cash   | Stock   | Debtors   | Furniture  | Furniture  |
| Which of the following would not be included in the cost of a separately acquired intangible asset?  | Employee costs incurred in preparing the asset for its intended use    | Non-refundable value added tax                              | Testing costs   | Costs incurred in using the asset                | Costs incurred in using the asset                |
| Which of the following helps analysing return to equity Shareholders?  | Return on Assets   | Earnings Per Share  | Net Profit Ratio  | Return on Investment                             | Earnings Per Share                               |

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| Accounting standards are seen to be political because   | They can create wealth transfers between different groups in society | They will not affect the competitiveness of organisations | They cannot influence perceptions about organisations | They can create problems between different groups in society  | They can create wealth transfers between different groups in society |
| According to IFRS 15, the asset is transferred to a customer...   | When the asset is physically delivered to the customer's premises    | On the day specified by a contract with the customer      | When the customer obtains control over it             | on the day when the entity satisfies all performance obligations, specified in the contract with the customer | When the customer obtains control over it                            |
| Under IFRS, interest received is reported as what type of cash flow?                                    | Operating only   | Financing only  | Operating or Financing                                | Operating or Financing  | Operating or Financing   |
| Goodwill does not fall within the IAS38 definition of an intangible asset because:                      | It is not separable  | It may not generate future economic benefits              | It is a monetary asset                                | Historical cost   | It is not separable  |
| In financial statement the stock is valued at cost or market price whichever is less on the basis of... | Accounting concepts  | Accounting conventions                                    | Accounting principles                                 | Dual Concept  | Accounting conventions   |
| IFRS 3 explains about   | First-time Adoption of IFRS  | Share-based Payment                                       | Business Combinations                                 | Insurance Contracts   | Business Combinations  |
| IFRS 1 deals with   | First-time Adoption of IFRS  | Share-based Payment                                       | Business Combinations                                 | Insurance Contracts   | First-time Adoption of IFRS  |

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| At the commencement of a finance lease, IAS17 requires that the lessee should recognise both an asset and a liability to the lessor. These should be measured at: | The present value of the minimum lease payments | The fair value of the leased item           | The higher of the fair value of the leased item and the present value of the minimum lease payments | The lower of the fair value of the leased item and the present value of the minimum lease payments | The lower of the fair value of the leased item and the present value of the minimum lease payments |
| IFRS 6 related to   | First-time Adoption of IFRS                     | Share-based Payment                         | Exploration for and Evaluation of Mineral Resources   | Insurance Contracts  | Exploration for and Evaluation of Mineral Resources  |
| Accounting Standards Board (ASB), which was constituted as a body in the year _____   | 1975  | 1976  | 1977  | 1978   | 1977   |
| ICAI stands for _____.  | Institute of Chartered Accountants of India     | Inter of Chartered Accountants of India     | Institute of Company Accountants of India   | Institute of Chartered Arts of India   | Institute of Chartered Accountants of India  |
| IFRS stands for _____   | International Financial Resource Standards      | International Financial Reporting Standards | Indian Financial Reporting Standards  | International Financial Reporting Statement  | International Financial Reporting Standards  |
| IFRS 2 explain of International Financial Reporting Standards is _____  | Financial Instruments                           | Operating Segments                          | Business Combinations   | Share-based Payment  | Share-based Payment  |
| IFRS 16 explain of International Financial Reporting Standards is _____   | Financial Instruments                           | Leases                                      | Business Combinations   | Share-based Payment  | Leases   |
| "First-time Adoption of International Financial Reporting Standards" was listed under _____   | IFRS 1  | IFRS 2                                      | IFRS 3  | IFRS 4   | IFRS 1   |

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|--|--------|--------|--------|--------|--------|
| "Financial Instruments" was listed<br>under_____ | IFRS 6 | IFRS 7 | IFRS 8 | IFRS 9 | IFRS 9 |
|--|--------|--------|--------|--------|--------|





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| 2     | 18BAU003     | AGATHIYAN M C              | Financial Reporting Standards                |
| 3     | 18BAU005     | AKASH S                    | Importance of Financial Analysis             |
| 4     | 18BAU006     | ANNAPOORANI K              | Principles of Financial Accounting           |
| 5     | 18BAU007     | ARAVINDHKUMAR B            | Significant difference between IAS and IFRS  |
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| 7     | 18BAU009     | ARUMUGAM M                 | Issues and Problems in Financial Statement   |
| 8     | 18BAU010     | ASHOK KANNAN M             | Accounting Standards in India                |
| 9     | 18BAU011     | ASHOKAN S                  | Traditional Assumption of Accounting         |
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| 12    | 18BAU014     | CHANDRALEKHA T             | Auditors Report on the firms                 |
| 13    | 18BAU015     | DAYANITHI S R              | Internal Control over Financial Reporting    |
| 14    | 18BAU016     | ENBARASAN E                | Comprehensive Income and Expenditure         |
| 15    | 18BAU017     | ESAI VALAVAN S             | Employee Stock Ownership Plans               |
| 16    | 18BAU019     | HARIS C                    | Equity Oriented Deferred Compensation        |
| 17    | 18BAU020     | JEEVA S                    | Treasury Stock Valuation                     |
| 18    | 18BAU023     | KANISHKAR C                | Stock Holders Equity in Unincorporated Firms |
| 19    | 18BAU024     | KARTHIKEYAN K              | Importance of Common Size Analysis           |
| 20    | 18BAU025     | KATHIREKODI VISHWA PRAKASH | Marketable Securities                        |
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| 26 | 18BAU031 | LOKESHKANNAN M     | Profitability Measures<br>Analysis and a tool              |
| 27 | 18BAU032 | MAHENDRA PRABHU S  | Dupont Return on<br>Interpretation                         |
| 28 | 18BAU034 | MANIKANDAN J       | Variation in Computation<br>of Dupont Ratio                |
| 29 | 18BAU035 | MANIVENDHAN T      | Earnings Per Common<br>Share                               |
| 30 | 18BAU036 | MOHAMMED RAFSIN A  | Basic Elements of the<br>Statement of Cash flow            |
| 31 | 18BAU037 | MOHAMMED RISVAN    | Operating Cash flow  |
| 32 | 18BAU038 | NIHAD M N          | Return on Operating Assets                                 |
| 33 | 18BAU039 | PRABU M            | Relationship between<br>Profitability Ratio                |
| 34 | 18BAU040 | PRADEEP KUMAR S    | Return on Total and<br>Common Equity                       |
| 35 | 18BAU041 | PRAKASH RAJ D      | Significant ratio and<br>Primary Measure                   |
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| 43 | 18BAU050 | SAKTHI SARAVANAN V | Historical Cost Concept                                    |
| 44 | 18BAU051 | SARATH M           | Conservatism in<br>Accounting                              |
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